

MPLANT, S T H E O N S T R U C T I V E ТІС D DENTIS Ν Е С R

# Task Force Proposes New ABP Election Process

fter months of preparation, discussion and deliberation, the Task Force assigned by President Nimmo to review and make recommendations on the ABP election process submitted their report to the ACP Board of Directors at its June meeting. Dr. Jonathan Ferencz, Chair of Dr. Jonathan Ferencz Task Force, made a formal



Task Force Chair

presentation to the Board describing each aspect of the proposal and explaining the implications.

In his opening remarks, Dr. Ferencz acknowledged to the Board that "the process used for selecting Board Examiners has served us well these past decades, but specialty issues and circumstances not previously experienced by the prosthodontic community have called for a change." He went on to thank the members of his Task Force-Nancy Arbree, Dick Jones, William Culpepper, David Felton, and Tom Taylor. He also mentioned his appreciation to those who offered their perspectives on how the ABP election process has worked in the past and what could be done to enhance the process.

"We were all pleased with the thoroughness of the proposal," commented Dr. Nimmo. "The Task Force had clearly spent considerable time studying the issues and coming up with a plan that addressed the concerns raised by the Board."

Of all the recommendations made by the Task Force, none was more important or more central to the new process than the mechanism by which Board Examiners would be chosen for an election. To broaden the base of influence and to maximize the utility of the Board, it has been proposed that a Council (the Council of the American Board of

Prosthodontics) be assembled that would be responsible for selecting candidates for whom Diplomates would vote.

The Council, composed of eight Diplomates, would have representation from private practice, academics and government service. To maximize the selection of the most suitable candidates, two members of the Council will be past board examiners. In addition, the Council will have one recently certified Diplomate to offer a perspective from "the other side of the board certification process.'

The ACP Nominating Committee would submit a slate of candidates for the Council to the ACP Board of Directors for their review and approval. This slate would then be forwarded to the House of Delegates for review and confirmation. Sitting ABP Examiners and ACP Directors would not be eligible to serve as members of the Continued on page 3

# **ACP Co-Sponsors 1<sup>st</sup> Interdisciplinary Care Conference**

Plans for the 1<sup>st</sup> Interdisciplinary Care Conference, February 9-10, 2001 at the Adams Mark Hotel in Dallas, Texas, are underway. As one of the five sponsoring dental organizations of the conference, the American College of Prosthodontists (ACP), along with the American Association of Orthodontists (AAO), the Academy of General Dentistry (AGD), the American Academy of Pediatric Dentistry (AAPD) and the American Academy of Periodontology (AAP) will present an innovative conference that puts emphasis on teamwork among all dental colleagues.

The ultimate goal of any professional in the dental field, regardless of specialty, is to provide the best possible treatment for the patient, and an ideal way to provide this optimal level of treatment is to collaborate with professionals from other disciplines.

The first day of the conference opens with a general session followed by a short preview of each of the breakout sessions offered the following day to allow attendees to make an informed decision as to which ones to attend. Interdisciplinary teams of two to three individuals will present the breakout sessions to explain how dental professionals should collaborate with one another to provide the best possible treatment to the patient.

During this second day of the conference, representatives from each of the sponsoring organizations will cover the latest developments in their area of expertise. Attendees are exposed to real

ideas for forming and maintaining an interdisciplinary team.

Roger Levin, a renowned practice management consultant will present the closing session. He will explain how dentists can work together despite separate offices and different disciplines and patients. He will also discuss ways for forming an interdisciplinary team, and how to keep it together.

Registration packets were mailed out in mid-October. Attendance is limited; so if you plan to attend this event, you are encouraged to submit your registration early.

The registration fee is \$475, which grants access into all the general sessions, the breakout sessions, Continued on page 4

## **PRESIDENT'S MESSAGE**



Some projects that were started and will be completed in the next two years:

- Review of the process for electing new board examiners-Dr. Jonathan Ferencz
- Analysis of graduate student recruitment-Dr. David Felton

there has been a complete turnover of our staff and Ed has been in position to recruit a talented group of professionals and we are now fully staffed. This is an important step since the efforts of our members would not be anywhere nearly as effective without the help of the Central Office staff. Teamwork is essential.

n my last column as President, I wanted to look back and

review some of our accomplishments from the past year and recognize the hard work of some of our volunteer members.

A year ago we were without an Executive Director and were

fortunate enough to recruit Ed Cronin. In the following months

Some of the projects that were completed this past year and key personnel:

- Promotion of the Classification System for Complete Edentulism—Dr. Thomas McGarry
- Defense of the specialty document for the ADA—Drs. Thomas Taylor and Steven Aquilino
- Enhanced ACP relations with corporate partners—Dr. Kenneth Hilsen
  - Colgate—Dr. Thomas Taylor
  - ESPE—Dr. Patrick Lloyd
  - Ivoclar-Drs. Kenneth Malament and Jonathan Ferencz
  - Nobel Biocare—Drs. Thomas McGarry and Arthur Nimmo
  - Procter & Gamble-Drs. Hilsen, Nimmo and McGarry
  - Straumann—Dr. Thomas Taylor
- · Enhanced ACP relations with the dental specialties—ACP Officers
- Board Preparation Study Guide in CD-ROM format—Drs. Hiroshi Hirayama, Kenneth Malament and Ki-Ho Kang
- New Private Practice Manual in CD-ROM format-Dr. Kenneth Malament
- Survey of private practitioners in prosthodontics-Drs. David Pfeifer & Nancy Arbree

- A new definition for the specialty of prosthodontics (pending House review)
- Promotion of the Classification System for Partial Edentulism—Dr. Thomas McGarry
- Strategic planning for prosthodontics-Dr. Jonathan Ferencz

Most of the individuals listed here were assisted by four to twenty ACP members working as a team with the Central Office staff. And there are many additional individuals who have given of their time for the specialty of prosthodontics. I urge each of you to get involved. Your next two presidents, Drs. Tom McGarry and Dave Felton, would be pleased to speak with you about upcoming activities. They can help match your skills and interests to projects that are important for the specialty.

The improved relationship that we have with our corporate partners cannot be overemphasized. We are grateful for the support of each of the companies listed above. Their collective generosity has resulted in scholarships for our residents, distribution of a detailed manual on the Classification System for Complete Edentulism, an enhanced annual session and web site and professional assistance for the marketing of prosthodontics.

We will be closing out the year at the Hilton Waikoloa Village Resort on the big island of Hawaii with an exciting annual session. Dr. Ana Diaz-Arnold and her program committee have arranged for some outstanding presentations. The half-day format will provide ample opportunity for some exceptional recreation. I hope that you can join us. Thank you for the opportunity to serve as your president.



## **EXECUTIVE DIRECTOR'S MESSAGE**



Mr. Edward J. Cronin

The 1999 House of Delegates passed several resolutions concerning the relationship of The American College of Prosthodontists (ACP) and its various Sections. Many of these involved the financial/legal relationship and included such issues as collection of dues, financial reporting and independent audits. After review of these issues, it is apparent that the ACP

Central Office needs to be more proactive in providing these services to our Sections. However, each of the Sections has considerable responsibility to make the relationship work.

Because our Sections exist under the ACP Bylaws and certification, the relationship fits an integrated model for a national/section association. Under this model, the Sections are not independent entities but are part of the national organization and use the national not-for-profit tax status. The Sections' actions and contracts are done in the name of the national organization, which is responsible for the debts, obligations and actions of the Sections.

