



2012

ANNUAL REPORT

OF THE AMERICAN COLLEGE OF PROSTHODONTISTS
AND ACP EDUCATION FOUNDATION

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PRESIDENT'S REPORT



Your smile.
Our specialty.™

The year of 2012 has been a remarkable time for the American College of Prosthodontists. The ACP Board of Directors undertook many efforts on behalf of our members. I attempted to model behavior and focus on the key areas of Advocacy, Collaboration, and Advancement of Prosthodontics and Prosthodontists.



Lily T. Garcia,
D.D.S., M.S., F.A.C.P.
42nd President, 2011-2012
American College of
Prosthodontists

Strategic Thinking

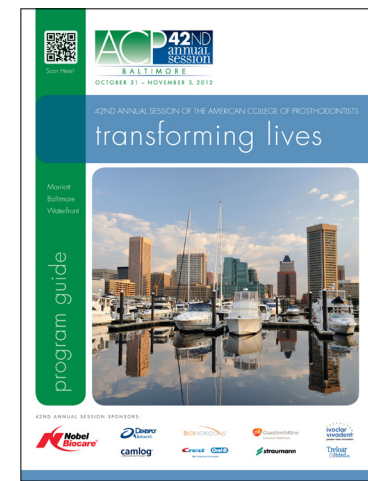
The ACP is one of the smaller specialty organizations, and the Board of Directors represents volunteers who are highly skilled and devoted. The majority of Board members are private practitioners, which is representative of our membership as a whole. The group has had professional development related to the fiscal and leadership responsibilities associated with not-for-profit organizations. The Board of Directors has developed into one that works in a governance structure for progress and sound decision-making.

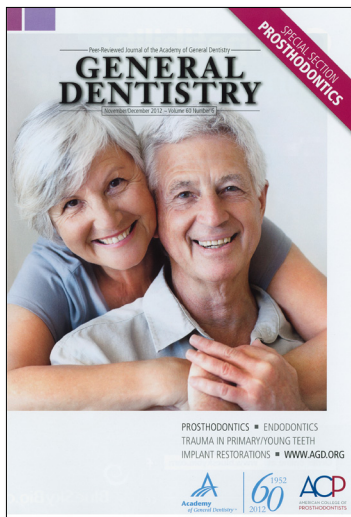
In comparison to other dental specialty groups, the size and budget of the ACP requires leadership to work smartly to accomplish all that is expected of our sister organizations on the national forefront of dentistry. The ACP is the ONLY organization that represents YOU, the prosthodontist.

Your continued support allows the ACP to advocate on your behalf, offer services, and manage the specialty's premier annual session, affectionately referred to as our Crown Jewel.

Codifying the Crown Jewel

With the 2012 Annual Session, Program Chair Dr. David Guichet led a visionary effort to engage key volunteers and to plan an exceptional professional development event for prosthodontics. Creative, open discussions on program development are now codified such that future programs will follow similar protocol and processes. This is the second highest source of revenue for our organization, making it critical for the sustenance of so many member services.





AGD Collaboration

Dr. Jonathan Wiens, 2010-2011 ACP President, envisioned a professional collaboration with the Academy of General Dentistry. This year I benefitted from his vision when the ACP was invited to provide an editorial and manuscripts by our esteemed members in the Nov/Dec 2012 issue of *General Dentistry*; the editorial was titled “In the best interest of our patients.”

Engaging Corporate Partners

One of the many duties of the ACP President is to meet with those who have invested their precious resources in our organization. What a pleasure and an honor to meet some of the best of the best, men and women who own/run/manage corporations

and businesses and believe in prosthodontists and the ACP! These individuals invest in the ACP Education Foundation because we have developed a vision for our collective future that compels them to join us.

Task Force on Organizational Structure

There are a number of issues that this task force will address, including more participation in selection of future leadership of the ACP by evaluating the election

process for the Board of Directors. Dr. Ken Kurtz serves as Chair with members Drs. Thomas Bloem, Debra Cohn, Carl Driscoll, Dean Morton and Ann Wei.

Task Force on Referral Curriculum

Dr. W. Patrick Naylor worked with Dr. Vicki Petropoulos to lead a collaboration of dental specialties including the ACP, AAE, AAOMS and AAO. With broad representation of both predoctoral and advanced education participants, the task force is developing a foundational referral curriculum that will be distributed to all CODA accredited dental schools. The curriculum will set the framework by which schools will teach predoctoral students the rationales for referrals to a dental specialist, and codify interactions between general dentists and dental specialists to meet the new CODA standard. ACP leadership over the past years was instrumental to getting standards related to supporting prosthodontic education and patient care into the accreditation documents for predoctoral education.

Task Force on Budget Deficit

At a time when everyone across the nation has to be cognizant of financial challenges, the ACP leadership is keenly aware of the need for prudent management of our resources. This task force will review budget expenditures in detail and prioritize our needs with our strategic directions, setting a precedent for efficient review in guiding key fiscal decisions. Dr. Carl Driscoll, ACP Treasurer, serves as Chair with members Drs. Douglas Benting, Stephen Hudis, Terry Kelly, Bruce Valauri and Victoria Vickers.

New Maxillofacial Prosthodontist Director Position

Members approved adding a new position to the Board of Directors that will represent the full breadth of the specialty to include maxillofacial prosthodontics. Capt. Robert Taft was the inaugural appointee to this position. This decision and support by our membership through an ACP Bylaws revision creates a close and highly visible alignment with the subspecialty of maxillofacial prosthetics.

ACP, AAE, AAP Joint Conference for 2014: The Longevity of Natural Teeth

A key collaboration was envisioned this past year to more closely address and revisit the best of our respective science and clinical progress on the preservation of the natural dentition. Working with Drs. David Guichet and Lyndon Cooper, the ACP leadership has collaborated with the American Association of Endodontists and the American Academy of Periodontology. The AAE has helped codify the planning and organization for this innovative conference, scheduled for 2014.

ACP Central Office



The ACP Central Office has had a monumental year of transformation. Managed and led by Ms. Nancy Deal Chandler, the professional staff that make our vision into reality include individuals who demonstrate devotion and a sense of responsibility to the specialty and our individual members. After careful review

of all options, the decision was made by the Board of Directors to renew our lease in the ADA building in Chicago. The ADA extended support to retain our presence which allowed the ACP to renegotiate and remodel our physical presence. The staff stretched existing space with a sense of thrift and respect for our precious resources. The results are remarkable for a space that is classy yet subdued. All this was accomplished within budget and allows for dedicated space in support of our member services and organizational needs.

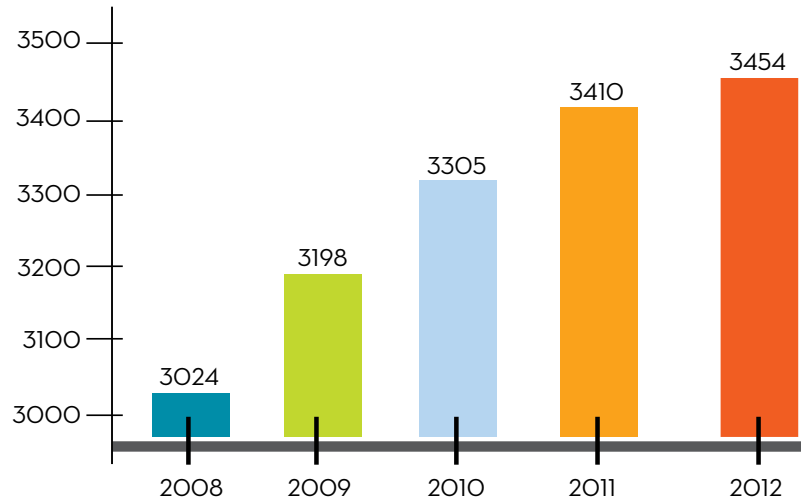
Expanded Public Relations Initiative



The members spoke, and the Board of Directors made an investment in public relations. This is a long-term view that reflects real accomplishments on a new strategy to get prosthodontists and prosthodontics into the public arena.

