2010 ANNUAL REPORT
OF THE
AMERICAN COLLEGE OF PROSTHODONTISTS
AND
ACP EDUCATION FOUNDATION

Redefining
Prosthodontics
FOUR DECADES OF SERVICE TO THE PUBLIC AND PROFESSION
AND
25 YEARS OF ADVANCING EDUCATION
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In 2010, the American College of Prosthodontists continued to ascend to more of a leadership among dental specialty organizations. The process of professional leadership by an organization requires several key steps. Primary among them is the clarity of our message. In 2010, the ACP’s actions spoke clearly about our direct goals and the achievements in some of the following areas this past year.

The ACP represented and protected our specialty with the submission of the formal re-recognition of the Specialty of Prosthodontics to the American Dental Association’s Council on Dental Education and Licensure. The report examines changes and trends that will impact the public and dental profession. As one of the most important member benefits, the ACP represents you and the specialty of prosthodontics within organized dentistry and to the public. The ACP also was responsible for hosting the Dental Specialty Group meetings held in February and August. The gathering is a biannual event when representatives from the nine dental specialty group organizations gather to discuss items of interest to all specialty organizations. Topics this year included the future of advanced dental education admissions, the AMA Scope of Practice Challenge and the ADA’s Recognized Specialty logos.

The ACP also remained fiscally responsible by following a conscientious spending course and turning deficit spending into surplus budgeting. This success is due to two obvious, but important facts. One is that our membership is rising with membership dues collection running ahead of predictions and beyond forecast in 2010. Second, our Annual Session was the largest attendance meeting to date. This reflects both the growing membership and the planning of a valuable and entertaining event. Despite the difficult economic climate in 2009 and 2010, the ACP continued to provide a remarkably long list of services to its members in support of the specialty.

In 2010, the ACP launched the inaugural National Prosthodontics Awareness Week™. The national event engaged hundreds of our members in state and local events that brought the messages and actions of prosthodontists to the community. As an initial grassroots participatory celebration, NPAW™ represented another step toward national prominence.

The College also supported its members in private practice by instituting a strategic communications audit of the membership. A detailed report was produced and the creation of a compelling video entitled “Kim’s Story” debuted at the 40th Annual Session in Orlando. The outcome of this audit will empower the practicing prosthodontist in their own community, aid in defining the specialty and contribute to the growing reputation of the organization among its peers. The ACP also created important tools for practice including the Prosthodontic Parameters of Care, the Don’t Ignore Dry Mouth patient brochure and the Prosthopedia® the coffee table for patients and referring clinicians.

The ACP continued to support its educators and researchers with the ACP Education Foundation by establishing new opportunities. Continuing on the successes of 2008 and 2009, ACP educators and mentors gathered in the spring of 2010 for a detailed course on Evidence-Based Dentistry made possible with the partnership of the Academy of Prosthodontics. In the research arena, the ACPEF established funding for the Young Prosthodontist Innovator Award, a research grant for young faculty in our dental schools. It is laudable that our small organization can leverage support and provide continued education and research activities among our diverse membership.

The ACP also produced the landmark Evidence-Based Guidelines for Denture Care with unrestricted grant support from GlaxoSmithKline. These were disseminated to the broad dental community by publication as a supplement to the February 2011 issue of the Journal of the American Dental Association and were reprinted in the ACP’s own Journal of Prosthodontics. This is but the first of several activities that demonstrate the ACP’s capacity to serve as a community thought leader for problems of merit.

Lyndon F. Cooper, D.D.S., Ph.D.
2010 ACP President
40th Anniversary
The College commemorated four decades of serving the public and the profession. The yearlong celebration immersed the College in activities and events that highlighted the special occasion. Major projects during the year included developing ACP historical retrospectives such as the Four Decades of the College Timeline displayed at Annual Session; the e-version of the article Presidents of the American College of Prosthodontists: 1970-2010; a four-part article series of the College’s history; and cataloging interviews with prosthodontic icons. Other initiatives that marked the College’s 40th year included archiving photos and College artifacts; developing a searchable, online archive of all Messenger newsletters; and creating ongoing communications to members throughout the year via email and through the College’s website and Social Media outlets.