This integrated relationship has several benefits:

- No separate Articles of Incorporation are required.
- No separate tax exemption filings.
- No separate federal or state filing requirements.
- Consolidated accounting is efficient.

The alternative to the integrated model is an affiliated relationship between the national organization and its Sections. Under this model, each Section would be a separate legal entity and would be responsible for their own Articles of Incorporation, Tax Exempt Status, tax filings and financial reporting. The national organization would have no liability for the Sections' debts or obligations. The relationship would be a contractual one detailed in an Affiliate Agreement. Overall, an affiliated relationship would be simpler for the Central Office but would impose significant burdens and expenses on the Sections.

Since we are an integrated association, it is the Central Office's responsibility to prepare financial reports for the Sections, submit tax filings and arrange for appropriate audits of the records. We are also now in a position to bill and collect dues for Sections that would like that service. Our goal is to work as a unified organization and to increase our overall efficiency.

To make this work, we will need the coopera-

## **EDITOR'S MESSAGE**

## by Dr. THOMAS J. MCGARRY

s the editor this past year, my goal has been to address issues that I believe will be important to the specialty of prosthodontics in the upcoming years. It has been fun to have this forum to highlight critical issues but even more gratifying has been the response of many members to these editorials. Whether in support or disagreement, the membership has helped enlightened me with their thoughtful replies. I received a particularly well written letter concerning prosthodontists becoming involved in the surgical phase of implant therapy that I think is the most global description of the issue. I hope everyone reads this message below and really think about the future of the specialty and how you view the scope of the specialty in relation to the other dental specialties.

I can not pass up one more chance to encourage every member to become active in all levels of organized dentistry. The ACP has had several opportunities this year due to different members being active in the ADA. Each of us is responsible at some level to advance the specialty and participate in the dental community. If we want to be better known, then it is up to each of us to make the effort to be visible and productive in organized dentistry whether it be local or national. One person can make a difference!

#### Implants are a Prosthesis

Dental implants are not <u>pre-prosthetic treatment</u>. This concept creates an image of a non-prosthetic procedure when in fact implants are in and of themselves prostheses. Consider, for decades that our colleagues in orthopedics have referred to artificial hip or knee replacements as prosthetic hip or knee implants. Let's take a closer look at prostheses that restore function in the human body.

In subsequent follow-up and review of medical histories, artificial heart valves, knees and hips are all referred to as prosthetic devices. Since the dental implant is the artificial replacement for the tooth's anchorage unit, it must truly be viewed as a prosthesis. When one considers even the simplest single tooth replacement, the implant takes the place of the tooth root in the alveolus. Here the implanted prosthetic root provides artificial functional support for the remainder of the prosthetic replacement, the coronal portion.

In more complex and extensive oralfacial rehabilitations, both hard and soft tissue replacement is required. Again, the osseointegrated anchorage unit is an integral part of the complete prosthetic reconstruction. The predictability of osseointegration makes this form of prosthetic treatment a biologically conservative one and the treatment of choice when caring for patients with complete or partial edentulism.

It is most interesting to note that prosthodontic training focuses heavily on acquiring a high level of precision and skill in both the diagnosis and execution of the treatment plan with particular attention to the preservation of the living hard tissues. Now consider the level of skill and dexterity required to prepare a multi-surfaced inlay or onlay or a complex post and core. Then consider preparation of multiple teeth for the construction of a complete arch tooth supported prosthesis. All of these prosthodontic surgical procedures are executed by a specialist who inherently is thinking in a three dimensional mind set.

The prosthodontist's ability to conceptu-

anchors in the bone. The mind of the experienced prosthodontist is a virtual database: computing special orientation, leveraging factors, loading forces, the biomechanics and physiology of the masticatory system and its relationship to occlusal harmony. That same database contains numerous files filled with esthetic variations applicable to many different clinical conditions. Split second decision making, based on prosthodontic experience, make this specialist uniquely qualified to determine the optimal position of the implant prosthesis in its surrounding skeletal architecture. The prosthodontist's acute and delicate tactile abilities are finetuned to calculate the density of bone at various levels of preparation of the osteotomy site, providing him/her with additional important data in determining the appropriate loading in time and dimension. Who better than the prosthodontist to determine if the osseous support at the time of implant placement is suitable for immediate and functional loading?

Yes, comprehensive prosthodontic rehabilitation remains in some instances a multidisciplinary specialty effort. I will be the first to acknowledge the superior skill and dedicated professionalism of my colleagues in orthodontic, endodontic, periodontic and pediatric dentistry and oral and craniofacial surgery. Often their pre-prosthetic treatments are prerequisite to the ideal outcome of the restorative efforts of the prosthodontist. The final outcome, however, must be carefully and thoroughly coordinated by the prosthodontist, enlisting all of his/her knowledge and communication skills to sequentially organize the various disciplines; for, ultimately the patient looks to the prosthodontist for the final result.

So to what degree should the prosthodontist be involved with implant-supported prosthesis? The answer lies only in the degree of interest and involvement to which the prosthodontist aspires. The prosthetic osseointegrated union of alloplastic material to "ordered living bone" provides the foundation for further reconstructive treatment. Knowing and fully understanding and executing all parameters of that foundation allows the prosthodontist to best fulfill his/her professional obligation to the patient.

tion and assistance from all the Sections. To begin, we need to have Membership rosters for each Section to update our new database. This will allow Sections to use our database for various purposes including mailings to their members. In addition, we need to receive reports of all financial transactions on a regular and timely basis. We are developing a reporting format so that all transactions can be easily recorded and forwarded to the Central Office. This information is necessary so we can prepare consolidated financial statements and IRS filings. We will also be able to provide statements for each Section.

It will not be a complicated process but will require a little effort from each Section and a lot of coordination from the central staff. We are ready to make it happen and look forward to assisting all our Sections in this important effort. alize the end result of treatment and to envision the final prosthesis in the space of the oral cavity is indeed a major clinical asset in planning and placing the prosthetic

Author of the above article is Thomas Balshi, DDS, FACP. Dr. Balshi maintains a private practice, Prosthodontics Intermedica.

## Membership Directory Update

In an effort to improve efficiency and provide the most up-to-date information as possible, the Board of Directors has elected to delay production and distribution of the Membership Directory. Normally produced for an October release, the 2000-2001 directory will be released in January 2001 and each year thereafter, which will allow all newly elected officers and directors for the coming term to be included in the directory.



# Mario Gatti Receives ACP Undergraduate Achievement Award

ario Gatti received the 2000 American College of Prosthodontists' (ACP) Undergraduate Achievement Award at the 7<sup>th</sup> Annual Tufts University School of Dental Medicine Senior Awards Dinner on Friday, May 12, 2000.

The award, sponsored by the ACP, acknowledges exceptional abilities in prosthodontics in an effort to stimulate interest among undergraduate students to pursue the specialty of prosthodontics. Awarded to senior students who show a high academic and clinical proficiency in prosthodontics, and will be pursuing further graduate training in prosthodontics.

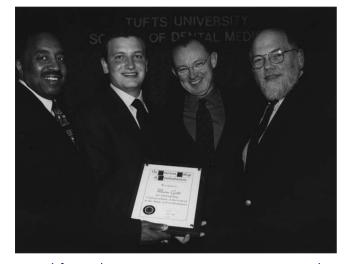
This year's recipient, Mario Gatti, attended the University of Colorado and Suffolk University in Boston and currently attends Tufts University School of Dental Medicine.

