

## History Made At 2002 House of Delegates Meeting

The focus was on ACP members as representatives from our State Sections and the Prosthodontic Forum came together at the ACP Annual Session in Orlando, Florida. The House convened at 8:00 am on Wednesday, November 6, 2002. From the inception of a national public relations campaign to enhancing Life membership and expanding the Dental Technician Alliance, our members were at the forefront of many issues decided by the House.

House Speaker Dr. Richard Seals, Vice Speaker Dr. Robert Ahlstrom, and Parliamentarian Dr. Mark Pigno presided over the opening session as ACP Officers, Division Directors, our Executive Director, representatives of the American Board of Prosthodontics (ABP), Education Foundation (ACPEF), Prosthodontic Forum, and the *Journal of Prosthodontics* presented reports essential to later deliberations. Dignitaries included ACP President Dr. David Felton, all Officers and Directors of the ACP, ACP Past President and ACPEF Chair Dr. Thomas McGarry, ABP Executive Director Dr. Thomas Taylor, ACP Executive Director Mr.

Edward J. Cronin, ABP President Dr. David Eggleston, and Prosthodontic Forum Chair Dr. Stephen Campbell.

Delegates also elected candidates to positions on the ACP Board of Directors and the Council for the American Board of Prosthodontics. Then the public relations firm CKPR presented a national campaign to increase public awareness of Prosthodontics which is expected to impact many facets of our specialty.

Delegates broke from the session to join reference committees which discussed specific House resolutions. Reference Committee A reviewed resolutions affecting Life Membership, reinstatement of past membership, and Section reporting deadlines. Dr. Bruce Valauri, Membership Division Director and Sections, was asked for background on the proposed changes to Life Membership. The addition of two new categories, "Active Life" and "Life", came from members expressing concern that the current definition of Life Membership limited participation and communication with the College. Reference Committee A unanimously

approved the resolution, which included changing the fees for reinstating membership to pro-rate charges after July 1. New deadlines for the Sections were also presented to accommodate spring Section meetings, maximize representation, and facilitate membership renewal.

Reference Committee B reviewed proposals to expand the Dental Technician Alliance and create specific House representation for Federal Service and Student Members. The proposal to expand our Dental Technician Alliance opened qualifications to all Technicians who completed a formal training program in Dental Technology. The Committee amended the resolution to add an alternative qualification of sponsorship by two Active Members/Fellows of the ACP and reviewed the creation of special interest groups to represent our Federal Service and Student Members in the House.

Reference Committee C deliberated the proposed budget for 2003, recommended dues rates, and considered the national public relations cam-

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### PRESIDENT'S MESSAGE

It is with a great deal of pride and gratitude that I write this ACP Messenger President's Message. I am grateful for the trust and confidence you, the members, have demonstrated by selecting me as your 33<sup>rd</sup> President. And, it is with an enormous amount of pride that I assume a position held by some of the great people in our specialty. I am especially proud to follow the leadership of David Felton, who led our College with a dedicated focus and a gentle, but effective style that led to great accomplishments for Prosthodontics over the past year. Our Annual Session in Orlando was a fitting culmination to a very successful year.

Two significant events took place during our Annual Session. Firstly, the House of Delegates approved our first ever public relations effort for the specialty of Prosthodontics. Your representatives boldly voted to dedicate a portion of the annual dues to develop and market a message for the public to raise awareness of the specialty. CKPR, a Chicago-based public relations firm has been chosen to create and execute the campaign. This will be a long-term effort that, like all public relations efforts, will take some time to yield the worthwhile results we all expect. I have asked Past-President Tom McGarry to chair this critically important effort. Tom graciously accepted, bringing to the task his unique drive and attention to detail. I have every confidence that this initiative will make a difference to all in Prosthodontics: those in private practice, academics and government service.

The second remarkable event was the culmination of the New Vision Campaign to generate a significant amount of funding for the ACP Education Foundation. Just two years ago a bold initiative was launched



Dr. Jonathan L. Ferencz  
ACP President

at our Annual Session in Hawaii to raise \$500,000 by the New Orleans Annual Session. One year later, we officially launched the New Vision Campaign in New Orleans with \$2.2 million pledged to the Foundation. The goal was changed once again to \$5 million at the conclusion of the campaign in Orlando. We arrived at the meeting considerably short of the target with \$4.4 million pledged. Over the course of the next few days, and especially at the celebration of the campaign's conclusion during the Friday night President's Reception, we went over the \$5 million goal. There are too many people to thank for this incredible effort which has captured the attention of the entire dental industry. We are especially grateful for the contributions made by our corporate partners, the support of our members, graduate students and other members of the dental community.

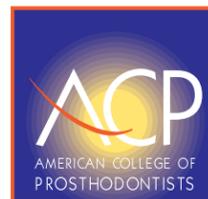
These funds will be used to help to insure the future of the specialty by supporting prosthodontic education, research and public awareness. Our fundraising efforts are by no means over. Contributions from members have continued to arrive in the central office since the Annual Session and by the time you read this column we will be over \$5.1 million. One of our corporate donors told me last month that this successful effort has created a new sense of pride in our members. Those of you who have not yet participated should join your colleagues and pledge to the Foundation and experience that same excitement and pride.