Advocacy
The ACP’s Task Force on the Re-recognition of the Specialty completed a comprehensive report on the specialty of prosthodontics that was submitted to the ADA’s Council on Dental Education and Licensure, examining changes and trends that will impact the public and the dental profession. The ACP is the only organization recognized by the ADA to represent the specialty of prosthodontics.

Membership
With more than 3,400 members, the College reached the largest number of members in its history in 2010. ACP membership increased by 6 percent from 2009. One of the most important membership benefits of the College is the representation of its members and advancement of the specialty of prosthodontics within organized dentistry and to the public.

Membership Five Year Analysis 2007-2011
Since 2007 the College has experienced a continued increase in members with more than 100 new members joining every year.

<table>
<thead>
<tr>
<th>Year</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>2,872</td>
</tr>
<tr>
<td>2008</td>
<td>3,024</td>
</tr>
<tr>
<td>2009</td>
<td>3,198</td>
</tr>
<tr>
<td>2010</td>
<td>3,305</td>
</tr>
<tr>
<td>2011</td>
<td>3,410</td>
</tr>
</tbody>
</table>

*As of January 29, 2011
National Prosthodontics Awareness Week™
on March 7-13, 2010

ACP members across the country initiated the inaugural National Prosthodontics Awareness Week™ with a variety of activities, events and community outreach to educate the public about the specialty and the benefits of seeking care from a prosthodontist. The College of Prosthodontists advocates for the valuable role that prosthodontists play on the dental team and NPAW™ focuses on raising public awareness about the critical importance of a healthy mouth.

Education and Resources

The College developed key resources for members such as the 4th Ed. Private Practice Manual CD, the Prosthopedia® Coffee Table Book and the Don’t Ignore Dry Mouth patient brochure. Together with the ACP Education Foundation, the Young Prosthodontist Innovator Award was created to advance the understanding of science that contributes to the understanding of prosthodontic tooth replacement therapies. Expanded continuing education opportunities were made available to members during the 40th Annual Session in Orlando, which was the highest attended Annual Session in the College’s history.

Communications and Public Relations

The ACP Board of Directors, committed to effective communications with consumers and general dentists, commissioned a strategic communications audit by an external marketing firm. The audit was a penetrating and forward-looking study of the College as seen through the eyes of prosthodontists representing the spectrum of ACP membership. This was the first such audit in ACP’s 40 years. Bonner Consultants, the firm conducting the study, analyzed the communications and marketing output of the ACP for 18 months as well as conducted confidential interviews with members, ACP staff, non-members and other dental associations. The final report was presented to the Board during the 40th Annual Session in Orlando. After formally accepting the audit, the Board planned to move forward with several major initiatives in 2011 including creating a substantive public relations function in the Central Office; releasing the new video “Kim’s Story” in Orlando for use by all ACP members and initiate building the new public relations program; create a new ACP consumer website; redesign the ACP Messenger to broaden the appeal of content for both members and consumers and design new corporate identities and logos for the ACP and ACPEF.
Annual Session Highlights

ACP Annual Session Attendance

The 40th Annual Session in Orlando marked the largest attendance of any meeting in the ACP’s history. For the second time in 40 years more than 1,000 dental professionals participated in the year’s premier prosthodontic meeting and events.

<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
<th>Dental Professionals</th>
<th>Exhibiting Staff</th>
</tr>
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<tbody>
<tr>
<td>2006</td>
<td>702</td>
<td>218</td>
<td>920</td>
</tr>
<tr>
<td>2007</td>
<td>890</td>
<td>237</td>
<td>653</td>
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<tr>
<td>2008</td>
<td>1127</td>
<td>244</td>
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<tr>
<td>2009</td>
<td>1107</td>
<td>209</td>
<td>908</td>
</tr>
<tr>
<td>2010</td>
<td>1212</td>
<td>222</td>
<td>1029</td>
</tr>
</tbody>
</table>