Originally from Milan, Italy, Gatti came to the

United States in 1994. He was a member of the Smile Squad, Project Stretch and the Persian Association of Student Dentists, and volunteered in his father's dental office in 1998 where he provided free dental care to surviving children of the nuclear reactor explosion from Chernobyl, Russia.

He participated in a German exchange program from 1999-2000 where he served as an extern in the dental school in Heidelberg, Germany, as well as hosting and assisting German dental students on exchange at Tufts.

After graduation, Mario will complete a one year Advanced Education in General Dentistry (AEGD) program at Boston University Goldman School of Dental Medicine, and then plans to apply to postgraduate endodontic certificate programs with the goal of practicing in a multi-specialty practice.



(From left to right): Dean Lonnie H. Norris, Gatti, Dr. Robert Chapman, Chair of Restorative Dentistry, Dr. Thomas Vergo.

# ACP Participates in CDS's 136th Midwinter Meeting

ast February more than 32,000 dental professionals from around world participated in the Chicago Dental Society's Midwinter Meeting, and 2001 looks to have a similar turnout.

The goal of the Chicago Dental Society (CDS), and its annual Midwinter Meeting, is to encourage the improvement of the health of the public, promote the art and science of dentistry and represent the interest of the members of the profession and the public it serves. The CDS Midwinter Meeting is one of the premiere dental meetings in North America.

The 136th Midwinter Meeting, *Dentistry 2001: A Global Odyssey*, will be held February 22-25, 2001 at McCormick Place in Chicago, Illinois. The meeting will feature a wide range of lectures, courses, clinics and more.

For the first time, the ACP will be participating in the Midwinter Meeting by presenting a full-day of course lectures on Thursday, February 22 to attendees. The program, *A* 

*Potpourri of Prosthodontics,* will feature five separate presentations:

- Changing Design Concepts for Removable Partial Dentures (2 hours)— Dr. Jim Brudvik will provide a review of the traditional design and construction of removable partial dentures.
- Solving the Denture Tooth Dilemma: Esthetic, Functional and Economic Considerations (1 hour)—Dr. Dale Cipra will provide practi-

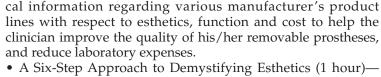
## **Education Foundation Contributors**

ne of the fundamental goals of the ACP Education Foundation is to provide financial assistance through scholarships to prosthodontic graduate students. This initiative allows the ACP to help the best and brightest students become prosthodontists, thus strengthening the specialty.

The ACP would like to thank the following members who have generously contributed to the Foundation during this past year.

John Agar Maria Agranioti Robert Ahlstrom Jean-Pierre Albouy Touradj Ameli Samuel Askinas Janine Bethea Milos Boskovic Steven Butensky Nancy Chaffee Stephen Cohen Elliot Cohen Ernest Dellheim David Eggleston Alfred Fehling Steven Feldman Anthony Fiore Patrick Garvin David Guichet John Harrison Terence Hilger Kenneth Hilsen Hiroshi Hirayama James Hoke **Robert Humphries** Takeo Iwata Peter Johnson Richard Jones Richard Jordan Shiro Kamachi

Michael Karczewski Rodney Katagihara Howard Katz Gregory Keating Janice Kelleher Kenneth Kent Marla King John Kreher Paul Kudyba Claude Lamarche Howard Landesman Walter Leckowicz Daniel Llamas Kenneth Malament Michael Mandikos Vincent Mariano Michael Marks William Martin Joel Martin David McFadden Edwin McGlumphy Luisa Medina Wooseok Min Dennis Morea James Morris John Murrell Craig Neitzke Arthur Nimmo Edgar O'Neill Mitsunobu Okamura John Osterman David Pfeifer Lewis Pierce Mercedes Porro George Priest W.R. Priester Rosario Prisco William Putnam Sue Jane Ouon Eric Rasmussen Gary Rogoff Antoine Sayegh Carl Schulter Harry Schwartz Boris Schwartzman **Richard Seals** Alan Sezer John Sobieralski Dimitri Svirsky Robert Tupac Bruce Valauri Ned Van Roekel David Wanserski Thomas Wescott Robert Wolfe Edward Woods Ronald Woody Michael Zamikhovsky Charalambos Zouras



Dr. Gerard Chiche will analyze the scientific validity and artistic basis of fundamental esthetic principles applied to the natural dentition and dental implants.

• Provisional Restoration: A Blueprint for Success (1 hour)— Dr. Debra Haselton will review the attributes of a well-designed provisional and examines the testing results of materials used for fabrication of these restorations, and introduces a selection of newly developed products.

• Illusions in Dental Ceramics (1 hour)— Dr. Kenneth Malament will present newly released information on gingival ceramic systems and frame designs that will provide the patient with the most predicable esthetic result.

The Midwinter Meeting will also feature exhibitors from key companies marketing to the dental community to provide an excellent setting for gaining valuable contacts and exchanging information. Exhibit days run from February 23-25.

To request a preliminary program, contact the CDS headquarters at (312) 836-7300, or register online at **www.chicagodentalsociety.org**.

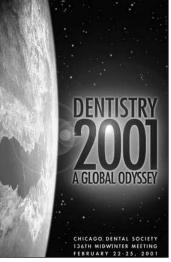
### **ABP Election Process** Continued from page 1

Council. Terms of appointment would be four years with a limit of two terms per member. A staggered system of appointments would ensure a smooth transition from year to year.

The main duty of the Council would be to identify and recruit candidates for Board positions. Other Board candidates could be nominated to the Council by having their names petitioned by twenty-five Diplomates. All Board candidates would be required to submit a letter of interest and ten examination questions with references in standard board format.

The task force has called for the Board to "reflect the diversity of the specialty with respect to primary professional activity, gender, race and geographical region." To meet this challenge, an inventory of professional and personal qualifications was drafted that each Board candidate would have to possess. And to assist the Council in judging the capability of potential examiners a detailed listing of duties and responsibilities was also formulated.

From the pool of eligible Board candidates, the Council would select three to serve as nominees. A ballot with the names and dossiers of the 3 nominees



Contributions to the ACP Education Foundation can be sent directly to the ACP Central office at The American College of Prosthodontists; 211 E. Chicago Avenue, Ste. 1000; Chicago, IL 60611. would be sent to all Diplomates. The nominee receiving the greatest number of votes will be declared elected. The terms of Board appointments would be similar to those used by the ABP today.

Dr. Ferencz ended his presentation by reiterating that the proposal was a dramatic shift from the process used over the years, but he reaffirmed his belief that times and situations call for a new approach. He said that additional details would be forthcoming and that the Task Force would be circulating the proposal to parties of interest for their review and comment. It was his hope that the House of Delegates would be able to review and vote on a final version of the proposal during the College's 2001 Annual Session in New Orleans.

Several ACP Board members asked questions about the proposal, most of these dealt with logistics and timing for implementation. When asked how the proposal would affect ACP Forum Organizations he stated, "there will still be plenty of opportunities for Forum Organizations to nominate candidates. The new process might even make it easier, since the signatures of only 25 Diplomates would be needed to nominate a candidate. The only real difference is that participation in the nominating process will be limited to Diplomates."

Dr. Ferencz encourages anyone who would like to express an opinion or offer a perspective on the proposal to send their comments to him at: The American College of Prosthodontists; C/O Dr. Jonathan Ferencz; 211 East Chicago Ave.; Suite 1000; Chicago, IL 60611 or jlferencz@nycpros.com.