There is no shortage of projects and initiatives that will occupy us during this coming year. Plans are underway for initiatives dealing with laboratory technology shortages, graduate student recruitment, faculty recruit-

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- 8 ACP Makes History in Orlando**  
From a momentous campaign conclusion to a historic House of Delegates vote, the 2002 Annual Session will go down as one of the most successful meetings ever. Coverage & photos on pages 8-11.



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## EXECUTIVE DIRECTOR'S MESSAGE



Mr. Edward J. Cronin

**W**e recently conducted a survey of our members in preparation for a national public awareness campaign to brand the American College of Prosthodontists, and help identify relevant messages to market ourselves to the general public. The goal of

the survey was to learn what our members thought were the most important messages that potential patients should hear.

Two hundred and fifty-six ACP Members (10%) responded to the survey—44% were in private practice, 19% were in academia, 29% reported both private practice and academia and 8% were students or retired.

### What you told us

Overall, you let us know that it was important to be viewed as a specialist, and having advanced training differentiated you from general dentists. Some of the numbers:

- ACP members believe that being referred to as a specialist is both very appropriate (94%) and very important (87%) and should be used to identify Prosthodontists.
  - 69% of the members who responded identified additional and more advanced training as the key differences between Prosthodontists and general dentists. As Prosthodontists, we focus on the whole mouth, both function and esthetics.
- |  | %  |
|--|----|
| Additional/advanced training                       | 69 |
| Treat more complex/comprehensive/advanced problems | 27 |
| Specialists provide specialized procedures         | 20 |
| More comprehensive, 'whole mouth' prospective      | 13 |
- A majority of the respondents (65%) report referrals from general dentists as the primary source of business, followed by referrals from patients (31%) and specialists (29%) respectively.
  - About half of ACP members agree that a patient's greatest benefit from prosthodontic care is a better quality of life; 1/3 perceives the benefit as a resolution to dental problems.

### Moving Forward

As we develop our marketing campaign, we will use your input to craft messages that resonate with consumers. We want to emphasize to the public that Prosthodontists are specialists with advanced training who help to improve the entire function of the mouth. Most importantly, we want to emphasize the benefits of Prosthodontics to consumers. Most of you agreed that you help provide a better quality of life for your patients, and our work now is to craft messages that help tell that story.

Thank you for participating in this survey. We will continue to use this useful function of our web site to solicit input from our members on a variety of issues. For the detailed results of this survey please visit the Members Only section or our site at [www.prosthodontics.org](http://www.prosthodontics.org).

## ACP Center for Prosthodontic Education

# Surgical Implant Training Course a Success!

By Dr. Kenneth Hilsen, Chair – ACP Center for Prosthodontic Education and Dr. Scott Ganz

**T**he first three-day implant surgical training course for ACP member Prosthodontists held at Loma Linda University from December 15 – 17 was a huge success. Nobel Biocare, the co-sponsor, hosted the first day of didactic and hands-on workshops at their national headquarters in Yorba Linda, California. The comprehensive overview consisted of the following: a review of pertinent anatomy by Dr. Alan Herford, a pharmacological review of medications likely to be used in conjunction with implant surgery by Dr. John Leyman, and implant surgery technique and sterile surgical protocol by Dr. Jaime Lozada. The afternoon concluded with two extensive hands-on workshops:

The first involved placing multiple implants into a test block utilizing surgical motors and drills, led by Dr. Richard Sullivan. In the other workshop, Dr. Jaime Lozada taught the participants how to use specialized models to perform surgical flaps preparation and perform suturing techniques, as an excellent preparation for the real thing.

Dr. Charles Goodacre and staff pre-screened and prepared all of the patients who were to receive implants, including imaging, models and templates. Each ACP participant received detailed information regarding the diagnosis and treatment plan for their surgical procedures prior to arriving at Loma Linda. The second and third days of the course consisted of live implant surgeries. Two surgeries were scheduled simultaneously with live video and audio feed to a conference room where they were projected on two large screens. Participants were able to communicate and ask questions while the surgeons commented on the procedures interactively.

During each surgery, an ACP member acted as the primary surgeon with a faculty surgeon assisting. A second ACP member observed each surgery. A resident, a fellow, and a surgical assistant were also present in the operating room to help with specific activities. One faculty surgeon was in each operating room and two other faculty surgeons were in the conference room while the ACP surgeons rotated between the operating room and the observation conference room.

To summarize this landmark experience, each ACP member course participant performed a surgery, observed a second surgery in the operating room, and watched another 10 surgeries via video. During waiting times between surgeries, faculty made short presentations about surgical topics in the conference room, and fielded questions. The last half-day of the course consisted of a review. Each participant described their experience, identified what they learned, and discussed what could have been done differently. The entire faculty was present to answer all questions. During the three days, a remarkable camaraderie developed among the participants, the staff, and the faculty. The look of success and accomplishment could be seen on their faces as each participant completed his surgery and was rewarded with a round of applause from everyone. "You can really learn more with hands-on...It gives you a whole new perspective on the entire procedure," said one participant.