Every media mention of our members' accomplishments is being leveraged for maximum exposure. This process increases visibility and ultimately benefits the specialty. Remember, advertising is intended to sell and marketing is intended to reinforce current behavior, while public relations changes behavior over the long-term. So, whenever and wherever the opportunity arises for you to have a voice in a media event, use the phrase "As a prosthodontist, I..."

Membership Counts 2008-12



ACP and ACPEF Mission Alignment

Dr. David Felton, Chair of the ACP Education Foundation and I began the year with the commitment to align the two organizations, ACP 501c(3) and ACPEF 501c(6). A strategy session was conducted in January with key representation including Drs. John Agar, Lyndon Cooper, Jonathan L. Ferencz, Stephen Hudis, Lee Jameson and Ms. Nancy Deal Chandler. It was concluded that a member needs assessment was critical prior to further strategic planning.

Member Needs Assessment

Conducted by our long-time colleagues at ADS, the survey was sent to 3,400 ACP members and fellows with responses received from 1,100 highly engaged and committed specialists. This is a fantastic rate of response. The document, with candid feedback, served as a foundational document for the Board to use in the strategic planning process.

Strategic Directions

The Board engaged the Forbes Group to lead development of the 2012-2017 Strategic Directions. Invited guests represented the new generation of prosthodontists and current private practitioners to ensure relevancy for the future. The results led to the strategic directions by which the Board will focus our time and finances. The Board must now follow a well-designed path to avoid leadership drift. The commitment to strategic thinking also allows the Board to be proactive and nimble when confronted with a need for rapid response.

Each member of the Board signed a conflict of interest statement and agreed to fiduciary responsibilities. The fundamental concept realized by each Board member is that their work is for the organization and not for personal gain. This sounds simple but is significant in time of competing interests. Our members can be proud and assured that their interests are well represented.

We have experienced the loss of many of our friends and colleagues this past year. Each time the ACP is informed of the loss of one of our own, the departed is honored in a special way by having a contribution made to the ACP Education Foundation in their name. The family members are notified in a dignified manner of this recognition. Please remember that our growth, our culture and our organization is about relationships. We honor those relationships with the utmost respect.



We are a devoted, passionate group of individuals who strive to provide the highest quality of care to our patients, from whom we gain the highest satisfaction. Every opportunity to speak as a prosthodontist can deliver a focused message.

Something as simple as the cover design for our membership directory is an example. The ribbons depicted represent the hood colors associated with professional degrees, yet the two ribbons that have motion and direction represent the logo colors of our organization as we move forward in advancing excellence in prosthodontics.

There is no greater satisfaction than working on the behalf of others! The 2011-2012 Board of Directors began a year of transformation that has resulted in clear purpose, strategic thinking and a well-defined path to maximize our effectiveness for advocacy. Days before our 2012 Annual Session, many of our friends and colleagues suffered and endured challenges at the will of nature, Hurricane Sandy; many of those same colleagues continue to inspire us with a sense of resilience and dedication to their families, practices and their communities.

A very special thank you is in order to each of our members who have invested in their professional education to become a prosthodontist, and have chosen to

stay connected in this organization whose sole purpose is to represent our specialty. Additional thanks to the many who have contributed their time and support to the future of our specialty through the ACP Education Foundation. It is with sincere gratitude that I offer my humble thanks for giving me this incredible professional opportunity to have served as your 42nd President of the American College of Prosthodontists!

Respectfully submitted,

Lily T. Garcia

Lily T. Garcia, D.D.S., M.S., F.A.C.P.
42nd President, 2011-2012
American College of Prosthodontists



NEW STRATEGIC DIRECTIONS

In 2012, the ACP and ACP Education Foundation commissioned a Member Needs and Corporate Funding Assessment to better understand our member and stakeholder expectations.

At an intensive strategic planning session, the ACP Board of Directors carefully considered the results of this survey, which had a response rate of approximately 32%.

Key findings:

- Preserving and promoting the prosthodontic specialty is the most important ACP advocacy program.
- The *Journal of Prosthodontics* is the most valuable member resource.
- The Find a Prosthodontist online search for consumers is the most valuable public relations initiative.
- Access to prosthodontic educational programming, such as the ACP's Annual Session, is a valued benefit.
- The College meets a majority of members' needs as prosthodontists and dental lab technicians.

Key results:

With this critical input, the ACP and ACPEF Boards of Directors adopted three new strategic directions to pursue over the next five years:

- To improve patient care and outcomes.
- To further the specialty of prosthodontics.
- To better serve ACP members.

These directions focus on:

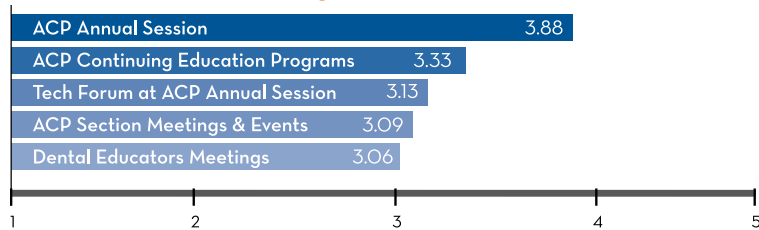
- Increasing public awareness about the value of prosthodontics,
- Developing a practice and evidence-based knowledge network to improve patient outcomes, and
- Engaging other dental professionals and prosthodontic organizations in ways that benefit patients.

Together with our members, the ACP is committed to raising public awareness of the value of prosthodontists, developing a practice and evidence-based knowledge network to improve patient outcomes, and engaging other dental specialties in like-minded activities.

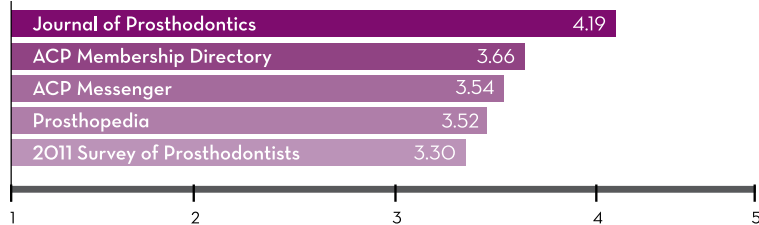
NEW STRATEGIC DIRECTIONS – KEY FINDINGS

Respondents were asked to rate ACP member benefits and services on a five-point scale; one being the least valuable and five being the most valuable. The graphs below are reported with mean scores.

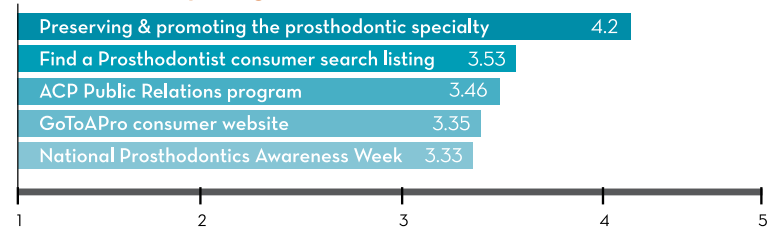
ACP Educational Meetings & Events



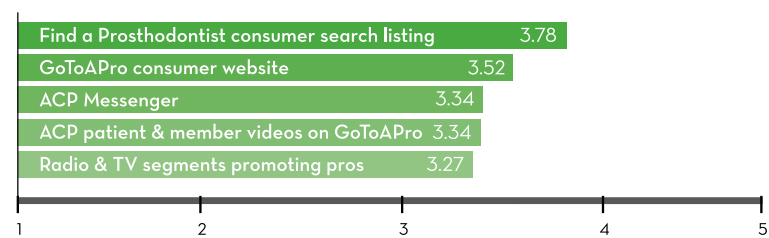
ACP Resources



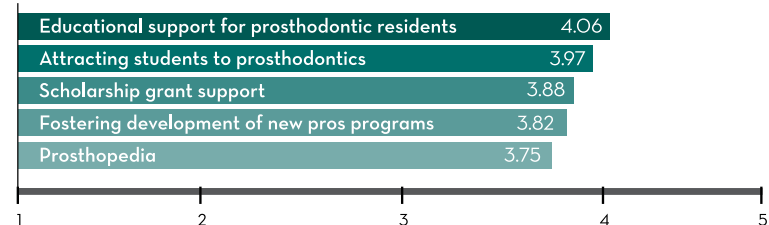
ACP Advocacy Programs



ACP Public Relations Initiatives



ACP Education Foundation Programs



2012 ACP BOARD OF DIRECTORS



Seated left to right: Dr. Susan E. Brackett, Dr. Lee M. Jameson, Dr. Lily T. Garcia, Dr. John R. Agar, Dr. Jonathan P. Wiens.