## COUNTDOWN TO HAWAII!

e are mere days away from the 2000 Annual Session, which will offer much more than the clinical and scientific programs and networking events you are accustomed to. Because of the fabulous location of Hawaii, this year's programming was scheduled for half-days to allow ample time to take advantage of the fabulous excursions available to explore on the island.

If you haven't already made your reservations for one of the tours below, you may still have time. Visit the Tropic Temptations desk in the ACP meeting registration area (Grand Promenade) to make all arrangements or call (808) 667-7105 with any questions. Some events may not be available due to limited spacing. All pricing is based on single person.

## Helicopter Tours

- Big Island (2 hours/\$305.00)
- Kohala Coast
- (50 minutes/\$145.00)

## Land Activities

Grand Circle Island Tour (Full Day/\$45.00)

## **Hiking Adventures**

Ecotourism: Valley Waterfall, Kaupulehu Cave, or Kahua **Cloud Forest** (half day or full day/\$89.00)

## Horseback Adventures

- Kohala and Kahua Ranch (1 and a half hour/\$55.00 or 2 and a half hours/\$75.00)
- *Waipio Valley* (2 hours/\$75.00) Waipio Valley Wagon Tour
- (1 and a half hour/\$40.00)
- ATV Outfitters Hawaii (1 and a half hour/\$75.00)
- Sunset and Stargazing on Mauna Kea (7 hours/\$135.00)

## Water Activities

- Morning Snorkeling Cruise from Waikoloa (3 hours am or 2 hours pm/\$59.00 adult or \$35.00 child)
- Snorkling at Kealakekua Bay (4 and a half hours/\$83.00 adult or \$46.00 child)
- **Rafting** Adventure (4 hours am/\$67.00 adult, \$57.00 child or 3 hours pm/\$50.00am, \$40.00 child)
- Fluming the Ditch Kayak Cruise (3 hours, am or pm/\$85.00 adult, \$65.00 child)

- King's Trail Sunset Sail (approx. 2 hours/\$49.00 adult, \$31.00 child)
- Dinner Cruise, Kailua (2 hours/\$60.00 adults only)
- Glass Bottom Boat (half hour/\$15.00 adult, \$8.25 child)
- Submarine (hourly/\$85.00-\$99.00)
- Deep Sea Fishing (half day/\$350.00 or full
- day/\$525.00) • Scuba (half day or full
- day/\$95.00-\$99.00 plus tax)

## Neighbor Island-One Day Tours

Oahu (full day/\$205.25) • Deluxe Circle Island (full day/\$208.50)

## **Complimentary Activities:**

Scuba Discovery—1:30pm at the Kona Pool (daily)

Parrot Talk—10:00am at the Grand Staircase (Saturday only)

Sunrise Pacer—a 2-mile walk along the Hilton's golf course and beach paths. Meets at 7:30am in front of the Essence Store/hotel main lobby (daily).

Tai Chi & Chi Kung—an ancient Chinese deep breathing and meditation exercise. Meets at 8:30am to 9:30am at Grand Staircase (daily).

Kona Pool Splash-fun, energetic, aerobic exercise. Meet at the Kona pool from 11:30am-12:30pm (daily).

ACP staff will be on hand to answer questions and/or provide assistance at the Registration/Member Service Desk in the Grand Promenade during the following times:

> Tuesday, November 14 Wednesday, November 15 Thursday, November 16 Friday, November 17 Saturday, November 18

5:00pm-9:00pm 6:00am-5:00pm 6:00am-3:00pm 6:00am-3:00pm 6:00am-12:00pm



## **ACP Welcomes New Staff**

The ACP is pleased to welcome the following new staff members to the Central Office:

Kevin Fitzpatrick, Membership Services Director, comes to the College with 12 years of experience in the association market to oversee the College's membership programs and meetings, including the planning and implementation of the ACP Annual Session. His previous work includes the management of exhibits/conventions, educational programs and publications. Prior to joining the ACP, Kevin has worked for the Association of American Geographers (in Washington, DC) and the Society of Petroleum Engineers (in Dallas, TX). Kevin earned his Bachelors of Science degree in Geography from Brigham Young University.

Michelle Phillips, Bookkeeper/ Accountant, comes to the College with 15 years of experience in the accounting field. Michelle will be responsible for the daily maintenance of all accounts payable/receivable, payroll and cash flow, as well as serving as the liaison between the College and all vendors. Most recently she worked as an Accountant with The Mortgage Professional (in Chicago, IL) where her primary responsibilities included Financial Reporting, Human Resources, Payroll, Accounts Payable and Receivable. Michelle received her accounting background at The Cortez Business College.

In other staff news, Michelle Martin, Administrative Assistant, has been promoted to Membership Services Coordinator. Michelle will work closely with Kevin in ACP's newly structured Membership Services Division. Her primary responsibilities includes the coordination of all membership communications and meeting programs, as well as maintaining the accuracy and efficiency of the membership database to ensure the optimal communications with its' membership.

We welcome Kevin and Michelle to the College and look forward to a long and satisfying working relationship.

## Interdisciplinary Care Conference Continued from page 1

the exhibit hall and two evening receptions. The fee also includes a continental breakfast and luncheon for both days.

The Interdisciplinary Care Conference Planning Committee is comprised of Drs. Vincent Kokich (AAO), Robert Boyd (AAO), Denison Byrne (AGD), David Cochran (AAP), Jonathan Ferencz (ACP), Larry Luke (AAPD), Michael Rennert (AAO), Richard Roblee (AAO), Ward Smalley (AAO) and Patrick Turley (AAO).

For more information on how to register, or for a registration packet contact the ACP Central Office at (312) 573-1260.

## 2001 INTERDISCIPLINARY CARE CONFERENCE BREAKOUT SESSIONS

Interdisciplinary Management of the Congenitally Missing Tooth Speakers: Drs. Vincent Kokich, David Mathews and Frank Spear

Interdisciplinary Treatment of the Periodontal Patient with a Complete Dentition

Speakers: Drs. Myron Nevins, Howard Skurow and Roger Wise

Interdisciplinary Treatment of the Hopeless Tooth—Extract or Not? Speakers: Drs. David Garber, Henry Salama and Maurice Salama

Interdisciplinary Management of Luxation and Avulsion Injuries to **Permanent Teeth** 

Speakers: Drs. Brad Seto and Patrick Turley

Interdisciplinary Management of Missing Adjacent Anterior Teeth: Bridges, Implants or Orthodontics?

Speakers: Drs. Vincent Kokich, David Mathews and Frank Spear

Interdisciplinary Management of the Ortho-Surgical-Restorative Patient with TMD?