The ACP Center for Prosthodontic Education would like to thank to the following individuals for their participation in this

course: Dr. Charles Goodacre, Program Coordinator; Dr. Jaime Lozada, Implant Center Director, Prosthodontist and Surgeon; Dr. Philip Boyne, Oral and Maxillofacial Surgeon; Dr. Steve Garrett, Periodontist; Dr. Alan Herford, Oral and Maxillofacial Surgeon and Physician; Dr. Joseph Kan, Prosthodontist and Surgeon; Dr. John Leyman, Director of the graduate program in Dental Anesthesiology; Dr. Kit Rungcharassaeng, Prosthodontist and Surgeon; and Dr. Richard Sullivan of Nobel Biocare. Thank you to Dr. Tom Reddy and Mr. Marty Dymek of Nobel Biocare, USA for their outstanding contributions with the course, and a very special thank you to Ruthy and Charles



*"An absolute fantastic experience"*

*"...It's probably the best course I've ever taken"*

*"Would recommend this course to anyone interested in placing implants...It's a tremendous course"*

Goodacre for graciously hosting a wonderful dinner at their home. Dr. Kenneth Hilsen and Dr. Scott Ganz observed the program for the ACP Center for Prosthodontic Education.

At the printing of this newsletter, another Implant Surgical Training course, sponsored by Straumann USA, was recently completed at the University of North Carolina from January 30- February 1, 2003. Summaries and more detailed information regarding this course will be available in the Spring 2003 issue of the *ACP Messenger*. Check the ACP web site for updates and additional information on these training programs.

To register for the next implant surgery training courses, scheduled for June 12 – 14, 2003 at UNC (sponsored by Astra Tech), please contact the ACP central office at 312-573-1260, x229.

## WE WANT YOUR INPUT

The ACP recently mailed out a Private Practice Recruitment & Retention Survey. Please take a few moments to complete this survey as soon as possible. Your response is important to us.

## Central Office Update

The ACP is pleased to announce the recent promotion of **Mr. Kevin Fitzpatrick** to Associate Executive Director. In addition to his existing meetings and membership responsibilities, Mr. Fitzpatrick will now be supporting the College's Executive Director, Mr. Edward Cronin, in managing the overall central office operations.



Mr. Fitzpatrick Kevin holds a Bachelors of Science degree in Geography from Brigham Young University. He began his career in association management 18 years ago in Washington, D.C. with the Association of American Geographers. Since that time, he has worked with state, national, and international nonprofit organizations in a variety of capacities. He has more than 12 years experience organizing meetings, conventions, and exhibits that ranged from small committee meetings (with fewer than 25 attendees), to large educational conventions with over 2,000 technical presentations. In addition to convention management, Mr. Fitzpatrick's past experiences included:

- Membership promotional projects.
- Coordination of a visiting scientist program and grant-supported curriculum exchange programs with both Russia and Japan.
- Editing of various organizational publications including an official monthly newsletter and several marketing pieces.
- Supervisory experience of both support and departmental staff.
- Experience working with a variety of volunteer committees and boards that include doctors, educators, engineers, and other professionals.

Please join us in congratulating Kevin on his promotion!

## ACPEF UPDATE

by Dr. Thomas McGarry, ACP Education Foundation Chair

### Campaign Update

The success of the ACPEF capital campaign continues everyday with more and more individual members sending in donation commitments. With only 12 percent of our members making contributions last year, the ability to grow our Foundation rests on each member's shoulders. Every Prosthodontist should make a gift of some amount so that the specialty can continue to fulfill its mission to the public.

To be successful requires continual investment in time, money and energy. The Foundation must stay on a growth path to achieve its many goals. This means we need to (1) replace the money we spend as well as (2) create new resources for the future. These are two separate financial goals which are being addressed individually. Last year we created an initial corpus of money with the capital campaign and with ongoing efforts, we are striving to further increase our endowment monies. However, there are everyday expenses incurred in running the Foundation and recruiting new donors.

An annual giving program will prevent shrinkage of the endowment from overhead expenses. An annual gift to the Foundation by each member of only \$50 will insure that the mission of the Foundation is not slowed by operating expenses. This annual giving campaign might be a member's initial gift to the Foundation in preparation for an endowment pledge when appropriate. Let's continue our successes by making a small annual gift that will insure that the principal of the Foundation can truly create the new vision of Prosthodontics.

All of the formal disbursement policies and award programs of the ACPEF are being finalized by the Foundation Board for publication this March. At that time, the Foundation will be able to accept funding requests in accordance with these policies and the mission of the Foundation. It is the fervent desire of every member of the Foundation Board that the Foundation be a strong, active force in supporting the specialty of Prosthodontics!

First Scholarship Awards of 2003: The ACPEF is proud to announce the first scholarship awards of 2003. A substantial gift by Biohorizons Implant Company created scholarship opportunities to the Misch International Implant Courses. These scholarships (two for this initial year and one more in each of the following years) provide tuition to the year-long implant education program by the Misch Courses. A stipulation of this gift was that the awardees be active in graduate prosthodontic education. This is so that the current initiative of the specialty to encourage Prosthodontists to be active in implant placement can progress.

The two first awardees are Dr. Keith Phillips, Director of Advanced Prosthodontics at the University of Washington and Dr. Ed Monaco, Director of Advanced Prosthodontics at the University of New York-Buffalo. This implant education program involves five separate weekends of on-site study during the year which covers every aspect of implant therapy. Please extend your thanks to the Biohorizon Company at your next opportunity!