The College has experienced consistent growth in membership counts, product revenue and Annual Session attendees in the past five years. Every year, the ACP continues to raise the bar in order to better serve and support its members by representing the specialty, offering more continuing education opportunities and cultivating the best products and resources.
The ACP’s 40th Annual Session made history with nearly 1,000 member attendees gathering in Orlando on Nov. 3-6. The meeting featured many firsts including keynote speaker Malcolm Gladwell, New York Times best-selling author, a workshop presented in Spanish for international members and two new outstanding workshops for dental technicians.
Left: Past Presidents of the College attend the Past Presidents Reception and where they were presented with their President’s Medallions. Pictured from left to right: (top row) Dr. David L. Pfeifer, Dr. Peter F. Johnson, Dr. Carl W. Schulter, Dr. Stephen F. Bergen, Dr. John F. Burton, Dr. Charles J. Goodacre, Dr. Arthur Nimmo, Dr. Thomas J. McGarry, Dr. David A. Felton, (bottom row) Dr. David W. Eggleston, Dr. Jonathan L. Ferencz, Dr. Lyndon F. Cooper, Dr. Ronald D. Woody, Dr. Cosmo V. De Steno and Dr. Stephen D. Campbell.

Above: The founders of the ACP Education Foundation were honored at the Foundation’s Donor Reception and received Founder’s Medallions to in recognition of their work. Pictured from left to right: Dr. Cosmo V. De Steno, Dr. Thomas J. Balshi and Dr. Ronald D. Woody.

Left: The ACP booth celebrated Prosthodontists on Main Street highlighting significant member achievements, NPAW and new products available.
Above left: Dr. Gerald N. Graser is presented the 2010 President’s Award by ACP President Dr. Lyndon F. Cooper recognizing his contributions to the specialty of prosthodontics.

Above right: 40th Annual Session Chair Dr. Lawrence E. Brecht welcomes attendees to Orlando at the beginning of the Scientific Session.

“This meeting makes me proud to be a member of the ACP. I thank our past and present leadership for their efforts in bringing prosthodontics to the forefront of dentistry.” Dr. Elaine Torres-Melendez, private practice, Yardley, PA
ACP Sections continued to grow in the past five years. In 2010 the College welcomed the newest section in Hawaii.
Regions

Region 1 – Northeast
Dr. Lawrence E. Brecht, Regional Membership Director
Dr. Steven M. Morgano, Alternate Membership Director
Includes the following states:
Connecticut
Massachusetts
Maine
New Hampshire
New Jersey
New York
Rhode Island
Vermont

Region 2 – Eastern
Dr. Terry M. Kelly, Regional Membership Director
Dr. Mohammad Mazaheri, Regional Membership Director
Includes the following states:
Delaware
Florida
Georgia
Maryland
North Carolina
Pennsylvania
Puerto Rico
South Carolina
Virginia
Virgin Islands
Washington, DC

Region 3 – Central
Dr. Thomas J. Bloem, Regional Membership Director
Dr. Lars O. Bouma, Alternate Membership Director
Includes the following states:
Alabama
Arkansas
Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Michigan
Minnesota
Mississippi
Missouri
Ohio
Oklahoma
Tennessee
West Virginia
Wisconsin

Region 4 – Rockies/Plains
Dr. Alfonso Monarres, Regional Membership Director
Dr. Robert H. Ahlstrom, Alternate Membership Director
Includes the following states:
Arizona
Colorado
Idaho
Montana
Nebraska
Nevada
New Mexico
North Dakota
South Dakota
Texas
Utah
Wyoming

Region 5 – Pacific
Dr. David Guichet, Regional Membership Director
Dr. Jenny J. Chen, Alternate Membership Director
Includes the following states:
Alaska
California
Hawaii
Oregon
Washington

Region 6 – Federal Services
Colonel Richard J. Windhorn, Regional Membership Director
Captain Gerald T. Grant, Alternate Membership Director
Includes the:
Air Force
Army
Coast Guard
Navy
Veterans Administration

Region 7 – International
Dr. John P. Zarb, Regional Membership Director
Dr. Guillermo Bernal, Alternate Membership Director
Includes all countries outside of the United States
The inaugural National Prosthodontics Awareness Week™ was celebrated March 7-13 across the country and in Canada. Members from all walks of life participated in activities, events and outreach advocating the valuable role that prosthodontists play on the dental team.
Kentucky
- An announcement of the Kentucky Section’s NPAW Proclamation was posted by the Montgomery County Bulletin.

Illinois
- Dr. Mark Hutten displayed an NPAW poster in the patient waiting lobby of the Northwestern Dental Clinic and the staff wore NPAW wristbands.