Speakers: Drs. Gerald Francati, Mark Piper and DeWitt Wilkerson

Interdisciplinary Management of Craniofacial Anomalies/Cleft Palate **Patients** 

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Axis Dental Corp.	312	Nobel Biocare 100, 101	, 102
Bego USA	300	Orascoptic Research	400
Brasseler USA	212	Paragon Implant Company 200	, 202
Carl Zeiss, Inc.	103	PBHS Web Site Design 206	, 208
Colgate Oral Pharmaceuticals	308	PFS Patient Financing	311
Columbia Scientific Inc.	313	PhotoMed International	218
Crownless Bridge Works	204	Preat Corporation	315
Degussa Ney Dental	216	Procter & Gamble	219
Den-Mat/Rembrandt	302	Quintessence Publishing Co., Inc.	404
Dental Fee Plan	402	Straumann Company, The 107, 108	, 109
Dental Medical Diagnostic	210	Sulzer Calcitek	314
Systems, Inc.		Tel-A-Patient, Inc.	207
Dental Ventures of America	318	TMI Incorporated	309
Dentrix Dental Systems	203	Transcend Inc.	305
Dentsply Trubyte	201	Treloar & Heisel, Inc.	205
Designs For Vision, Inc.	213	Van R/Cadco/Clive Craig	406
ESPE America, Inc.	310	Valley Dental Arts	215
Friadent North America	105	Vident	316
Global Surgical Corp.	320, 322	Waterpik Technologies, Inc.	214
Great Lakes Prosthodontics	317	Whip Mix Corporation	106

Speakers: Drs. Lawrence Brecht, Court Cutting and Barry Grayson

Dento-Gingival Esthetics: Ortho-Perio-Restorative Interactions Speakers: Drs. Pat Allen and Richard Roblee

**Ortho-Restorative Management of Debilitated Periodontal Patients** Speakers: Drs. Raymond Fonseca, Robert Vanarsdall and Arnie Weisgold

Autotransplantation of Teeth: What Every Dentist Should Know Speakers: Drs. Jens Andreason and Hans Ulrik Paulsen

Treatment Alternatives for Replacing Anterior Teeth in Adults Speakers: Drs. David Garber, Henry Salama and Maurice Salama

Interdisciplinary Treatment of Patients with Developmental Dental Deformities

Speakers: Drs. Vincent Kokich, David Mathews and Frank Spear

Interdisciplinary Management of the Partially Edentulous Patient Using **Implant Anchorage** Speakers: Drs. Robert Faucher, Ward Smalley and Roger West

Long-term Maintenance of the Periodontal Patient During and After **Orthodontics and Restorative Dentistry** Speakers: Drs. Myron Nevins, Howard Skurow and Roger Wise

## Interdisciplinary Management of the Patient with Impacted or Ankylosed Permanent Teeth

Speakers: Drs. Jens Andreason and Hans Ulrik Paulsen

## Results from Just The Facts Research Project

# **General Dentists View Prosthodontists Positively**

he final report of the research project conducted for the American College of Prosthodontists (ACP) by the independent market research firm Just The Facts, Inc. has been received. This report summarized all of the information gained by the firm of the thoughts, knowledge, attitudes, and experience of general dentists with prosthodontics and prosthodontists.

In order to prepare the researchers for their task the firm adopted a threephase approach. The first phase was to conduct an in depth practice analysis of three geographically dispersed prosthodontic practices located in New Jersey, Oklahoma, and California (San Francisco area). The criteria used to pick these practices were long-term establishment (over twenty years) and a demonstrated referral rate of at least 50 percent of new patients referred by general dentists. The primary objectives of conducting this baseline research was to obtain a better understanding of the range of activities these practices were involved with and how other dentists refer patients to prosthodontists. The results were used to prepare an outline for phases two and three.

The next phase was to conduct a focus group of general dentists to discuss with them firsthand the following objectives: background of their practice, types of procedures currently being done, the most challenging/complex procedures currently being done, patient referral to other specialists, patient referral to prosthodontists and dental school experiences.

The study consisted of a focus group discussion conducted in the suburban Chicago area. The group consisted of ten general dentists, six with practices in the suburbs and four who work in the city. Eight were male and two were female. Complete demographics of the group participants were included in the report. The firm made it clear that focus group methodology is considered "qualitative research, and should be viewed as good directional input and an aid to decision making." However, they warned that the information obtained "may or may not be statistically representative of the entire targeted population base."

The final phase of the project was to conduct approximately 300 personal telephone interviews with general dentists throughout the country. A detailed questionnaire was developed which included 18 questions. The interviews were completed in May and the report submitted to the ACP shortly thereafter. A great deal of information was compiled. Some of the highlights include:

- Within the past 3 years, 20 percent of general dentists have begun to do cosmetic and laminating procedures and 16 percent have started to do implants.
- Just 9 percent of general dentists referred patients to prosthodontists, compared to 69 percent to oral maxillofacial surgeons, 63 percent to endodontists, 44 percent to periodontists and 26 percent to orthodontists.

- The primary reason for not referring patients to a prosthodontist was that 70 percent of general dentists said that they do the work themselves. An additional 20 percent remarked that there was no need to refer patients.
- · Fifty-seven percent of General Dentists evaluated treatment provided by prosthodontists to their referred patient as "very effective."
- Seventy-two percent reported that prosthodontists were not doing anything to promote themselves and their services to general dentists; 55 percent felt that prosthodontists should promote themselves.
- More than half, 56 percent of general dentists were "not at all concerned" about losing a referral patient to a prosthodontist, 12 percent were "very concerned" and 15 percent were "somewhat concerned."
- Seventy-one percent of general dentists claimed they spend 20 hours or more a year learning new procedures or for on-going training of current procedures.
- Thirteen percent of the respondents had their practices in the East, 36 percent were located in the South, 15 percent resided in the Midwest and 36 percent lived in the West.

The final report states that "general dentists have a favorable impression of prosthodontists. They readily recognize and are familiar with the advanced education, knowledge and skills prosthodontists have, relative to a general dentist, however, they have a tendency of not calling or consulting with a prosthodontist when they could and their propensity to refer patients is quite low." Additionally, "promotion by prosthodontists to general dentists is minimal even though some 55 percent of general dentists believe that prosthodontists should be promoting themselves. The Just the Facts Corporation recommends that prosthodontists need to increase their efforts in promotion. They especially recommend educating general dentists on how valuable a prosthodontist can be through a consulting role.

The Public and Professional Relations Committee spent considerable time reviewing and dissecting the report. The recommendations in the report are being addressed and is reflected in the 2001 PR plan. A national continuing education center hosted and managed by the ACP is planned. In this manner we will be able to promote ourselves to general dentists and deliver our message to them. Although a major undertaking, this effort should be a valuable component in helping the ACP achieve its goals.

To read the executive summary of the report, visit the ACP Members Only web site at www.prosthodontics.org. If you don't know your member ID, contact the ACP Central Office at (312) 573-1260, 16.

## **ACP Offers Two New Patient Education Resources**

nosthodontists are faced with a number of challenges once a patient comes in for treatment. However, the bigger task seems to be getting the patient to walk through the door. For the most part, prosthodontists, and the specialty of prosthodontics in general, remains an uncharted practice to the public.

Prosthodontists need to get their name out to the public as the ADA-recognized dental specialists in the restoration and replacement of teeth who collaborates with general dentists and other specialists to develop the most effective solutions to the patient's dental and oral health concerns.

The American College of Prosthodontists (ACP) has developed a series of patient education brochures designed to answer questions your patients might have regarding common dental problems and/or concerns, treatment procedures and the prosthodontist's role in performing such procedures.

Creating Generations of Smiles is an ongoing series of short patient education brochures which describes various topics from "what is a prosthodontist" to more specific topics of Complete and Removable Partial Dentures and Dental Implants.

The first in the Creating Generations of Smiles series is designed to introduce patients and prospective patients, as well as other dentists to your practice. The brief, four-color brochure explains which services are best provided by a prosthodontist, and the treatment options they can provide to improve the patient's smile and oral health.

Second, and newly developed brochure, focuses on a common treatment option for replacing missing teeth. The four-color brochure describes in detail the prosthodontist's role in replacing missing teeth with the use of either complete or removable partial dentures. The brochure provides easy-tounderstand descriptions for both options, the prosthodontist's role in placing and fitting dentures, as well as offering helpful post-insertion care tips for maximizing the denture-wearing experience.