## ACP Board of Directors Discuss New and Old Business

The ACP Board of Directors met October 30, 2002 at the Orlando Renaissance Hotel in Orlando, Florida. Present in the meeting were: Drs. David Felton, Jonathan Ferencz, Nancy Arbree, Kenneth Malament, Richard Jones, Thomas McGarry, Lyndon Cooper, David Pfeifer, Bruce Valauri, Glenn Wolfinger, Ana Diaz-Arnold, Charles Goodacre, Richard Seals, Patrick Lloyd, Greg Guichet, Stephen Campbell, Ken Hilsen, Mr. Edward Cronin, Mr. Kevin Fitzpatrick and Ms. Karen Sloat. Complete copies of the meeting minutes are available on the ACP web site at ([www.prosthodontics.org](http://www.prosthodontics.org)) in the Members Only section.

### Among the topics discussed were:

Dr. Ferencz and Ms. Karen Sloat, Foundation Director reviewed the success of the campaign in that it had reached approximately \$4.4 million (at the time of the Board meeting) despite low (approximately 5 percent) participation among members. The Board passed the motion for the College to make a \$100,000 commitment pledge to the Campaign payable over five years. Dr. Ferencz continued and reviewed the status of the 2003 Annual Session to be held in Dallas, Texas. The theme of the meeting will be the Collaboration Between Prosthodontics and Dental Technology.

Dr. Bruce Valauri's Membership Division Report: the Board approved expanding the Dental

Technician Alliance to allow all certified dental technicians to join with recommendations from two current members.

Drs. Glenn Wolfinger, Director of the Public and Professional Relations Division and Ken Hilsen, Chair of the Center for Prosthodontic Education reported on the status of the Center for Prosthodontic Education implant surgery courses, the Prosthodontic Update course scheduled for November 13-15, 2003 in Chicago, and the proposal by Cramer-Krasselt Company (CKPR), a Chicago-based public relations firm, to the House of Delegates for acceptance of a national public relations campaign for 2003. (Note: The House of Delegates has approved funding for the campaign, which is currently under way!)

Dr. Felton reported that the ADA has identified a shortage of dental technicians as a key issue. The Board discussed the role that the College could play in this area, and voted to create a Task Force that would develop a Laboratory Strategic Planning Conference.

Membership Division: The Board voted to accept the list of new applicants, reinstated applicants and status upgrades (see page 8).

Other motions that were approved at the meeting include:

- Approval of a new Referral Brochure for distribution to general dentists and specialists to demonstrate the value of referring complex patients to a Prosthodontist.

- To create a task force to investigate the possibility of the ACP adapting ICP9 codes to be used with the ACP Classification Systems.

- To approve the following candidates to the Council for the American Board of Prosthodontics: Drs. Peter Johnson - 4 years, Harold Litvak - 4 years, Lily Garcia - 3 years, Stephen Cameron - 3 years, Ronald Desjardins - 2 years, Brien Lang - 2 years, Carol Lefebvre - 1 year and Robert Gillis- 1 year.

- To approve the following candidates to the ACP Education Foundation Board of Directors: Drs. Peter Johnson, David Felton, Leonard Kobren and Mr. Donald Waters, and nominate Dr. Thomas McGarry as ACPEF Chair and Dr. Felton as Vice Chair.



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## ACP Installs New Officers for 2003

The American College of Prosthodontists (ACP) is pleased to announce the following new officers to the 2003 Board of Directors at its' Annual Meeting in Orlando. Dr. Jonathan Ferencz, in New York, has been named president for 2003, succeeding Dr. David Felton who served this position in 2002.

### Jonathan L. Ferencz, D.D.S.



Dr. Jonathan Ferencz received his D.D.S. in 1971 and his advanced education and training in Prosthodontics from 1980-84 at the New York University College of Dentistry. He became a Diplomate of the American Board of Prosthodontics in 1998.

Dr. Ferencz is in his eighth year on the ACP Board of Directors, currently serving as President.

Dr. Ferencz is Clinical Professor at the New York University College of Dentistry Department of Prosthodontics and Occlusion, and maintains a prosthodontic practice in New York.

Dr. Ferencz is an active member of the ACP, as well as numerous other organizations including the American Dental Association, the First District Dental Society, the Northeastern Gnathological Society, the Greater New York Academy of Prosthodontics, the New York Academy of Dentistry, the American Academy of Fixed Prosthodontics, the American Academy of Restorative Dentistry, and the Academy of Prosthodontics.

Dr. Ferencz has served as president of the Greater New York Academy of Prosthodontics and the Northeastern Gnathological Society.

### Nancy Arbree, D.D.S., M.S.



Dr. Nancy Arbree received her D.D.S. Magna Cum Laude from Georgetown University School of Dentistry in 1977. Dr. Arbree completed her General Practice Residency at the VA Hospital in Gainesville, FL in 1978, a General Prosthodontics Residency and a Maxillofacial Prosthetics Fellowship at the Memorial Sloan-Kettering Cancer Center in 1981. Dr. Arbree became a Diplomate of the American Board of Prosthodontics in 1990 and recertified in 1999. She received a M.S. of Dental Science from Tufts University School of Dental Medicine in 1996. Dr. Arbree is in her seventh year on the ACP Board of Directors, currently serving as President-Elect and Editor-in-Chief of the *ACP Messenger*.

Dr. Arbree is Associate Dean for Academic Affairs and Professor in the Department of Prosthodontics and Operative Dentistry at Tufts University School of Dental Medicine. She is a member within numerous organizations including the ACP, the Academy of Osseointegration, the Greater New York Academy of Prosthodontics, the Academy of Dental Science, and the American Dental Education Association.