Standing left to right: Dr. Lars Bouma, Dr. Douglas G. Benting, Dr. Nadim Z. Baba, Dr. David L. Guichet, Ms. Nancy Deal Chandler, Dr. Richard J. Windhorn, Dr. Victoria A. Vickers, Dr. Frank J. Tuminelli, Dr. Clark M. Stanford, Dr. Carl F. Driscoll, Dr. Terry M. Kelly.

Not pictured: Dr. Alan Carr, Dr. Stephen I. Hudis, Dr. Robert M. Taft, Dr. John P. Zarb.

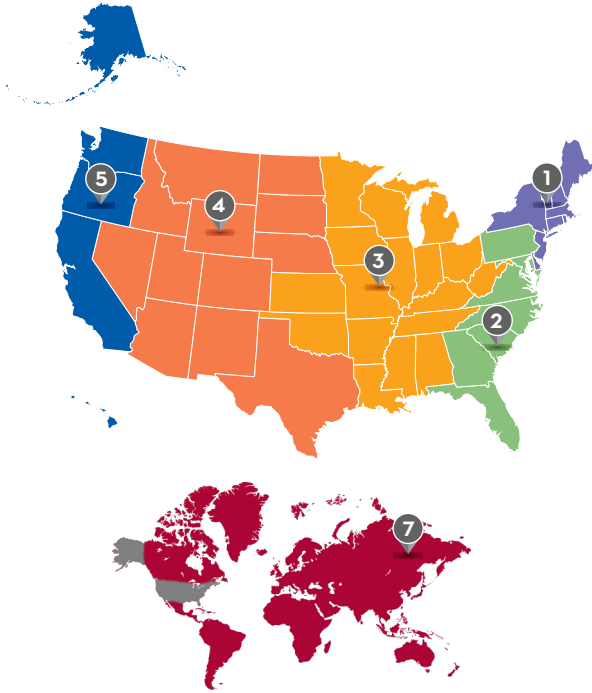


AS A PROSTHODONTIST, I help
make people whole again by bringing
back your smile.

— Avinash S. Bidra, B.D.S., M.S., F.A.C.P.,
2012 NPAW co-chair

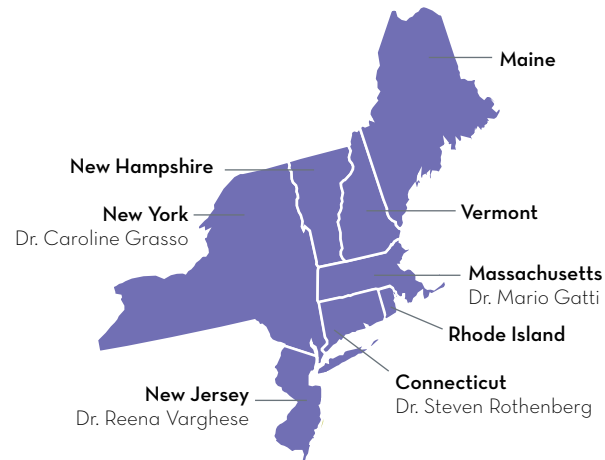
REGIONS MAP/SECTIONS

ACP Sections cover all 50 U.S. states, the U.S. Armed Forces, and members in 35 nations.



Region 1 - Northeast

Dr. Steve Hudis, Regional Membership Director



Region 2 - Eastern

Dr. Terry M. Kelly, Regional Membership Director



REGIONS MAP/SECTIONS

ACP Sections cover all 50 U.S. states, the U.S. Armed Forces, and members in 35 nations.

3

Region 3 - Central

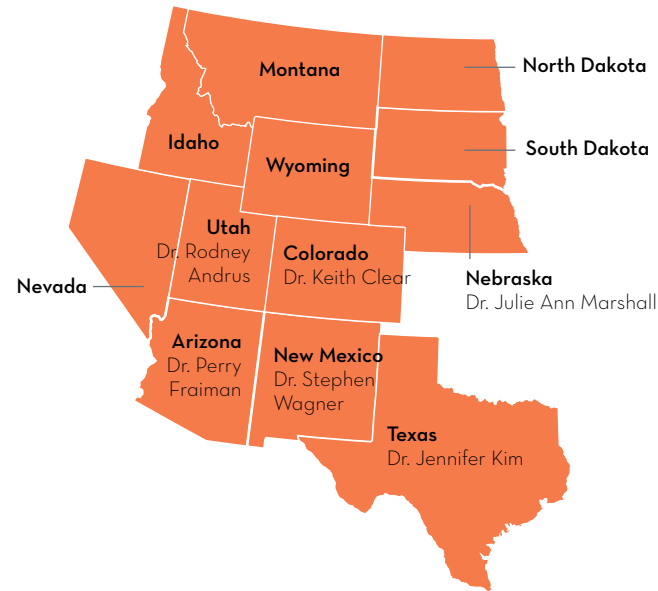
Dr. Lars Bouma, Regional Membership Director



4

Region 4 - Rockies/Plains

Dr. Victoria A. Vickers, Regional Membership Director



REGIONS MAP/SECTIONS

ACP Sections cover all 50 U.S. states, the U.S. Armed Forces, and members in 35 nations.

5 Region 5 - Pacific

Dr. Nadim Z. Baba,
Regional Membership
Director



6 Region 6 - Federal Services

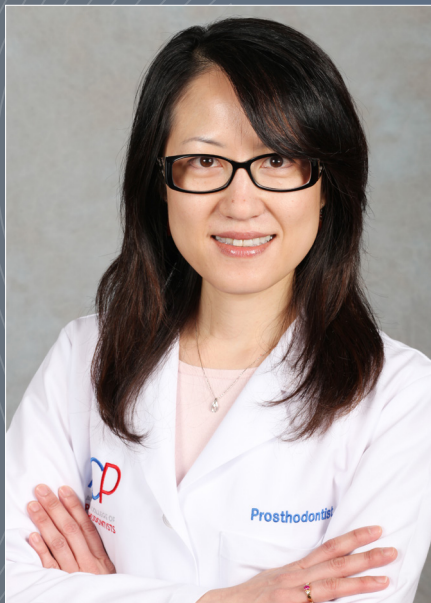
Colonel Richard J. Windhorn,
Regional Membership Director

Includes the Air Force, Army, Coast Guard, Navy
and Veterans Administration

7 Region 7 - International

Dr. John P. Zarb, Regional Membership Director





AS A PROSTHODONTIST, I'm a specialized dentist with advanced training in oral health issues. I'm committed to improving patient results.

— Judy Yuan, D.D.S., M.S.

PUBLIC RELATIONS

The ACP Public Relations Team and grassroots efforts of ACP members across the country helped drive prosthodontists and prosthodontics in the news in 2012. Check out a few highlights.

New York Times

Dr. Stephen Campbell, a prosthodontist at the University of Illinois at Chicago, said, "Prosthodontists are dentists with specialty training in aesthetic and reconstructive procedures, implants and digital technologies.



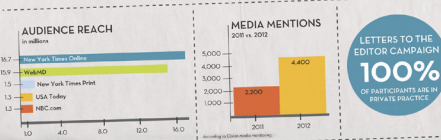
NBCNews.com

"We do know there are links between the bacteria in the mouth and systemic effects throughout the body," said Victoria A. Vickers, a San Antonio prosthodontist, a dentist who specializes in the repair and replacement of teeth.