The third in the ACP patient education brochure series, also recently developed, is designed to further elaborate on the prosthodontist's role in replacing missing teeth with the placement and use of dental implants. The brochure explains to the patient, in "lay people" terms what dental implants are, the benefits of dental implants, what type of patients and conditions qualify for implant restorations vs. other treatment options, the placement procedure and the prosthodontist's role during the implant restoration procedure.

The Creating Generations of Smiles patient education brochures are valuable resources to have in any prosthodontic practice. Use as a referral tool to mail to general dentists or other specialists in your area, or as an informational pamphlet to hand out to prospective patients to explain the benefits and conditions for seeing a prosthodontist to provide viable solutions for protecting teeth, replacing lost teeth and improving smiles.

The denture and dental implant brochures are available in two different sizes (Long-3.5x8.5 and Square-6x5.75), and all brochures are sold in packs of 100.

The member cost for the Creating Generations of Smiles brochures is \$50.00; \$100.00 for nonmember. To order any one of the Creating Generations of Smiles patient education brochures, contact ACP Central Office at (312) 573-1260.

## PROFESSIONAL OVERHEAD EXPENSE POLICIES

## by D. Scott Fehrs, Vice President, Sales, Treloar and Heisel, Inc.

oday's dental specialist faces several problems when sickness or injury causes a total disability. Income ceases immediately but both personal and office expenses continue, becoming an added drain on resources. You have likely purchased disability income to replace lost earnings, but how will you pay practice expenses? Professional overhead expense coverage must not be overlooked.

It is imperative that you ask yourself the following questions:

- How long can my practice survive without me?
- What percent of practice expenses am I responsible for?
- If I choose not to purchase professional overhead expense coverage, how do I plan to cover the expenses?

It is important to understand that professional overhead expense insurance is not income replacement coverage and is not covered under your business office package. Professional overhead expense is a completely separate policy, and its purpose is to provide a mechanism for paying office overhead expenses that continue when the dental specialist is disabled.

Monthly expenses include, but are not limited to rent, mortgage interest payment, malpractice, property and liability insurance, interest of business loans, employees' salaries (not including principals), accountant/legal fees, depreciation and other normal and customary business expenses.

In addition, multi-professional group practice will also have its income reduced upon the disability of one of the partners. However, income will still be generated by the working partner, and therefore actual expenses must be carefully analyzed. As the number of professionals in the organization increase, the need for professional overhead expense insurance diminishes.

Professional office expense policies are on a reimbursement basis. At

claim time, the actual claim payment received is based on the actual expenses incurred. In other words, a \$10,000 per month overhead expense policy may pay less than this amount if the expenses at the time of disability are less than this figure. Some policies allow any unused benefits to continue past the stated benefit period.

Most professional office contracts have a 30, 60 and 90-day elimination period and benefit periods are between one year and 36 months. Usually, we recommend a 30-day waiting period, as the first payment would not be paid for 60 days and reimbursement is critical. Also, a twelve month benefit period is usually sufficient as most professionals would not continue the practice if their disability continues beyond one year. Every dental specialist's situation should be analyzed and tailored to his or her needs.

#### EXAMPLE:

\$60,000/Monthly Gross Practice Receipts

\$<u>30,000</u>/Month Expenses

## \$30,000/Month Net Income

Based on the assumption that the dental specialist is carrying \$12,000/month disability income coverage, there would still be a \$48,000 shortage without professional overhead expense coverage. In this example, the doctor should carry approximately \$20,000/month of professional overhead expense coverage, since some expenses will diminish if you are disabled.

This type of coverage is often overlooked and can result in the forced sale of a practice or closing the doors under very difficult circumstances. If you would like to discuss this or receive a proposal, please call Treloar and Heisel at 1-800-345-6040, fax us at (724) 654-9029 or e-mail us at info@treloarandheisel.com.

## **ABP Update**

wenty-six candidates were certified as Diplomates of the American Board of Prosthodontics (ABP) in 2000.

The mission of ABP is to certify individuals who have demonstrated special knowledge and skills in prosthodontics. The Board also seeks to certify those who are committed to life-long learning and ethical practices, who value the doctor/patient relationship, respect those with philosophical, cultural or physical differences and are committed to the advancement of prosthodontics.

The ABP recognizes its responsibility to the profession and to the public and accepts this responsibility through the administration of an examination designed to identify individuals with the knowledge, skills and attributes deemed important to those who will be called Diplomates of the American Board of Prosthodontics.

Re-certification examinations are mailed out in July only, with a two-month completion period allowed before the exams are graded. If you have difficulty meeting this deadline, October, 1, 2001, additional time needs to be arranged by contacting Dr. William Culpepper. Reprints of the listed references can be obtained from the ADA if necessary, but it takes several weeks to receive. You are encouraged to make your request early. After the examinations are graded, you will be notified of either a pass/fail result through the mail.

Guidelines for the board exam can be viewed and downloaded at the ACP web site at www.prosthodontics.org; booklets are no longer available

The February examination will be held February 18-21, 2001 in Chicago, the June exam has been rescheduled to November during the College's annual meeting in New Orleans.

For more information about the ABP Certification Exam, contact Dr. William Culpepper at (404) 876-2625.

## **Diplomates Certified in 2000**

Juan C. Loza
Marie A. Loza-Herrero
Michael George Marks
Sean D. McCarthy
Trakol Mekayarajjananonth
R. Bruce Miller
Craig M. Neitzke
Woraphong Panyayong
Mark Anthony Pigno
Wook-Jin Seong
David C. Shonberg
David A. Vincent
Richard J. Windhorn

#### 9th ACP Board Certification Study Guide

Prepare for your board certification exam in prosthodontics with this new interactive study guide from The American College of Prosthodontists (ACP). The comprehensive CD-ROM offers valuable insights and tips for maximizing study time as you prepare for your exam by the American Board of Prosthodontics (ABP). The previous edition of the ACP's Study Guide for Board Certification in Prosthodontics has been updated significantly with valuable information on the application procedure, the exam and renewal and re-certification process, as well as offering a slide presentation with planning and preparation tips from recent Diplomates. Also included is a sample exam to test your current knowledge, and flag areas requiring additional study. To order, contact the ACP Central Office at (312) 573-1260, x16, or order online at the ACP web site at www.prosthodontics.org.

Members = \$50.00 **Non-Members = \$100.00** 

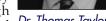
## New ACP Members (as of March 31, 2000 - August 1, 2000)

Dr. Khaldoun Al-Ajlouni Dr. Jacobo Castelnuovo Dr. Chetan Daulat Dr. Dennis Jennings Dr. Karl Lyons Dr. John Onufrak Dr. Mauricio Recinos

Milwaukee, WI Rome, Italy Gaithersburg, MD Boerne, TX Los Angeles, CA Brookpark, OH Houston, TX

## **Healthy Recipes For Prosthodontic Palates**

Cince one of our primary • objectives as prosthodontists is to provide improved masticatory function thereby improving the quality of life, its high



time we started Dr. Thomas Taylor

enjoying the fruits of our labors. Beginning with this issue of the Messenger we will be offering new recipes with a healthy theme for your culinary pleasure. We would like your input with your own favorite recipes for healthy yet tasty dishes. Recipes received will be field-tested by our panel of experts (the Taylors') and those selected will be published in forthcoming issues. Please send your recipes to:

Tom and Margaret Taylor 30 Rosedale Road West Hartford, CT 06107 loudog2@home.com

#### Wonderfully Hot Cucumber Salad

1 English Cucumber quartered lengthwise and cut into 1/2 inch chunks

1/2 red bell pepper chopped

2 stalks celery sliced thin

<sup>1</sup>/<sub>2</sub> cup seasoned rice wine vinegar

1 tsp. Black sesame seeds

1 tsp. (or to taste) Thai chili paste or hot chili sauce (be careful, this stuff is hot!)