### Patrick Lloyd, DDS, MS



Dr. Partrick Lloyd received his D.D.S. from Marquette University School of Dentistry in 1978, Certificate in Prosthodontics from the VA Medical Center in Milwaukee, WI in 1981, and M.S. in Dental Science from Marquette

University Graduate School in 1989. Dr. Lloyd is currently serving his first year on the ACP Board of Directors as Vice President, and 13<sup>th</sup> year on the board of directors altogether.

Dr. Lloyd is Chair of the Family Dentistry Department at the University of Iowa College of Dentistry. He is a Fellow of the American College of Prosthodontists and the Gerontological Society of America, and Diplomate of the American Board of Prosthodontics since 1991. His contributions to the ACP include serving as Chair of the Geriatrics Committee (1986-93 and 1996-99), Editor of the *ACP Messenger* (1991-93) and Editor of the *Journal of Prosthodontics* (1993-present).

He has authored many articles, book chapters, and abstracts on a variety of topics all related to dentistry for the elderly. His publications concern the effect of age on the dentition, subspecialty education in geriatric dentistry, and clinical care of the medically compromised elderly. Dr. Lloyd is further distinguished as an authority in prosthetic dentistry by his serving as the Editor-in-Chief of the *Journal of Prosthodontics*, the official journal of the American College of Prosthodontists

### Kenneth A. Malament D.D.S., M.Sc.D.



Dr. Kenneth Malament received his D.D.S. from New York University College of Dentistry in 1975, and his Master's degree and Certificate in Prosthodontics from Boston University School of Graduate Dentistry in 1977. He became a Diplomate in the

American Board of Prosthodontics in 1984. Dr. Malament is Clinical Professor and Course Director in Postgraduate Prosthodontics at Tufts University School of Dental Medicine, and maintains a full-time prosthodontic practice in Boston. This is his third year as Secretary of the ACP.

Dr. Malament previously served as Director of the ACP Clinical Division where he contributed to the ACP's Study Guide for Board Certification in Prosthodontics and the ACP Private Practice Manual on CD-Rom, as well as serving as president of the ACP New England Section, the Northeastern Gnathological Society, the Northeastern Prosthodontic Society and secre-

tary/treasurer of the International College of Prosthodontists. Dr. Malament was elected to the position of Examiner for the American Board of Prosthodontics in 2002.

### David Pfeifer, D.D.S., M.S.D.



Dr. David Pfeifer received his D.D.S. from Indiana University School of Dentistry. He began a residency program in Prosthodontics at the Navy Graduate Dental School in Bethesda, Maryland; received his M.S. and M.Ed from The

George Washington University and B.S. from the University of Dayton. Dr. Pfeifer became a Diplomate of the American Board of Prosthodontics in 1977. This is his first year as Treasurer of the ACP, succeeding Dr. Richard Jones.

Dr. Pfeifer is currently in private practice at the Rossmoor Medical Center in Walnut Creek, California. Previously, Dr. Pfeifer has served twenty-two years with the U.S. Navy attaining the rank of Captain.

In 1988, Dr. Pfeifer was awarded the Meritorious Service Medal for exemplary and dedicated service to his country by the U.S. Navy.

Dr. Pfeifer is Peer Review Coordinator for northern California for the specialty of Prosthodontics, and Fellow of the ACP, the International College of Dentists and the Academy of Dentistry International. Dr. Pfeifer previously served as past president of the ACP California section.

Other members to serve on the ACP Board of Directors in 2003 include: Drs. Stephen Campbell, Forum Director; Lyndon Cooper, Education and Research Division Director; Ana Diaz-Arnold, Annual Session Division Director; Charles Goodacre, Director at Large; Gregory Guichet, Prosthodontic Practice and Patient Services Division Director; Richard Seals, Jr., Speaker of the House of Delegates; Bruce Valauri, Membership Division Director; and Glenn Wolfinger, Public and Professional Relations Division Director. Dr. David Felton will fill the final seat on the 2003 Board of Directors as Immediate Past President.

## 2002 House of Delegates

Continued from page 1

paign. While the value of a PR campaign was clear, funding this ground breaking endeavor was a vigorous undertaking.

Reference Committee meetings were followed by a Section meeting in the afternoon which has grown stronger with each passing year. State Sections are the voice of ACP members, and participation was inspiring. Led by Dr. Bruce Valauri, participants discussed issues vital to our Sections from processing Section dues through the Central Office to member participation and general operations.

In the closing session on Friday, November 8, each Reference Committee Chair presented the committee recommendations on their specific resolutions. Committee A voted in a new resolution to charge the Membership Committee with reviewing International Membership for consistency with other membership categories. All resolutions from Committee A were passed by the House. Reference Committee B presented the revised changes in our Alliance to spirited debate. The amended resolution passed along with the creation of Federal Services and Student Special Interest Groups. Reference Committee C presented an amended budget funding the Public Relations Campaign through a \$100.00 dues increase for Members and Fellows. The amended budget and new dues for 2003 were

passed after a lengthy deliberation.

Before the gavel fell, a motion to donate \$100,000 to the ACPEF came from the floor of the House. After rousing statements by Delegates, the House proved its support by approving the motion and encouraging Delegates and Members alike to make personal pledges.