Maryland
- Drs. K. Michael Murphy, Gus Livaditis, Michael Linnan, Ghassan Sinada and Keith Boenning offered a free set of dentures for patients in need and oral cancer screenings. They also created a Baltimore-area ad for the city newspaper with the NPAW logo and “What is a prosthodontist?” headline.
- Dr. Youseff Obeid, spoke on the Mad About Town radio show on station WTOP about NPAW and explained about the care that prosthodontists provide.
- Dr. Flavio Rasetto hosted a free cancer screening at his office.
- During the American Student Dental Association (ASDA) Annual Session, Maryland Section President Dr. Sarit Kaplan participated in activities to promote the specialty including a luncheon and exhibit fair. Two prosthodontic residents, Dr. Lauren Mills Bolding and Dr. Monica Parekh, also represented the Section. Maryland Prosthodontic Program Director Dr. Carl Driscoll presented a workshop, “Prosthodontics: A Look Inside the Specialty, Why You Should Become a Prosthodontist and How to Apply.”
- The Maryland Section also coordinated an NPAW Banner project, led by Dr. K. Michael Murphy, where the Section created banner signs and made them available for Maryland members to purchase for their practices. One was sent as a gift to the ACP Central Office.

Massachusetts
- Drs. Vincent Mariano and Thomas Vergo hosted an open house for the community to learn more about prosthodontics and the benefits of treatment.
- The Massachusetts Section and the Goldman School of Dental Medicine arranged to promote oral health and oral health information and screenings at the Cancer Awareness Health Fair.

Michigan
- Drs. Thomas Bloem and Douglas Hock treated a patient from The Hope Clinic.
- Regional Membership Director, Region 3 Dr. Thomas Bloem made opening remarks for the graduate program open house at the University of Michigan and spoke to his local Rotary Club.
- Dr. Robert Humphries sent out press releases to the Kalamazoo Gazette and spoke to local physicians during their CE sessions.
- Dr. Gary Johnson promoted prosthodontics while teaching at the University of Michigan Dental School.
**New York**

- ACP Regional Membership Director, Region 1 Dr. Lawrence E. Brecht was interviewed and answered caller questions on a Sirius DocRadio channel program about prosthodontics and NPAW. Dr. Brecht also spoke about NPAW, prosthodontics and maxillofacial prosthetics to the Westchester Shore Study Club and at the Prosthodontic Study Club at UMDNJ.
- Dr. Debra H. Cohn displayed an NPAW banner in her office and offered free oral cancer screenings for new patients.

**Michigan (continued)**

- ACP President-Elect Dr. Jonathan Wiens wrote a Healthy Talk article “Ask the Prosthodontist, Are dental implants for me?” for his local paper. It also highlighted his public presentation at two local libraries, “Are Dental Implants for Me?”
- Dr. Felicia Wilson offered complimentary dental consultations including x-rays to patients.
- The Michigan Section sent a press release to the Michigan Dental Association announcing NPAW.

**Minnesota**

- Drs. Brandon DeWitt and Timothy Peterson participated in a panel discussion at the Midwest Dental Laboratory Association meeting.

**Missouri**

- Dr. Brandon James of Prairie Village, KS, gave a presentation to UMKC, School of Dentistry junior and senior students about the specialty of prosthodontics. The seminar took place on Wed, Dec. 2, 2009. Ms. Cindy Ramirez from Vident provided lunch to the students. Dr. James’ presentation mainly consisted of showing clinical cases from his private practice and data supporting that the discipline of prosthodontics is a profitable and rewarding career option. The seminar was well received by the students.

**Oklahoma**

- The Oklahoma Section hosted a Lunch & Learn for third year dental students interested in prosthodontics.

**Oregon**

- Dr. Nader Rassouli published an informational Ad in the Oregonian newspaper in the Monday Health section and distributed toothpaste to the local Roosevelt High School in Portland. Dr. Rassouli also distributed orange NPAW wristbands to his product reps, implant reps, general product reps, that visit approximately eight offices each a week.
"NPAW™ is intended to ultimately benefit the public we serve. All ACP members should find a way to personally become involved because we are called to serve the public and having patients receive the best quality care benefits us all." Dr. Lawrence E. Brecht, 2011 NPAW™ Chair
Pictured above from left to right:
Top row: Dr. John P. Zarb; Dr. Clark M. Stanford; Dr. Susan E. Brackett; Dr. Alfonso Monarres; Dr. Thomas J. Bloem; Dr. Lawrence E. Brecht; Dr. Steven J. Sadowsky; Dr. David L. Guichet; Dr. David A. Felton; Dr. Stephen D. Campbell