Combine ingredients in a nonreactive bowl and allow to marinate in the refrigerator for at least 1 hour before serving. Can be made a day ahead. Makes 4-6 servings as a side dish.

Serve as a side with grilled fish or chicken

## **ACP Web Update**

## More Internet Users Seeking Health Information

Nearly 100 million people have gone online in search of healthcare information, according to the results of a recent Harris Poll.

At 98 million people, the number of Internet users looking for health information is up 81 percent from two years ago. Researchers at Harris Interactive attribute the increase to the continued growth in the online population, which they estimate at about 56 percent of American adults, 114 million people.

An increased proportion of those online that has used the Internet to look for health care information also accounts for the growth over the last two years. According to the latest poll, 86 percent of all users sought such information, as compared with 71 percent of all users in 1998.

While health and medical information is not the most sought after type of information online, it is among the most important, Harris Interactive said, particularly for people with serious medical conditions or those with ill family members. Since 1998, the number of Internet users who have never looked for health information online has declined from 29 percent of all users to 14 percent.

The Harris Poll online health care information was conducted by telephone in May and June among a cross section of 1,001 adults in the U.S. The results do not include people under 18 who have looked for health information online. Source: www.ADA.org, ADA News Daily, August 11, 2000

**Prosthodontic Articles Needed** Take advantage of this excellent opportunity to increase your Internet exposure, further identify yourself as a leader in the dental industry and educate the public on the specialty of prosthodontics. Dentalxchange.com (www.dentalxchange.com) is a provider of Internet-based tools and e-commerce solutions for dentists, dental manufacturers/suppliers, other dental professionals and patients. Currently, the web site receives more than 12,000 registered dentists, 2.5 million monthly hits and 100,000 monthly user sessions. The web site is currently looking for prosthodontic-related articles. As a benefit for contributing to the web site, each article will include a by-line and link to your web site (if you have one). Any questions should be directed to Lisa Opoka, Communications Manager at (312) 573-1260, x16 or lopoka@prosthodontics.org.

## **OBITUARY**

SCHWARTZ—Harold, DDS, 79 of New York City and Candlewood Lake,

Dr. Asif Shah Dr. Ahmed Shamiyah Dr. Dorothy Sobocinski Dr. Patrick Van Derhei Dr. Hans-Peter Weber Dr. Cheryl Yacyshyn

East Quogue, Arabia Milwaukee, WI Flushing, NY Indianapolis, IN Chestnut Hill, MA Rochester, MN

## Product Catalog Coming Soon!

r ince 1970, the American College of Prosthodontists (ACP) has been dedicated to enhancing patient care; advancing the art and science of prosthodontics; promoting the specialty of prosthodontics to the public and other dentists and healthcare professionals; ensuring the quality of prosthodontic education and providing valuable professional services to its membership.

Whether you're in education or private practice, a dental student or retiree, the ACP has developed an impressive assortment of resources designed for just about any need.

The 8-page catalog includes product descriptions to allow you to locate and order the items you need as quickly and conveniently as possible. Categories include patient education, practice management and clinical resources, as well as those items/services that are available exclusively to ACP members.

If you have questions about any ACP product, or would like to request a product catalog, contact the ACP Central Office at (312) 573-1260, or acp@prosthodontics.org.

CT passed away on June 30, 2000. Dr. Schwartz is survived by loving wife, Joyce Pomerov Schwartz, sons David (Harriet), Evan (Kristine) and Billy (Terry). A quiet man, he was an uncompromising professional of integrity and distinction who was loved and appreciated by his parents. He inspired and encouraged his children, younger colleagues and students to achieve excellence in their work and enjoy life fully. A specialist in prosthodontics in Manhattan from 1961-1992, he began practicing dentistry where he grew up, Belle Harbor in Rockaway, Queens. He was a Captain in the US Navy during World War II. A Clinical Professor of Prosthodontics at New York University College of Dentisty, he taught graduate and undergraduate students from 1962-1999, and was Assistant Clinical Professor at the University of Pennsylvania School of Dental Medicine from 1952-1962. A Fellow of the Academy of Prosthodontics, he served as President of the Greater New York Academy of Prosthodontics in 1978 and the Northeast Gnathological Society in 1983. Dr. Schwartz became a diplomate of the American Board of Prosthodontics in 1961 and was a charter Fellow of the ACP and the American Academy of Aesthetic Dentistry. He was an avid athlete accomplished in water skiing, tennis, squash, badminton and ping-pong, and a member of the City Athletic Club since 1961. He loved gardening, and with his wife shared an interest in Native American, African and contemporary art. Contributions can be made to "The Harold Schwartz DDS Memorial Fund" to support prosthodontics at the New York University College of Dentistry, Department of Development, 345 E. 24th Street, New York, NY 10010.

## **MEMBERS IN THE NEWS**

Jack Kabcenell, DDS, MSD, FACP, was honored with a testimonial affair honoring his distinguished teaching career on July 28, 2000 at the New York Hall of Science. Dr. Kabcenell earned his DDS, MSD and prosthodontic certificate from the New York University College of Dentistry. He served as Post-graduate prosthodontic program director at the NYUCD from 1963-1975, and Kabcenell, (on left) with Dr. David Silken later appointed as the first Post-

2000



graduate prosthodontic program director at Montefiore Medical Center of the Albert Einstein College of Medicine in The Bronx, NY. Upon his retirement in July 2000, Dominick Purpora, MD, Dean of the Albert Einstein College of Medicine of Yeshiva University appointed Dr. Kabcenell as Clinical Emeritus Professor of Dentistry, the first dentist to be honored in this fashion at the medical school. The American College of Prosthodontists acknowledges Dr. Kabcenell for his lifetime of dedication, service and leadership in prosthodontic education.

Drs. Thomas Balshi and Glenn Wolfinger of Prosthodontics Intermedica were featured on the ABC-Channel 6 News (Philadelphia area) on June 22, 2000, and later repeated on Sunday morning, June. 25. Anita Brikman, world famous health and science reporter for ABC News, reported on their innovative dental implant technique, "Teeth in a Day", which describes a procedure for implant restorations that enable patients to enjoy the benefits of fixed replacement teeth on the same day implants are placed, rather than waiting the typical three to six months for healing. The report featured Mr. Al Warner, a patient of Drs. Balshi and Wolfinger's, who had lost some of his teeth due to an accident and periodontal disease. The procedure lasted 5 hours, which included placement of dental implants and a full set of teeth. The last hour of the procedure was captured by ABC/WPVI cameras, in which Dr. Wolfinger placed the finishing touches on the prosthesis and fixing it to the implants. As the clip aired, the WPVI switchboard was armed with contact information for the Prosthodontics Intermedica for viewers who had questions or inquiries regarding the procedure.