DAILY NEWS EXTRA! EXTRA!

Prosthodontists Peak in Media Mentions

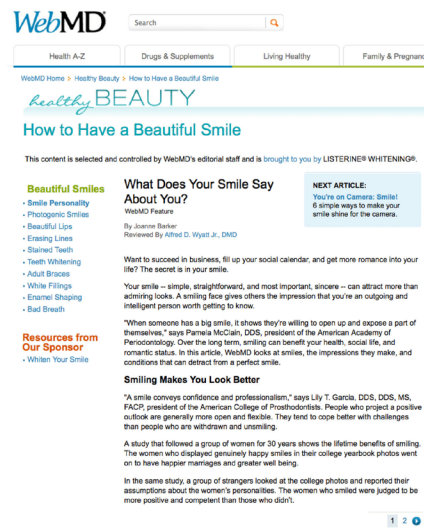


USA Today



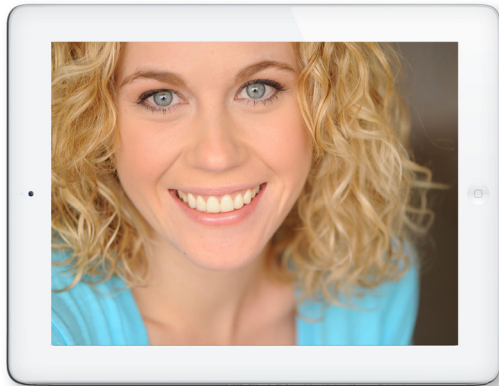
WebMD

"A smile conveys confidence and professionalism," says Lily T. Garcia, D.D.S., M.S., F.A.C.P., president of the American College of Prosthodontists. Lily T. Garcia, D.D.S., M.S., F.A.C.P., tells her patients to smile as if they are in a parade.



PUBLIC RELATIONS

Allison's Story, a new patient video on GoToAPro.org

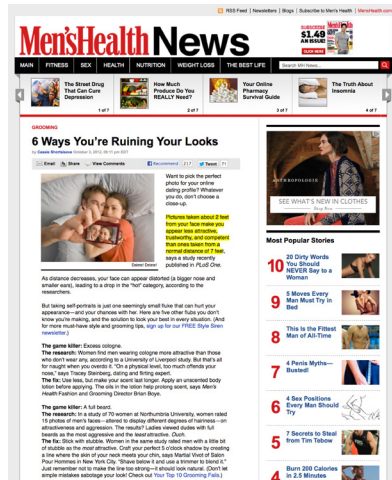


Watch this compelling story of a prosthodontist and master dental technician whose care changed the life of a young woman who once suffered from an eating disorder.

Men's Health.com

The game killer: Your smile. The fix: Instead of b-lining it for the teeth-whitening products at the first sign of

imperfection, start with a whitening toothpaste, says Lyndon Cooper, D.D.S., Ph.D., former president of the American College of Prosthodontists. A whitening floss will help, too: Plaque that's packed between your teeth tends to soak up colors. And cool it with all that coffee and wine—both are a white smile's enemies.



New Beauty

Prosthodontics in top bullet list of three items (cosmetic dentistry); The American College of Prosthodontists in boards/societies list, including web address

Tampa Bay Online

"The American Dental Association recognizes prosthodontics as one if its specialties. The specialty of prosthodontics requires advanced training. From diagnosis and treatment of dental disease, to complex multidisciplinary management of the effects of oral cancer, prosthodontists understand how the effects of treatment for oral cancer may impact the ability to chew, speak and swallow."

Terry M. Kelly, American College of Prosthodontists



575

The number of media mentions of prosthodontist(s) and prosthodontics(s) in the news from Jan. 1 to Mar. 11, 2012, according to Cision media monitoring.

3,652

The number of media mentions of prosthodontist(s) and prosthodontics(s) in the news from Mar. 12 to Oct. 9, 2012, according to Cision media monitoring.

100%

Media mentions have more than doubled when comparing the first three months of the year with the following six months.

42ND ANNUAL SESSION

With years of planning and hard work near culmination, more than a thousand ACP members packed their bags for the Marriott Waterfront in Baltimore, ready to enjoy the 42nd Annual Session of the American College of Prosthodontists. However, the weather had other plans.

After surveying storm conditions on the East Coast, and with members' safety in mind, the ACP Board of Directors decided to cancel pre-conference events and educational sessions on Wednesday, Oct. 31. The Annual Session began instead with a sensational Welcome Reception on Wednesday evening. It was a testament to the strength of the prosthodontic specialty that so many ACP members were able to attend the Annual Session despite this unexpected and significant weather situation we all faced.

The Scientific Session kicked off on Thursday with speakers presenting to a packed room, with programs and workshops continuing through Saturday afternoon. After the difficult events of the previous days, it was a uniquely wonderful experience to be in the company of friends and colleagues at the 2012 Annual Session. However, many others were greatly missed, and we wish to express our continuing concern for all members and their families whose homes and practices were severely affected by Hurricane Sandy.



42ND ANNUAL SESSION

Working from the theme of “Transforming Lives,” programs and speakers celebrated what prosthodontists do in clinical practice and underscored the impact that prosthodontists have on the well-being of their patients.

2012 Annual Session Committee

David L. Guichet, D.D.S., F.A.C.P., Chair
Lawrence E. Brecht, D.D.S.
Lyndon F. Cooper, D.D.S., Ph.D.
Lily T. Garcia, D.D.S., F.A.C.P.,
ACP President
Caroline A. Grasso, D.D.S.
Ingeborg J. De Kok, D.D.S., M.S.
John A. Murrell, D.D.S., M.B.A., F.A.C.P.
Stephen M. Parel, D.D.S., F.A.C.P.
Keith M. Phillips, D.M.D., M.S.D., F.A.C.P.
Harel Simon, D.M.D.
Gary S. Solnit, D.D.S., M.S.
Dennis P. Tarnow, D.D.S.
H. P. Weber, D.M.D.
Roy T. Yanase, D.D.S., F.A.C.P.



Members of the ACP Maryland Section participated in a free oral health screening at the Esperanza Health Clinic on Wednesday, October 31. Oral health supplies such as toothbrushes, floss, toothpaste and helpful education materials were provided.

42ND ANNUAL SESSION

At the President's Dinner on Friday, Nov. 1, after presentation of awards and recognition of new Fellows, Dr. Lee M. Jameson was inducted as the 2013 President of the American College of Prosthodontists.



2012 Awards of Distinction

President's Award
Dr. Roy Yanase

Distinguished Lecturer Award
Dr. Charles J. Goodacre

Dan Gordon Award
Dr. Harold Litvak

Distinguished Service Award
Dr. Gary Goldstein

Clinician/Researcher Award
Dr. Radi Masri

Educator of the Year Award
Dr. Mathew Kattadiyil

Dental Technician Leadership Award
Ms. Elizabeth Curran

Major General Bill B. Lefler Federal
Services Award
Dr. Alan Sutton



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Camlog
Crest + Oral-B
Straumann
Treloar & Heisel, Inc.



AS A PROSTHODONTIST, I know that the most important factors to survive oral cancer are early detection and diagnosis.

— Terry M. Kelly, D.M.D., F.A.C.P.

NATIONAL PROSTHODONTICS AWARENESS WEEK

Members across the U.S. and Canada made 2012 the best National Prosthodontics Awareness Week yet!

Chaired by Dr. Lawrence Brecht, NPAW featured a wide variety of activities to raise public awareness about the critical importance of a healthy mouth. NPAW activities were grassroots efforts, relying on the enthusiasm of local prosthodontists and prosthodontic residents.

There were pro bono care/oral cancer screenings in Connecticut, Indiana, Iowa, Manitoba, Maryland, Massachusetts, and New Jersey. The Governor of Wisconsin and the Chief of the Army Dental Corps issued proclamations, while prosthodontists everywhere made creative use of media opportunities through print and broadcast interviews, writing articles and Letters to the Editor, creating signs and advertisements, and even recording a music video!