Bottom row: Dr. Lyndon F. Cooper, President; Dr. Stephen E. Eckert, Secretary; Dr. Lee M. Jameson, Forum Director; Dr. Jonathan P. Wiens, President-Elect; Dr. Lily T. Garcia, Vice President; Dr. John R. Agar, Treasurer; Ms. Nancy Deal Chandler, Executive Director

Not pictured: Dr. Charles J. Goodacre, Immediate-Past President; Dr. Terry M. Kelly; Dr. John A. Murrell; Dr. Eleni D. Roumanas; Col. Richard J. Windhorn
The mission of the ACP Education Foundation is to secure and steward resources with the aim of advancing prosthodontics. As a catalytic agent for prosthodontics, the ACPEF provides funding to support education, research and advancement of the specialty and discipline of prosthodontics.

The Foundation has established a rich history of supporting a wide variety of programs and initiatives in support of the American College of Prosthodontists and the specialty.

**Advancement**
- Public relations outreach campaigns
- Undergraduate Student Outreach Program – American Student Dental Association activities
- ACP Student support (student scholarships, ACP membership and dues, meeting registration fees, and Annual Session attendance travel stipends)

**Promoting Excellence in Prosthodontic Education**
- Digital Resource Library and online curriculum development (Prosthopedia®)
- Oral Cancer Model Education
- New Program Support

**Science, Technology and Research**
- Research Symposium
- Research Support – Research Scholarships and Sharry competition
- Digital Dentistry Symposium
- Young Innovator Award

**Capital Campaign and Annual Appeal**

The Vision 2012 capital campaign pledge payments have continued to be on track for realizing an incredibly high rate of redemption, fulfilling the promise of this successful campaign. The rejuvenated Annual Appeal continues to grow under the leadership of AA Chair, Dr. Greg Guichet. The Annual Appeal is critical to provide flexible funds to support projects that were not part of the deliverables of Vision 2012 Capital Campaign (e.g., National Prosthodontics Awareness Week™). In addition, they are critical to providing the support needed to run the Foundation (management expenses).

**Foundation Reaches Milestone**

The ACP Education Foundation has reached a significant milestone in the process of establishing its long-term support for prosthodontics. The ACPEF endowment fund has exceeded $2 million for the first time. Like a retirement program for individuals, endowments are critical to the future of Foundations and the missions they support. The fundamental premise is that the endowment principle must be protected. The Foundation has maintained a policy of supporting the endowment with 40 percent of all capital campaign gifts. It is a critical component of a stable future for prosthodontics and the ACPEF.

The Foundation is working towards a goal of realizing a $10 million endowment so that the continuity of the Foundation and the critical support it provides for prosthodontics can be ensured for generations to come. In the process of realizing this milestone, the Foundation continues to fulfill a critical role of providing more than $300,000 in annual resources for programs supporting practice, students, education and research.

**With Gratitude**

The success of Vision 2012 and the 2010 Annual Appeal is attributed to the commitment and enthusiasm of the Foundation volunteers and Board of Directors whose leadership impacted ACP members, ACP Sections, corporate donors and other groups that contributed to the Foundation in 2010. Together donations from these individuals and groups supported numerous programs for the benefit of the Foundation, College and the specialty in 2010, many of which are highlighted in this Annual Report.

We appreciate your generous support in 2010 and look forward to continued success with you in reaching our goal to advance our specialty of prosthodontics in 2011 and beyond.

Sincerely,

ACP Education Foundation Chair
Above, pictured from left to right:

Top Row: Dr. Jonathan L. Ferencz; Dr. David A. Felton; Dr. Thomas J. McGarry; Mr. Scott Root; Dr. Stephen D. Campbell, Chair

Bottom Row: Dr. Jonathan P. Wiens, ACP President-Elect; Dr. Stephen I. Hudis, Treasurer; Dr. Karen J. Bruggers, Secretary; Ms. Nancy Deal Chandler, ACP Executive Director; Dr. Susan E. Brackett; Dr. David L. Pfeifer; Dr. Leonard B. Kobren, Vice Chair

Not pictured: Dr. George Tysowsky; Mr. Don Waters; Dr. Lyndon F. Cooper, ACP President
ACPEF Donor Contributions in 2010

- Supported more than 600 residents with ACP student membership.