Dr. Jonathon Ferencz was welcomed with applause as the new ACP President. His address commented on the landmark nature of the decisions made and expressed how the Board of Directors is committed to a long term vision for the College. The wit and humor of Dr. Richard Jones highlighted his final speech as ACP Treasurer while best wishes to departing Forum Chair Dr. James Farer were expressed in absentia. House leadership was affirmed by the reelection of Dr. Seals as Speaker and Dr. Ahlstrom as Vice Speaker. Commendation goes to Dr. Betsy Brackett, Dr. Greg Guichet, and Dr. Daryl Roy for their efforts as Reference Committee Chairs, to staff, and the representatives who gave their time and energy to stand for their fellow members.

Complete meeting minutes are available on the ACP web site at [www.prosthodontics.org](http://www.prosthodontics.org) in the Members Only section.

# Permanent Life Insurance is the Foundation of a Good Financial Plan

by Kenneth C. Thomalla, CPA, CLU, CFP, Vice President, Marketing - Treloar and Heisel, Inc.

## Purpose

When you buy life insurance, you're protecting your family's future financial security. The main purpose of life insurance is to provide an income to your family upon your death. The death benefit from a life insurance policy can help:

- Pay the mortgage
- Run the household
- Ensure your dependents are not burdened with debt
- Provide a sense of security while they readjust
- Help with other financial goals, such as funding retirement or education expenses.

## Selection

Choosing a life insurance product is an important and somewhat complicated decision. As with any major purchase, it is important that you understand your needs and the options available to you. Many professionals adhere to the adage of "buying term and investing the difference". With the recent downturn in the stock market, people are rediscovering the value of permanent life insurance as a way to obtain some security in an ever-changing world.

Permanent life insurance - including whole, universal and variable - provides lifelong protection. These policies are designed and priced for you to keep over a long period of time. One of the unique features of permanent life insurance is its cash value component. Cash values allow you more flexibility in your financial plan. For example, cash values can be used:

- To pay premiums for current insurance protection
- As collateral when borrowing funds
- As a pension supplement

The cash value of a policy grows income tax-deferred.

*Whole life* premiums generally remain level over the life of the policy and must be paid regularly in the amount indicated in the policy. A whole life policy is a "participating" policy, meaning you are entitled to a share of any annual distribution of the insurance company's surplus. Your share of this

distribution is known as your dividend. Dividends, which are not guaranteed, can be used to purchase additional insurance, accumulate or be withdrawn. A whole life policy is usually tailored to the more conservative consumer looking for strong guarantees.

*Universal life* allows you, after your initial payment, to pay premiums at any time, in any amount, subject to certain minimums and maximums. The cash value earns interest based on current rates that are tied to Intermediate Term Bond Portfolios, Treasury Bills and company portfolio returns to name a few. As long as the cash value is sufficient to meet the policy expenses as they come due, the policy remains in force. Currently, there are companies that will provide death benefit guarantees that will carry the policy to age 100 (and beyond) regardless of the cash value. This feature, along with current rates around 6.8% (General American, Flexible Premium Adjustable Life Insurance, as of 9/27/02), is making universal life insurance very attractive.

*Variable life* provides death benefits and account values that vary with the performance of the policy's separate account funds. You can allocate your premiums among a variety of investments offering different degrees of risk and reward—stocks, bonds, combinations of both or accounts that guarantee interest and principal. Good investment performance can lead to higher account values and death benefits. Conversely, if the investment performs poorly, account values and benefits will drop. Obviously, individuals with a moderate to high tolerance for risk typically use variable life insurance.

Permanent life insurance provides an outstanding base for your financial plan. Though term insurance may look appealing due to its low initial cost, you will lose planning flexibility in the future. The key questions regarding permanent life insurance are which type is best for you and how much is needed. For answers to these two questions and to obtain more information regarding permanent life, contact Treloar and Heisel, Inc at 800-345-6040.

## Journal of Prosthodontics

### JP Appoints New Topics of Interest Section Editor

Dr. Larry C. Breeding, Professor of Restorative Dentistry at the University of Mississippi Medical Center, has been appointed Topics of Interest Section Editor for the *Journal of Prosthodontics*.

The Topics of Interest section includes articles, essays, and reviews on current issues of interest to Prosthodontists. Subjects addressed include esthetics, practice management, ethics, and medicolegal considerations.

Dr. Breeding received his DMD degree from the University of Kentucky College of Dentistry in 1979. He completed the certificate program in Prosthodontics at the Medical College of Georgia in 1985 and received board certification from the American Board of Prosthodontics in 1988.

Dr. Breeding has been a faculty member at the University of Mississippi since 1998. Previously he held academic positions at the University of Kentucky, the Medical College of Georgia, and the University of Iowa. He has more than 45 publications in refereed dental journals, reporting research and new techniques for Prosthodontics. He is a member of several national and international dental organizations including the American Dental Association, the International Association for Dental Research, the American Dental Education Association, and the ACP. He has served as a reviewer for the *JP*, the *International Journal of Prosthodontics* and the *Journal of the American Dental Association*.

Dr. Patrick Lloyd, Editor-in-Chief of the *JP*, commenting on the appointment, said, "Dr. Breeding will make an important contribution to our journal. His years of research and teaching as well as his extensive work as a journal reviewer prepare him to ensure that the Topics of Interest section continues to present lively and relevant discussions in every issue."



ACP Center for Prosthodontic Education Presents...