## **Calendar of Events**

Novembe	er
10 – 14	American Academy of Maxillofacial Prosthetics/International Congress on Maxillofacial Prosthetics Joint Meeting Kauai, HI
15 – 18	<b>ACP Annual Meeting</b> Waikoloa, HI (on the Big Island)
Decembe	r
1 – 2	<b>Greater New York Academy of Prosthodontics Annual Meeting</b> New York City, NY
<b>2001</b> February	,
9 – 10	1 <sup>st</sup> Interdisciplinary Care Conference Dallas, TX
18 – 21	ABP Certification Exam Chicago, IL
22 – 25	<b>Chicago Dental Society Midwinter Meeting</b> (ACP Course – February 22) Chicago, IL
25 – 26	ACP Board Meeting Chicago, IL
May	
17 – 21	Academy of Prosthodontics Annual Meeting Santa Fe, NM
June	
20 - 23	Pacific Coast Society of Prosthodontics Annual Meeting
October	
13 – 17	American Dental Association Annual Meeting Kansas City, MO
Oct. 31 –	ACP 2001 Annual Session
Nov. 3	New Orleans, LA

## **CLASSIFIED ADVERTISEMENTS**

## **EMPLOYMENT OPPORTUNITIES**

## Honolulu, Hawaii

Two prosthodontists looking for a third to share beautiful 2,000 sq. ft. office in the heart of Honolulu. Five modern rear delivery operatories view the mountains and ocean. High quality esthetic and implantbased prosthodontic practice. Please contact Dr. Richard Courson; 1100 Ward Avenue, Ste. 820, Honolulu, HI 96816; Tel: (808) 528-2444; Fax: (808) 524-6866.

#### Maine (Portland area)

Quality oriented prosthodontic/ restorative practice seeks an experienced practitioner with advanced prosthetic training for associateship leading to future partnership. Practice with a highly motivated staff of professionals in a modern facility complimented by an inhouse, nationally recognized laboratory in one of the most beautiful and rapidly growing coastal areas of New Enland. Call Prosthodontics Associates, P.A. at (207) 779-6348.

## University of Florida

A full-time faculty position as deputy director of the graduate prosthodontics program is available at the University of Florida College of Dentistry. It is intended that the candidate assume the position of program director by July 2002 or sooner. The rank of associate professor/professor and tenure track/clinical track (nontenure) will be determined by qualifications. Responsibilities will center on instruction in the graduate prosthodontic program, participation in the intramural faculty practice and include opportunities for possible research collaboration.

Requirements include a DDS/DMD degree or equivalent degree, certification by the American Board of Prosthodontics, considerable experience in the areas of fixed, removable and implant dentistry, evidence of scholarly activity and teaching experience at the graduate level preferred. Salary and rank will be commensurate with training and experience. AA/EO Employer. This selection process will be conducted under the provision of Florida's "Government in the Sunshine" and Public Records Law.

Send curriculum vitae and three letters of reference to: Dr. Arthur Nimmo, Chair, Department of Prosthodontics, PO Box 100435, University of Florida College of Dentistry, Gainesville, FL 32610-0435 by February 28, 2001.

#### University of Iowa College of Dentistry

The University of Iowa College of Dentistry is conducting a search to fill full-time faculty positions in the Department of Prosthodontics. Major responsibilities include: preclinical

and be educationally qualified for the American Board of Prosthodontics by the time of appointment. Salary, rank and track (clinical or tenure) will be commensurate with qualifications and experience. Submit CV and three letters of recommendation to Dr. Steven A. Aquilino, Professor and Head, Department of Prosthodontics, College of Dentistry, University of Iowa, Iowa City, IA 52242. The University of Iowa is an affirmative action equal opportunity employer; women and minorities are encouraged to apply.

#### University of Texas

The Department of Prosthodontics at The University of Texas Health Science Center at San Antonio Dental School is seeking applicants for a tenure-track faculty position at the Assistant/Associate Professor level. While responsibilities include preclinical and clinical instruction in fixed, implant and removable prosthodontics, primary teaching responsibilities will be in removable prosthodontics. Participation in research, patient care and service is expected. Board certification or committment to becoming board certified, research experience and a commitment to academic dentistry are also expected. Qualifications include a DDS/DMD degree, completion of an ADAaccredited advanced education program in prosthodontics and elgibility for licensure in Texas. Evaluation of applicants will begin immediately and continue until the position is filled. The UTHSCSA is an Equal Opportunity/Affirmative Action Employer. Applicants should pro-vide a personal statement delineating their qualifications and career goals, curriculum vitae and the names and address of three references. Direct application or inquiries should be sent to: Dr. David A. Kaiser, Division of Fixed Prosthodontics Dept. of Prosthodontics; 7703 Floyd Curl Drive, San Antonio, TX 78229-3900, Tel: (210) 567-3700; Fax: (210) 567-6376; E-Mail: Kaiser@uthscsa.edu.

## **PRACTICE FOR SALE**

## **Bakersfield**

Private practice for sale on west side. Fee for Service. 4 Opts; well designed and state-of-the-art office. Coll. 60/65K. Dentist relocating. Great opportunity for an experenced dentist. Contact (949) 729-0670.

## **Colorado-Denver Southeast** Suburb

Prosthodontic practice, buy-in/buyout. Gross \$800k. Contact: Peter Mirabito, DDS, Precise Consultants, (800) 307-2537.

#### Pennsylvania (Eastern)

## **ADVERTISING POLICY**

For more information or to place a classified ad in The ACP Messenger, please contact:

ACP Lisa Opoka, Communications Manager 211 E. Chicago Ave., Suite 1000 Chicago, IL 60611 Phone (312) 573-1260 Fax (312) 573-1257

Ads will be charged at \$45 for the first 60 words and \$1 for each additional word. The minimum charge is \$45. Payment by check, VISĂ or MasterCard must be received with the advertisement.

To ensure consistency in style, advertisements will be subject to editing. The ACP reserves the right to decline or withdraw advertisements at its discretion.

## **ACP Headquarters**

For questions regarding your membership, ACP programs and events or general inquiries, please contact the ACP headquarters at (312) 573-1260; fax: (312) 573-1257.

#### **Executive Director**

Ed Cronin, Jr.-ext. 17 ecronin@prosthodontics.org

**Membership Services Director** Kevin Fitzpatrick—ext. 15 kfitzpatrick@prosthodontics.org

**Communications Manager** Lisa Opoka-ext. 16 lopoka@prosthodontics.org

Membership Services Coordinator Michelle Martin-ext. 14 mmartin@prosthodontics.org

Accountant Michelle Phillips-ext. 13 mphillips@prosthodontics.org

Administrative Assistant Cassandra Curtis-ext. 10 ccurtis@prosthodontics.org

#### and clinical teaching of fixed, removable and implant prosthodontics at the predoctoral and post-doctoral levels, and participation in the department's intramural faculty practice. The position will be available July 1, 2000 or after; screening will begin immediately. Applicants must have a DDS/DMD from an ADA-accredited dental school or its foreign equivalent

Large, profitable prosthodontic practice for sale. Six operatories in well designed office owned by seller. Excellent staff, computerized and full lab on premises. Financing available to qualified buyer. Seller willing to stay for smooth transition. Call American Practice Consultants, (800) 400-8550.

## The ACP Messenger

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# ACP Sponsors 1st Interdisciplinary Care Conference



# New ACP Election Process Proposed

2000 Annual Session November 15-18, 2000 Hawaii–The Big Island Hilton Waikoloa Village



271 East Chicago Avenue + Suite 1000 Chicago, Illinois 60677-2688



AMERICAN COLLEGE OF PROSTHODONTISTS

# ACP Participates In CDS Midwinter Meeting



# ACP Offers New Patient Education Brochures