- Sponsored more than 300 ACP Student members’ attendance at the 2010 ACP Annual Session.

- Continued and increased funding of the digital resource library – ProsthoPedia®. Serving as a critical educational resource for all practitioners and educators by providing educational programs, model content, and materials (digital photos, videos, presentations) critical to assembling a lecture, course and an entire curriculum.

- Hosted a meeting of the Prosthodontic Program Directors in 2010 to help establish a forward-looking specialty and accreditation standards that promote the continued growth of the specialty and programs.

- Supported the 2010 ACP Educators Meeting. A gathering of predoctoral and advanced program educators to focus on creating excellence in prosthodontic education. Outcomes included major recommendations to the Commission on Dental Accreditation in regards to predoctoral and advanced prosthodontic accreditation standards, as well as providing educational content for the teaching of evidence-based dentistry.

- Provided support for a campaign to work with the American Student Dental Association as part of an initiative to attract the best and brightest of undergraduate dental students to prosthodontic specialty careers.

- Supported efforts in support of public awareness and National Prosthodontists Awareness Week™ (NPAW™), March 7-13, 2010. Provided resources for an organized program to work with members and ACP Sections to promote the specialty, discipline and patient awareness.

- Provided New Program Development Cultivation and Support – Support to establish new prosthodontic programs for some of the dental educational institutions that presently have no Advanced Prosthodontic Program.

- Significant support for the development and ongoing support of the ACP Website.

- Funded prosthodontic-related research through the ACP Research Fellowship program, the John J. Sharry Awards Competition and Table Clinics.

- Supported prosthodontists as a key leadership/opinion resource as part of the ACP’s Clinical Evaluators Network (CEN).

- Continued significant contributions and ongoing commitment to the Foundation’s endowment, which has surpassed a significant milestone of $2 million. The Foundation continues to work towards a goal of realizing a $10 million endowment so that the continuity of the Foundation and the critical support it provides for Prosthodontics can be ensured for generations to come.

- Committed to supporting the 2011 Digital Dentistry Symposium.

- Provided extensive ACPEF Donor Recognition and supported a successful 2010 Annual Appeal.

- Supported establishment of the inaugural ACPEF Founders Medallion Award in recognition of significant contributions to the ACPEF. Honored the founding ACPEF Board of Directors during 2010 Annual Session.

- Provided inaugural support for the 2010 Young Prosthodontist Innovator Award to advance understanding of prosthodontic-related biological and/or materials systems, human behavior, cost and care of delivery as well as economic modeling and quality of life investigations.
The ACP Education Foundation appreciates the generous support of the following individuals and corporate partners who have contributed to the Vision 2012 Campaign:

Donors are recognized by level, alphabetically.

**GOLD**
- Carlos Alfonso, D.D.S., M.S., F.A.C.P.
- Susan E. Brackett, D.D.S., M.S., F.A.C.P.
- Lyndon Cooper, D.D.S., Ph.D., F.A.C.P.
- David Felton, D.D.S., M.S.D., F.A.C.P.
- Thomas J. McGarry, D.D.S., F.A.C.P.

**SILVER**
- Nancy S. Arbree, D.D.S., M.S., F.A.C.P.
- Hal N. Arnold, D.M.D., M.S., F.A.C.P.
- Richard R. Cavanaugh, D.D.S., F.A.C.P.
- Tony Daher, D.D.S., F.A.C.P.
- Jonathan L. Ferencz, D.D.S., F.A.C.P.
- Charles J. Goodacre, D.D.S., M.S.D., F.A.C.P.
- William J. Hudis, D.D.S., F.A.C.P.
- Frank J. Tuminelli, M.D., F.A.C.P.
- Bruce G. Valauri, D.D.S., F.A.C.P.