Prosthodontics faculty and residents gave lunch & learn sessions for dental students, faculty, and staff in Georgia, Iowa, Massachusetts, New York, Ohio and Wisconsin. Experienced prosthodontists delivered lectures, case presentations and private practice advice for prosthodontic residents in Connecticut, Maryland, Massachusetts, New Jersey, New York, North Carolina, Ohio, Ontario and Pennsylvania.

- **California:** Dr. David Pfeifer's presentation "The Specialty of Prosthodontics" aired during the week on the local (Rossmoor) TV station. Dr. Ann Wei presented "The Life of a Private Practice Prosthodontist" to 3rd and 4th year dental students at UCSF.



Top photo: Dr. Flavio Rasetto hosts an open house in Maryland.



NATIONAL PROSTHODONTICS AWARENESS WEEK

- **Connecticut:** UConn residents and local members visited the Avon, CT Senior Center and the Newington Senior Center to promote UConn Prosthodontics and the importance of oral health among seniors. UConn Prosthodontics residents set up an information booth at the UConn Health Center Cafeteria to promote prosthodontics among general hospital population. Dr. Marie Elena Falcone presented a lecture on transitioning from dental school to prosthodontics residency and then to private practice.
- **Georgia:** Ft. Gordon (Army) members made a table clinic style poster for their clinic waiting room along with the proclamation from the Chief, Army Dental Corps Major General M. Ted Wong. The Adv. Ed. Program in pros at the Georgia Health Sciences University sponsored lunch for the

undergraduate dental students and had presentations and hands on demonstrations.

- **Indiana:** Dr. Christine Bishop provided pro bono oral cancer screenings for residents of Sunrise Senior Living in Carmel, IN.
- **Iowa:** The University of Iowa Graduate Prosthodontics program made dentures all week for homeless/ in need patients, and the class of 2012 honored Dr. Steve Aquilino by working with the faculty, staff and residents to create a rap video Pros Pros Baby. Available on YouTube, it has over 19,000 views!

Top left: Kristy and Sandy from Triangle Restoration Dentistry, North Carolina. Top right: Dr. Youssef Obeid leads an event in Maryland. Bottom: Baylor College of Dentistry, Texas, with Distinguished Speaker Dr. Kenneth Malament

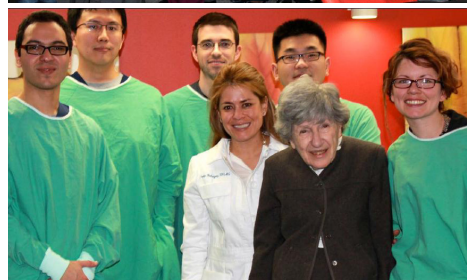


NATIONAL PROSTHODONTICS AWARENESS WEEK

- **Manitoba:** Drs. Cecilia Dong and Charlene Solomon screened patients for oral cancer at the Deer Lodge Centre.
- **Maryland:** The ACP's Maryland Section held an oral cancer screening at a retirement center. 42 patients were screened, three were referred for biopsy and one case of squamous cell carcinoma of the tongue was diagnosed with immediate referral for surgery. Also, Dr. Flavio Rasetto hosted an open house for patients, lab technicians' colleagues and colleague staff members, highlighting the latest technology in prosthodontics. University of Maryland prosthodontics residents spent an evening with second and third year dental students interested in finding out about prosthodontics as a career. Senior residents presented

their patient treatments and the first and second years spoke about the life of a prosthodontic resident. Dr. Youssef Obeid spoke to prosthodontic residents at the University of Maryland about being a prosthodontist in private practice.

- **Massachusetts:** The Boston University and Massachusetts Section held an oral health screening for children and adults in the Haitian community at the annual Inite Pou La Sante (United for Health) Fair. The Tufts postgraduate prosthodontics division held free oral cancer and denture screenings throughout the week. All 100 slots were filled; 32 patients were seen by residents for treatment, and 4 were referred to oral pathology. Tufts pros residents and dental students also partnered with the Dept of Geriatrics for oral



Top: New Jersey Dental School

Middle: Tufts University

Bottom: Tufts University Geriatric Outreach

health screenings in the community. The Harvard Advanced Graduate prosthodontics program faculty and residents hosted a "Panel Presentation and Potluck Dinner for D.M.D. students interested in prosthodontics, and treated a maxillectomy patient pro bono.

- **New Jersey:** Prosthodontic residents participated in an oral cancer screening at UMDNJ- NJ Dental School. Dr. Anthony Sallustio presented a pediatric ground rounds with a craniofacial surgeon at St. Joseph's Regional medical Center to increase awareness of maxillofacial prosthetic services to pediatricians.
- **New York:** Dr. Lawrence Brecht appeared live on SiriusXM's "Doctor Radio" program answering listener questions and educating the public about the specialty. ACP President Dr. Lily T. Garcia also called in and participated. Dr. Ronald Haas did a 30 minute interview on the "Healthy Living" show titled "What is a Prosthodontist?" on WGBB-AM Radio. Dr. Frank Tuminelli and

NATIONAL PROSTHODONTICS AWARENESS WEEK

the postgraduate prosthodontics residents from NY Hospital Queens provided a presentation to the Gamma Delta Pi Prosthodontics Honor Society at NJ Dental School. Dr. Ken Kurtz at Stony Brook presented bulimic treatment along with two residents from Montefiore and NYH Queens. The New York Section held promotional activities pertaining to the specialty at NYU College of Dentistry, Columbia University, Montefiore Hospital, NY Hospital Queens, Manhattan VA and Stony Brook.

- **North Carolina:** Dr. Mark Scurria and his staff at Triangle Restoration Dentistry delivered goodie bags to the offices of general dentists in their area. The bags contained a “Before and After” card, office brochure, referral pad and treats.

- **Ohio:** Dr. Roland P. Pagniano, Jr. is a full-time prosthodontist in private practice in Dublin, OH. During his spare time, he is a disc-jockey and producer of The World Party, an hour-long world music program in Columbus. Dr. Pagniano aired several Public Service Announcements (PSA) about prosthodontics during his radio shows. Dr. Alejandro Peregrina gave a presentation to dental students about the prosthodontic specialty. Dean Patrick Lloyd and The OSU College of Dentistry Dept. of Student Affairs provided lunch for the students and gave an overview about the specialty. Senior resident graduate students presented some of their completed clinical cases.
- **Ontario, Canada:** Dr. John Zarb presented a Prosthodontic Review Course and Dr. David Chvartszaid



Top: Presenters from NY Hospital Queens at University of Medicine and Dentistry, New Jersey.
Bottom: Boston University

NATIONAL PROSTHODONTICS AWARENESS WEEK

presented a lecture on Occlusion and Implant Dentistry for the dental community.

- **Pennsylvania:** Drs. Balshi and Wolfinger of the PI Dental Center hosted an open house for the public with mini-lectures, tours, free consultations, festive refreshments and giveaways. Patients were on hand to share their experiences with prospective patients. Throughout the week all patients and guests received their brand new specially designed PI chocolate bar. Drs. Balshi and Wolfinger also hosted residents from Harvard and the University of CT for two days of lectures, presentations, live surgery observations and hands on advanced prosthodontics.
- **Texas:** The Texas A&M Health Science Center, Baylor College of Dentistry, Graduate Prosthodontics program

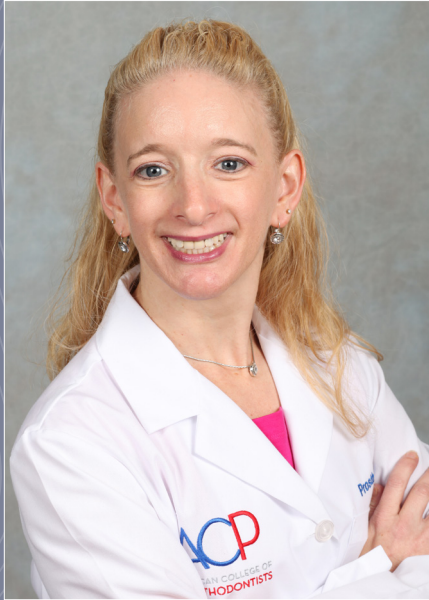
offered tours of the clinic/laboratory and offered treatment planning assistance. They also held the 8th Annual Jesse T. Bullard Lectureship in Prosthodontics and Implant Dentistry, with Dr. Kenneth Malament as the Distinguished Speaker.