### PROSTHODONTIC UPDATE COURSE

*A complete update course of the most important topics by some of the most respected lecturers in Prosthodontics.*

WHEN: November 13-15, 2003

WHERE: Chicago, Illinois

#### Tentative Speakers:

- Implants, State of the Science** - G. Zarb
- Implant Interface** - HP. Weber
- Implant Systems** - C. English
- Implant Biomechanics** - J. Brunski, L. Lang
- Tooth Preparation** - D. Appleby
- Classifications** - T. McGarry
- Complete Dentures** - A. Nimmo
- Removable Partial Dentures** - A. Carr
- Complete Denture Occlusion** - B. Lang
- Maxillofacial Prosthodontics** - S. Eckert
- Overdentures** - D. Felton
- Geriatrics and Drug Interactions** - P. Lloyd
- Sleep Disordered Breathing** - J. Ivanhoe
- Materials** - J. Wataha
- Evidenced Based Dentistry** - R. Jacob
- Articulators** - M. Edge
- Occlusion** - J. Okeson, S. Neeser
- Failures** - V. Celenza
- Ceramics** - JR. Kelly
- Esthetics** - G. Chiche
- Periodontal Considerations** - A. Weisgold
- Bonding and Luting Agents** - S. Bayne
- Color** - W. O'Brien

An incredible experience for Board Candidates, Prosthodontists, General Dentists. Literature reviews provided.

More details coming soon! For information, contact 312-573-1260.

## New Members

### Student Level

|                       |                      |                      |                      |
|-----------------------|----------------------|----------------------|----------------------|
| Dr. Maid Al Mardini   | Dr. Cecilia Aragon   | Dr. Todd Baumann     | Dr. Keith Blessitt   |
| Dr. Chris Brainard    | Dr. Muhamed Cajdric  | Dr. Mauricio Carota  | Dr. Lewis Carpenter  |
| Dr. Li Chang          | Dr. Paul Connolly    | Dr. Kelly Copps      | Dr. Byron Davis      |
| Dr. Daniel Dunham     | Dr. Maha El-Sayed    | Dr. Emad Estafanous  | Dr. Mathieu Gabriele |
| Dr. Jorge Gonzalez    | Dr. Linda Gruetter   | Dr. Kwang-Jin Hahn   | Dr. Grace Hernandez  |
| Dr. Sloan Hildebrand  | Dr. Julian Kahn      | Dr. Hong Kim         | Dr. Elaine Lara      |
| Dr. Joseph Maniscalco | Dr. Steven Mantinqos | Dr. Liliana Mosquera | Dr. Bruce Nghiem     |
| Dr. Seung Paik        | Dr. Maria Pappas     | Dr. Si-Woon Park     | Dr. Kumar Patel      |
| Dr. Mayur Patel       | Dr. Fiorella Potesta | Dr. Chris Pusateri   | Dr. Jefery Rouse     |
| Dr. Sameer Sajoo      | Dr. David Schleider  | Dr. Ghassan Sinada   | Dr. Michael Smith    |
| Dr. Charles Stock     | Dr. Reena Varghese   | Dr. William Wilson   | Dr. Marjorie Wood    |
| Dr. Karen Yeo         | Dr. Candice Zemnick  |                      |                      |

### Member Level

|                       |                      |                         |                         |
|-----------------------|----------------------|-------------------------|-------------------------|
| Dr. Omar Abdo         | Dr. Raed Aloul       | Dr. Song Auttawetchakul | Dr. Carlos Barrero      |
| Dr. Douglas Benting   | Dr. Daniel Blue      | Dr. Jane Brewer         | Dr. Rosella Butura      |
| Dr. Rafael Castellon  | Dr. Myung Chang      | Dr. Robert Chapman      | Dr. Maria Chatzistabrou |
| Dr. Thomas Ding       | Dr. William Dinse    | Dr. Rima El-Madani      | Dr. Ryan Farnum         |
| Dr. Wendell Feliciano | Dr. Steven Florer    | Dr. Conrad Frey         | Dr. Brian Gear          |
| Dr. Genevieve Guertin | Dr. David Hahn       | Dr. Andre Hashem        | Dr. Akihiro Kaketa      |
| Dr. Zev Kaufman       | Dr. Carl Kendall     | Dr. Tom Koriotoh        | Dr. Richard Liu         |
| Dr. Donald Lonergan   | Dr. Riccardo Marzola | Dr. Hugh Miller         | Dr. Fernando Munguia    |
| Dr. Luis Perez        | Dr. Mercedes Porro   | Dr. Behnoush Rashedi    | Dr. Jeffery Reagan      |
| Dr. James Rivers      | Dr. Charles Schmitt  | Dr. Donald Sheets       | Dr. Thomas Tagliani     |
| Dr. John Walton       | Dr. Cheryl Yacyshyn  | Dr. Roya Zandparsa      |                         |

### Fellow Level:

|                     |                   |                 |                    |
|---------------------|-------------------|-----------------|--------------------|
| Dr. Mario Bresciano | Dr. Duane Douglas | Dr. Lily Garcia | Dr. Debra Haselton |
|---------------------|-------------------|-----------------|--------------------|