**BRONZE**
- Edward M. Amet, D.D.S., M.S.D., F.A.C.P.
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- David M. Bohnenkamp, D.D.S., M.S., B.A., F.A.C.P.
- Marion S. Brown, D.M.D., F.A.C.P.
- Karen J. Bruggers, D.D.S., M.S.
- Ronald A. Bryant, D.D.S., M.S., F.A.C.P.
- Deal Chandler, M.A., R.H.I.A., C.A.E.
- Gordon J. Christensen, D.D.S., M.S.D., Ph.D.
- David W. Eggleston, D.D.S., F.A.C.P.
- Farhad Fayz, D.M.D., M.S.D., F.A.C.P.
- Caroline A. Grasso, D.D.S.
- Gregory N. Guichet, D.D.S.
- David L. Guichet, D.D.S., F.A.C.P.
- Michael W. Johnson, D.D.S., M.S., F.A.C.P.
- Peter F. Johnson, B.S., M.D., F.A.C.P.
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- Kenneth S. Kurtz, D.D.S., F.A.C.P.
- Lillian M. Mitchell, D.D.S., F.A.C.P.
- Dennis N. Moorea, D.D.S.
- Jacinthe M. Paquette, D.D.S., F.A.C.P.
- Keith M. Phillips, D.M.D., M.S.D., F.A.C.P.
- William R. Priester, D.D.S.

**DONOR**
- Siamaak Abai, D.D.S.
- Mohammad A. Abdelhamed, M.Ed., D.D.S.
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- Swati A. Ahuja, D.D.S.
- Mohammad Alavi, D.D.S., B.S.
- Riad Almasri, D.D.S.
- Mohammad Alavi, D.D.S., M.S., F.A.C.P.
- Carlos Alfonso, D.D.S., M.S., F.A.C.P.
- Donald L. Ridgell, D.M.D.
- Paul E. Scruggs, D.D.S.
- Allan C. Silverstein, D.D.S., F.A.C.P.
- Richard B. Smith, D.D.S.
- Dennis P. Tarnow, D.D.S.
- Farhad F. Valauri, D.D.S., M.S.D., F.A.C.P.
- Jon S. Wilkins, D.D.S., M.S.
- Ronald D. Woody, D.D.S.
- Jonathan Zamzok, D.M.D.
- Gerald J. Ziebert, D.D.S., M.S., F.A.C.P.

**VISION 2012 Donors**

Flavio Rasetto, D.D.S., M.S., F.A.C.P.
- Donald L. Ridgell, D.M.D.
- Paul E. Scruggs, D.D.S.
- Allan C. Silverstein, D.D.S., F.A.C.P.
- Richard B. Smith, D.D.S.
- Dennis P. Tarnow, D.D.S.
- Farhad F. Valauri, D.D.S., M.S.D., F.A.C.P.
- Jon S. Wilkins, D.D.S., M.S.
- Ronald D. Woody, D.D.S.
- Jonathan Zamzok, D.M.D.
- Gerald J. Ziebert, D.D.S., M.S., F.A.C.P.

Ira N. Dickerman, C.D.T.
- Mark R. Durham, D.M.D., B.S.
- Bryan D. Dye, D.D.S., M.S.D., F.A.C.P.
- Steven E. Eckert, D.D.S., M.S.D., F.A.C.P.
- Nicholas Eggert, D.D.S.
- Mohammed. Elsiea, D.D.S.
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Continued on next page.
2010
Audited Statement of Financial Position

The financial information presented below is taken from the 2010 audited financial statements. Questions about the ACP financial position or audit may be directed to the ACP Treasurer, Dr. John Agar, the ACPEF Treasurer, Dr. Stephen Hudis or Executive Director Ms. Nancy Deal Chandler at (312) 573-1260.

### ASSETS

<table>
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<tr>
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<th>2010 CONSOLIDATED</th>
<th>2010 ACP</th>
<th>2010 ACPEF</th>
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<tbody>
<tr>
<td>Cash &amp; equivalents</td>
<td>1,285,511</td>
<td>746,967</td>
<td>538,544</td>
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<td>Receivables</td>
<td>563,487</td>
<td>9,591</td>
<td>553,896</td>
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<tr>
<td>Inventories</td>
<td>64,221</td>
<td>64,221</td>
<td>-</td>
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<tr>
<td>Prepaids</td>
<td>43,810</td>
<td>30,561</td>
<td>13,249</td>
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<tr>
<td>Investments</td>
<td>3,264,181</td>
<td>1,235,221</td>
<td>2,028,960</td>
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<td>L/T Pledge Receivables</td>
<td>1,577,071</td>
<td>-</td>
<td>1,577,071</td>
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<tr>
<td>P P &amp; E</td>
<td>74,705</td>
<td>74,705</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>6,872,986</strong></td>
<td><strong>2,161,266</strong></td>
<td><strong>4,711,720</strong></td>
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### LIABILITIES