- **Utah:** Dr. Rodney Andrus offered free oral cancer screenings and consultations. 20 individuals were screened, 5 were consulted and 2 were referred. Dr. Andrus announced the Utah proclamation for NPAW in numerous PSAs, Letters to the Editor, calendar listings and press releases with the local papers and radio stations. He wrote an article about oral cancer that appeared in the local senior paper the week of March 26 and gave a presentation to the Dixie Dental Society on 5 Year Recalls of Complex Implant Prosthodontic Patients.

- **Wisconsin:** Dr. Mike Kopecky promoted NPAW at a seniors conference health fair in Washington County. Dr. Nate Farley and colleagues at the Gundersen Lutheran Medical Center ran an article in the weekly internal newsletter explaining the services

provided by a prosthodontist. The prosthodontic residents at Marquette University School of Dentistry gave a lunchtime presentation showing some of their cases and patient feedback regarding their experiences working with a prosthodontist.





AS A BOARD CERTIFIED PROSTHODONTIST, I understand, personally, the confidence a nice smile can bring to someone. The saddest thing is to see patients who have been living for years with pain or embarrassment of their smile due to fear.

— Pamela A. MacPherson, D.D.S., F.A.C.P.

MESSAGE FROM THE ACPEF CHAIR

In early January, the Officers of both the ACP and the ACPEF Board of Directors met in Chicago for a strategic planning session. The purpose of the meeting was to understand and establish an effective process for funding the programmatic priorities of the College, and to define a shared vision between the two groups to build a compelling case for future fundraising.



David A. Felton,
D.D.S., M.S., F.A.C.P.

As the ACP's second capital campaign Vision 2012 comes to a close, the Foundation is aware that in order to continue to fund projects of the ACP, we must be more strategic in our fund raising goals, or be prepared to make difficult decisions as to what programs we will not be able to continue to fund. Additionally, for future fundraising activities, the ACP must develop a more focused strategic vision that our members, and our corporate sponsors, can be excited about. One of the most important things we learned is the difference between the ACP's tax status (a 501c 6 organization) and that of the Foundation (a 501c 3 organization). The difference lies in the fact that the Foundation cannot fund projects that have

direct benefit to our members, but can fund projects that benefit the "greater good." The ACP can fund projects that directly benefit our members (like a PR campaign), yet the ACPEF cannot.

At the end of the session, I believe we all came away with a renewed enthusiasm for the goals of both organizations, for our ability to revise funding requests such that we are funding projects proactively, rather than reactively, as has often occurred. Stay tuned for a leaner, more effective Education Foundation!

Sincerely,

A handwritten signature in black ink that reads "David A. Felton".

David A. Felton, D.D.S., M.S., F.A.C.P.

ACP EDUCATION FOUNDATION BOARD OF DIRECTORS



Standing left to right: Dr. David L. Pfeifer, Dr. George Tysowsky, Dr. Karen J. Bruggers, Dr. Stephen D. Campbell, Dr. Susan E. Brackett, Dr. David A. Felton, Dr. Lily T. Garcia, Dr. Nadim Z. Baba, Ms. Nancy Deal Chandler, Mr. Scott Root, Mr. Thomas Olsen.

Not pictured: Dr. Jonathan L. Ferencz, Dr. Stephen I. Hudis, Dr. Leonard B. Kobren, Mr. Don Waters.

ACPEF ACCOMPLISHMENTS

The mission of the American College of Prosthodontists Education Foundation is to secure and steward resources with the aim of advancing prosthodontics. The ACPEF provides funding to support education, research and advance of the specialty and discipline of prosthodontics. The ACPEF continued to address its mission in 2012 in the following ways:

Support for Education

- Continued funding the digital resource library – Prosthopedia®. Served as a critical resource for all practitioners and educators by providing educational programs, model content, and materials (digital photos, videos, presentations) critical to developing the best in educational programs from individual lectures, to courses and even entire curriculum. Promoted best practices by providing a resource for all members.



There has been enormous growth in Prosthopedia usage. As of June 2012, there had been 3,716 resource downloads over the three years since the launch of the site. As of October 2012, that number had risen to 6,451 downloads. In other words, more resources were downloaded over those four months in 2012 than had been over the previous three years combined.

- Hosted the Spring annual meeting of predoctoral and post-graduate prosthodontic educators on April 20-21 (Chicago) with 125 attendees representing 58 dental schools. Regrettably, the other meeting of the educators held in conjunction with the ACP Annual Session in Baltimore was canceled due to Hurricane Sandy.
- Provided support for American Student Dental Association (ASDA) at their Annual Session as part of an on-going initiative to attract predoctoral dental students into the specialty of prosthodontics.
- Continued to support new graduate prosthodontic program development in schools of dentistry which currently have no program.

Support for Research

The ACP Education Foundation awarded \$48,500 in research grants as follows:

Research Fellowships

- Alireza Moshaverinia, D.D.S., M.S.
University of Southern California

Engineered Injectable Biodegradable Scaffold as a Carrier for PDL (PDLSCs) and Gingival Mesenchymal Stem Cells (GMSCs) for Applications in Periodontal Tissue Regeneration

- Sanjay Karunakaran, B.D.S., D.D.S., M.S.D.
New York University
The Effect of Novel Implant Surfaces on Gene Expression and Osseointegration

ACPEF ACCOMPLISHMENTS



Dr. Bryan Limmer receives first place in the John S. Sharry Competition with ACPEF Chair Dr. David Felton (left) and Dr. Kenneth Kurtz (right)

- Carlos Castro, D.D.S.
New York University
Influence of Preparation Design on Lithium Disilicate Anterior Restorations
- Amalie Lomartire, D.D.S., B.A.
Albert Einstein College of Medicine
Retrieval Torque and Fatigue Failure of Cement-retained IPS e.max Press® Crowns

- Yves Smith, D.D.S., B.A.
University of Texas
A Novel Device for Measuring Patient Compliance with Oral Appliances in the Treatment of Obstructive Sleep Apnea
- Shreedevi Thulasidas, D.D.S.
University of Alabama at Birmingham
Influence of Implant Angulation on the Fracture Resistance Zirconia Abutments

John J. Sharry Competition

- 1st place: Bryan M. Limmer, DMD
University of North Carolina, School of Dentistry
Chapel Hill, NC
Complications and Patient Centered Outcomes with a Monolithic Zirconia Implant-Supported Fixed Dental Prosthesis
- 2nd place: Alireza Moshaverinia, DDS, MS, PhD
University of Southern California
Los Angeles, CA
Encapsulated Periodontal Ligament and Gingival Mesenchymal Stem Cells in an Injectable and Biodegradable Scaffold: A Unique Platform for Bone Tissue Engineering
- 3rd place: Edward J. Givens, Jr., DDS
University of North Carolina, School of Dentistry, Chapel Hill, NC
Immediate placement and provisionalization of implants placed into sites with periradicular infection with and without antibiotics-an exploratory study

ACPEF ACCOMPLISHMENTS

Young Prosthodontist Innovator Award

- Seiichi Yamano, D.D.S., Ph.D., D.M.D., M.M.Sc.
Assistant Professor of Prosthodontics
New York University College of Dentistry
Bone regeneration using novel osteogenic peptides

Support for Advancement of the Specialty/Discipline

- Sponsored the 2012 Postgraduate Student Support Program, a package of ACP educational resources for more than 610 prosthodontic residents, which introduces the community of prosthodontics and information necessary to maximize their training and education, and administers a mock Board exam through the Advanced Prosthodontic Program Directors to help residents assess their knowledge; 382 residents took the mock exam in 2012.
- Sponsored 285 prosthodontic residents' attendance at the 2012 ACP Annual Session.
- Supported efforts aimed at increasing public awareness of the specialty during National Prosthodontists Awareness Week.
- Supported the ACPEF Founders Society Award. This award was established in 2010 to recognize the founding members of the ACPEF Board of Directors and continues to recognize individuals who have served the Foundation in exemplary ways.

Annual Appeal 2012

Drs. Nadim Baba and Robert Humphries Co-Chaired the 2011-12 Annual Appeal. All members are encouraged to donate to the Annual Appeal. Every ACPEF and ACP Board member donated in 2012. Funds from the appeal help offset operational expenses of the Foundation.

Vision 2012 Capital Campaign

We continue to receive payments on the Vision 2012 campaign, but with the close of the campaign, the ACPEF is pursuing mission alignment with the ACP and will move to support the strategic plan through 2018. Our ultimate goal is to increase the endowment to \$10 million to ensure the continuity of the program funded through the Foundation well into the future.

Planned Giving Campaign

The ACPEF launched its "Legacy Circle" planned giving program at the 2011 Annual Session. A seminar featuring a planned giving expert from Loma Linda University was presented during the Annual Session in Scottsdale. This program offers members another opportunity to support the specialty for the future through means such as charitable trusts, wills, and other planned giving opportunities for members to support the ACP and ACPEF.

ACPEF-ACP Leadership Planning Meeting

The ACPEF hosted a leadership planning meeting with its officers and the several ACP officers in January 2012 to discuss future fundraising strategy and mission alignment. In follow-up to this meeting, the ACPEF and ACP shared the costs of a two-part planning study to assess members' needs and develop strategic priorities for future ACPEF fundraising and ACP strategic initiatives.

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Thomas J. Bloem, D.D.S., M.S.
James W. Buckman, D.D.S.
Stephen D. Campbell, D.D.S., M.M.Sc., F.A.C.P.
Dale L. Cipra, D.D.S., F.A.C.P.
Jonathan L. Ferencz, D.D.S., F.A.C.P.
Charles J. Goodacre, D.D.S., M.S.D., F.A.C.P.
Kenneth R. Helm, D.D.S.
Terry M. Kelly, D.M.D., F.A.C.P.
Richard J. Leupold, D.D.S., F.A.C.P.
W. Patrick Naylor, D.D.S., M.P.H., M.S.
Larry M. Over, D.M.D., M.S.D., F.A.C.P.
Arnold G. Rosen, D.D.S., M.B.A.
Steven J. Rothenberg, D.M.D.
Gary S. Solnit, D.D.S., M.S.
Stephen A. Wagner, D.D.S., F.A.C.P.
Saul Weiner, D.D.S., F.A.C.P.
Brock B. Westover, D.D.S., M.Ed.
Jonathan P. Wiens, D.D.S., M.S.D., F.A.C.P.
Richard J. Windhorn, D.M.D., F.A.C.P.
John P. Zarb, D.D.S., M.Sc., F.R.C.D. (C)

SUSTAINER:

Eugene G. Archer, D.D.S.
Paul Balderamos, D.D.S., M.S.
Douglas G. Benting, D.D.S., M.S., F.A.C.P.
Christine Bishop, D.D.S., M.S.D., B.D.S.

Heather J. Conrad, D.M.D., F.A.C.P., F.R.C.D. (C)
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Charles W. Dorman, D.D.S., M.S.D.
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Gary R. Goldstein, D.D.S., F.A.C.P.
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Shiro Kamachi, D.M.D.
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R. Stephen Lehman, D.D.S.
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Jonathan D. Lippin, D.D.S.
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Michael D. Litvak, D.D.S., F.A.C.P.
Gus J. Livaditis, D.D.S.
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Roman M. Lobodiak, D.D.S.
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Thamer Yousif Marghalani, B.D.S., D.Sc.D.
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Edmundo I. Martinez, D.D.S., M.S.
Mark F. Mathews, D.D.S., M.S., F.A.C.P.
Irena K. Mausner, D.D.S.
Alvaro Maya, D.M.D., M.S.D.
James G. McCartney, D.D.S., M.S.D., F.A.C.P.

Richard P. McClain, D.M.D.
David D. McFadden, D.M.D., F.A.C.P.
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Averil E. Mearnic, D.D.S., M.S.
James M. Mertz, D.D.S., M.S.D.
Paul J. Michaelson, D.D.S., F.A.C.P.
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Christopher M. Minke, D.M.D., M.S.
Edward A. Monaco, D.D.S.
James G. Monaco, D.M.D.
George E. Monasky, D.D.S., F.A.C.P.
Dennis N. Morea, D.D.S.
Steven M. Morgano, D.M.D., F.A.C.P.
Blake M. Mueller, D.D.S.
Rafael Murgueitio, D.D.S.
K. Michael Murphy, D.D.S., M.S.
Roy Y. Nakamoto, D.D.S., M.S.
Dan Nathanson, D.M.D., M.S.D.
David Negin, D.D.S.
Craig M. Neitzke, D.D.S., M.S., F.A.C.P.
Bruce M. Nghiem, D.M.D.
John-Hung T. Nguyen, D.D.S., M.S.D.
Masakazu Nishibori, D.D.S.
Ajay K. Ojha, B.D.S., M.S.
Gary A. Orbach, D.M.D.
Jacinthe M. Paquette, D.D.S., F.A.C.P.
Minaxi I. Patel, D.D.S., F.A.C.P.
Charles E. Pechous, D.D.S.
M. Patrick Pedlar, D.D.S., M.S.D.

Richard J. Persiani, D.D.S., M.S.D.
Leticia F. Perezous, D.D.S.
Richard J. Persiani, D.D.S., M.S.D.
Igor J. Pesun, D.D.S., M.S., F.A.C.P.
Timothy A. Peterson, D.D.S., M.S., F.A.C.P.
Khoi Phan, D.D.S., F.A.C.P.
John R. Phelps, D.D.S., M.S.D.
B. Todd T. Pickle, D.D.S., M.S.D., F.A.C.P.
Paul S. Pincofski, D.M.D.
Carl M. Pogoncheff, D.D.S., M.S.
Mariano A. Polack, D.D.S., M.S.
Fiorella Potesta-Knoll, D.D.S., M.S.
George F. Priest, D.M.D., F.A.C.P.
Christopher Pusateri, D.D.S., M.S.
Dana M. Qeblawi, D.D.S.
Phillip C. Rake, D.D.S., M.S.D., F.A.C.P.
Dean L. Ramus, D.D.S., F.A.C.P.
Flavio H. Rasetto, D.D.S., M.S., F.A.C.P.
Michael E. Razzoog, D.D.S., M.S., F.A.C.P.
Jeffery G. Reagan, D.D.S.
Kyung-Rhan Rha, D.D.S., M.S.
Paul L. Richardson, D.D.S.
Donald L. Ridgell, D.M.D.
Edwin J. Riley, D.M.D.
MariaElena Rodriguez, D.D.S.
Johanna P. Romo, D.D.S., F.A.C.P.
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Ira S. Rosen, D.M.D.
Simon W. Rosenberg, D.M.D.
Evangelos T. Rossopoulos, D.D.S.

Eleni D. Roumanas, D.D.S., F.A.C.P.
Sergio Rubinstein, D.D.S.
Linda J. Ruppel, D.D.S.
Gregory S. Rutherford, D.D.S.
Stanley E. Rye, D.D.S.
Roxana L. Saldarriaga, D.D.S.
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D. Greg Seal, D.D.S.
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Clifford A. Zmick, D.D.S.

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John Thomas, D.D.S.
Raymond L. Tiffany, M.S., D.M.D.
Michael Zamikhovsky, D.D.S.