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<th>2010</th>
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</tr>
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<tbody>
<tr>
<td>Accts payable</td>
<td>75,310</td>
<td>62,249</td>
<td>13,061</td>
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<tr>
<td>Grants payable</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Due to / from</td>
<td>-</td>
<td>1,644</td>
<td>(1,644)</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>95,998</td>
<td>95,998</td>
<td>-</td>
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<tr>
<td>Deferred revenue</td>
<td>823,076</td>
<td>823,076</td>
<td></td>
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<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>994,384</strong></td>
<td><strong>982,967</strong></td>
<td><strong>11,417</strong></td>
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**TOTAL NET ASSETS**

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<th>2010</th>
<th>2010</th>
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<tbody>
<tr>
<td>Restricted</td>
<td>2,286,173</td>
<td>20,000</td>
<td>2,266,173</td>
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<tr>
<td>Unrestricted</td>
<td>3,592,429</td>
<td>1,158,299</td>
<td>2,434,130</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>5,878,602</strong></td>
<td><strong>1,178,299</strong></td>
<td><strong>4,700,303</strong></td>
</tr>
</tbody>
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### REVENUES

- Member Dues 45.49%
- Corporate Support 10.58%
- JOP Revenue 9.10%
- Annual Session Revenue 20.47%
- Other Income 2.74%
- Investment Income 4.36%
- CPE Revenue 3.60%
- Other Publication Rev. 3.67%

### EXPENSES

- Governance & Advocacy Exp. 7.98%
- Public Rel. Expenses 8.82%
- Prosth. Program expenses 2.36%
- Educ. & Research Expenses 2.00%
- Membership expenses 3.45%
- Prof / Service fees 0.92%
- Personnel/Consultants 27.35%
- JOP expenses 4.67%
- AS Expenses 23.22%
- CPE Expenses 6.51%
- Saleable Expenses 2.71%
2010 Statement of Financial Position

ACP Net Assets
- 2005: $536,312
- 2006: $736,252
- 2007: $876,121
- 2008: $717,046
- 2009: $950,194
- 2010: $1,178,299

ACPEF Net Assets
- 2005: $2,176,893
- 2006: $2,169,960
- 2007: $2,461,939
- 2008: $4,775,372
- 2009: $4,700,303

ACP/ACPEF Consolidated Net Assets
- 2005: $2,713,205
- 2006: $2,906,212
- 2007: $3,338,060
- 2008: $5,374,379
- 2009: $5,725,566
- 2010: $5,878,602

ACP Operating Reserve Fund
- 2005: $2,274,251
- 2006: $2,062,756
- 2007: $2,446,549
- 2008: $2,634,021
- 2009: $2,614,028
- 2010: $2,876,883

<table>
<thead>
<tr>
<th>Year</th>
<th>Operating Expenses</th>
<th>General Operating Goal (40%)</th>
<th>Reserve Fund Balance</th>
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</thead>
<tbody>
<tr>
<td>2005</td>
<td>$2,274,251</td>
<td>$2,099,700</td>
<td>$63.56% of goal achieved</td>
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<tr>
<td>2006</td>
<td>$2,062,756</td>
<td>$825,102</td>
<td>103.12% of goal achieved</td>
</tr>
<tr>
<td>2007</td>
<td>$2,446,549</td>
<td>$850,833</td>
<td>97.39% of goal achieved</td>
</tr>
<tr>
<td>2008</td>
<td>$2,634,021</td>
<td>$1,053,608</td>
<td>73.49% of goal achieved</td>
</tr>
<tr>
<td>2009</td>
<td>$2,614,028</td>
<td>$1,045,611</td>
<td>93.92% of goal achieved</td>
</tr>
<tr>
<td>2010</td>
<td>$2,876,883</td>
<td>$1,150,753</td>
<td>107.34% of goal achieved</td>
</tr>
</tbody>
</table>

Operating Expenses
- General Operating Goal (40%)
- Reserve Fund Balance