FRIEND:

James E. Bowers, D.D.S., M.S.D., F.A.C.P.
Patricia Nihill, D.M.D., M.S.
Frank J. Valdinoto, D.D.S.

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Joseph J. Chen, D.D.S.
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Antoanela Garbacea, D.D.S.
Neera Gupta, D.D.S.
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California State Section
New York State Section
Loma Linda University School of
Dentistry (Prosthodontics)



AS A PROSTHODONTIST, I am committed to helping gifted and talented dental students enter the specialty. It's inspiring to have top-tier talent who are so dedicated to optimal oral health advance our specialty for future generations.

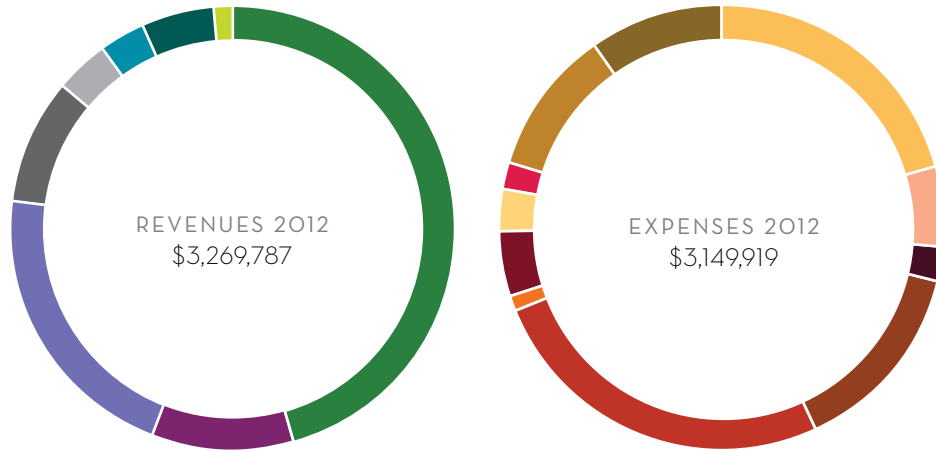
— Frank J. Tuminelli, D.M.D., F.A.C.P.,
2012-2013 ACP Vice President

2012 STATEMENT OF FINANCIAL POSITION

This financial information is taken from the 2012 audited financial statements. Questions about the ACP financial position or audit may be directed to Dr. Carl F. Driscoll, ACP Treasurer; Dr. Stephen I. Hudis, ACPEF Treasurer; or Ms. Nancy Deal Chandler, ACP Executive Director.

	CONSOLIDATED	ACP	ACPEF
ASSETS			
Cash & Equivalents	1,107,299	390,552	716,747
Receivables	437,491	95,772	341,719
Inventories	51,777	51,777	-
Prepays	88,266	88,266	-
Investments	4,355,216	1,448,391	2,906,825
L/T Pledge Rec.	920,680		920,680
P P & E	412,848	412,848	
Total Assets	7,373,577	2,487,606	4,885,971
LIABILITIES			
Acct Pay	122,551	122,551	
Grants Pay	-	-	-
Due To/From	-	(99,038)	99,038
Accrued Expenses	131,207	131,207	-
Deferred revenue	1,024,303	1,024,303	-
Total Liabilities	1,278,061	1,179,023	99,038
NET ASSETS	Total Net Assets	6,095,516	1,308,583
		4,786,933	

2012 FINANCIAL RESULTS – REVENUE & EXPENSES



REVENUES	2012	% TO TOTAL
Member Dues	1,491,074	45.60%
Corporate Support	342,000	10.46%
Annual Session revenue	690,232	21.11%
JOP revenue	296,024	9.05%
Other publication rev.	128,375	3.93%
CPE revenue	107,655	3.29%
Investment income	169,678	5.19%
Other income	44,749	1.37%

Total Revenue **\$3,269,787** **100.00%**

EXPENSES	2012	% TO TOTAL
AS Expenses	651,290	20.68%
CPE Expenses	185,347	5.88%
Saleable Expenses	74,921	2.38%
JOP Expenses	446,539	14.18%
Personnel / Consultants	814,924	25.87%
Prof / Service Fees	31,823	1.01%
Membership Expenses	152,613	4.84%
Education & Research Expenses	93,389	2.96%
Prosthodontic Program Expenses	64,928	2.06%
Public Relations Expenses	330,437	10.49%
Governance & Advocacy Expenses	303,708	9.64%

Total Expenses **\$3,149,919** **100.00%**

2008-2012

FINANCIAL GROWTH

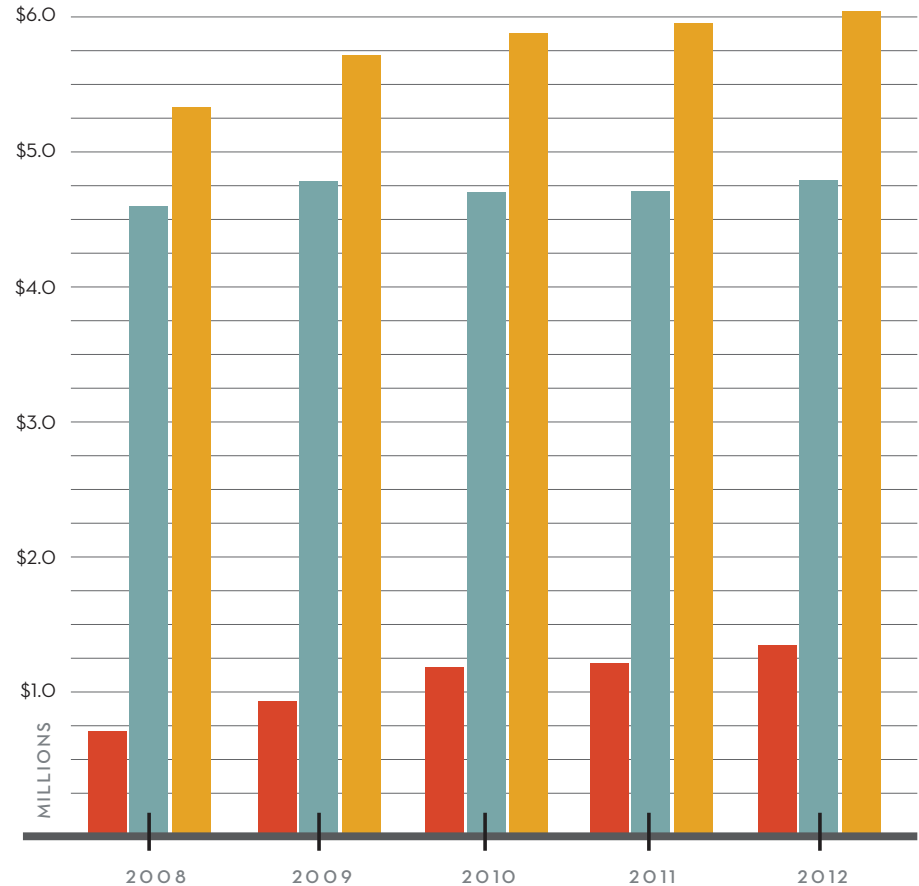
ACP & ACPEF CONSOLIDATED NET ASSETS

	2008	2009	2010	2011	2012
ACP Net Assets	717,046	950,194	1,178,299	1,188,715	1,308,583
ACPEF Net Assets	4,657,333	4,775,372	4,700,303	4,769,608	4,786,933
Consolidated Net Assets	5,374,379	5,725,566	5,878,602	5,958,323	6,095,516

ACP OPERATING RESERVE FUND

	2008	2009	2010	2011	2012
Operating Expenses	2,634,021	2,614,028	2,876,883	3,035,365	3,149,919
Gen'l Operating Goal*	1,053,608	1,045,611	1,150,753	1,214,146	1,259,968
Reserve Fund Balance	774,275	982,080	1,235,221	1,411,642	1,448,391
Percent of Goal Achieved	73.49%	93.92%	107.34%	116.27%	114.95%

*Goal = 40% of Annual Operating Expense



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