### International Member:

Dr. Lara Bakaeen

### Life Members/Fellows:

Dr. Thomas Lynde      Dr. Roy Nakamoto

### Alliance Technicians:

|                        |                        |                        |                      |
|------------------------|------------------------|------------------------|----------------------|
| Mr. William Baum       | Mr. James Bryant       | Mr. Andres Chong       | Mr. Rodney Crane     |
| Mr. Thomas Darke       | Mr. Michael Deliberato | Mr. Ira Dickerman      | Mr. Jordan Gray      |
| Mr. Michael Gust       | Mr. Mark Huels         | Mr. Richard Kennedy    | Mr. Larry Lavidia    |
| Mr. Larry Lindke       | Mr. Samuel Martinez    | Mr. Gen Paraichneucich | Mr. Hans Peter       |
| Mr. Steven Pigliacelli | Mr. Martin Pollack     | Mr. Mark Rankin        | Mr. Gene Rosa        |
| Mr. Avis Smith         | Mr. Terhune Sudderth   | Mr. Ernie Wolfe        | Mr. Richard Wooddell |

## Writers' Workshop Focuses on Preparing Technique Articles

The 6<sup>th</sup> Annual Writers' Workshop, organized by *Journal of Prosthodontics* as part of the American College of Prosthodontists Annual Meeting, focused this year on "How to write a technique article." Presenters Dr. Patrick M. Lloyd, Editor-in-Chief of the *JP* and Dr. Michael A. Mansueto, Techniques and Technologies Section Editor, led participants step by step through the process of preparing and submitting a manuscript for that section of the journal.

The three-hour workshop was held November 6 in Orlando. Drs. Lloyd and Mansueto discussed in detail each step of the submission and review process. In addition, participants each received a binder with examples of the documents that form the process beginning with the letter of acknowledgment received by a submitting author, letters to the section editor, typical revision requests, comments and critiques by peer reviewers, and the Editor's final recommendation letter to the author. The binder also included the Journal's "Information and Instruction for Authors" (also available at the *JP* web site [www.jprosthodontics.org](http://www.jprosthodontics.org)), and copies of all the published "Tips for Authors."

The workshop and its presenters received strongly positive ratings from participants, along with suggestions that future workshops address the submission process for other sections of the *JP*.

Readers who did not attend the workshop and would like to purchase a copy of the binder may contact Colleen A. Martin, *JP* Managing Editor, at [ann-colleen@uiowa.edu](mailto:ann-colleen@uiowa.edu).

### Call for Table Clinic Presentations

The American College of Prosthodontists  
*Annual Session*

October 8-11, 2003  
Wyndham Anatole Hotel  
Dallas, Texas

**Table Clinics Session:**  
Thursday, October 9, 2003  
12:15 P.M. to 2:30 P.M.

Poster or Display Presentations of Research  
Results, Clinical Outcomes, Laboratory  
Techniques, and Topics of Interest

**Application Deadline:**  
August 15, 2003

**Please Contact:**  
Michael A. Mansueto, DDS, MS  
Department of Prosthodontics (7912)  
University of Texas Health Science Center  
7703 Floyd Curl Drive  
San Antonio, TX 78229-3900

Tel: (210) 567-3644  
FAX: (210) 567-6376  
[mansueto@uthscsa.edu](mailto:mansueto@uthscsa.edu)

### 2002 Annual Session

## ACP Makes History in Orlando

As we wrap up another Annual Session and welcome in our new president, Dr. Jonathan Ferencz, it is time again to look back upon our past successes and look ahead to the new year. If you missed the Annual Session, we encourage you to sit back and enjoy as we recap the highlights of one of the most momentous meetings in our history.

The meeting was held at the Orlando Renaissance Resort in Orlando, November 6-9, 2002. With over a thousand guests in attendance, the meeting offered a balanced mix of continuing education and networking opportunities for increasing professional development. It allowed us all to renew personal relationships at various social events, such as the evening at SeaWorld. The House of Delegates meeting witnessed an historic vote which approved a national public relations campaign for the College.

Program highlights included:

- Dr. David Felton passing the presidential gavel to Dr. Jonathan Ferencz at Friday night's President's Reception. Dr. Ferencz proudly accepted the opportunity and privilege of serving as ACP President in 2003 (see photo below).



- The highlight of the ACPEF New Vision Campaign saw us surpass the \$5 million goal in dramatic fashion (see page 4 for an update on the Foundation).
- The installation of the ACP 2003 Board of Directors: Drs. Jonathan Ferencz, President; Nancy Arbree, President-Elect; Patrick Lloyd, Vice President; Kenneth Malament, Secretary; David Pfeifer, Treasurer; David Felton, Immediate Past President; Stephen Campbell, Forum Director; Lyndon Cooper, Education and Research Division Director; Ana Diaz-Arnold, Annual Session Director; Charles Goodacre, Director at Large; Greg Guichet, Patient and Professional Services Division Director; Richard Seals, Jr., Speaker, House of Delegates; Bruce Valauri, Membership Division Director; and Glenn Wolfinger, Public and Professional Relations Division Director.
- Friday's luncheon provided an opportunity to recognize and honor members for achieving Diplomate status and becoming board certified in Prosthodontics by the American Board of Prosthodontics during the past year (see photo on pg. 9.)
- Nearly 50 table clinics showcased the abilities of the next generation of Prosthodontists. See pg. 9 for the top three presenters.
- Award presentations of the 2002 John J. Sharry Research Competition recipients. Details on pg. 9.
- The largest exhibitor participation in the history of the ACP — with over 70 companies!

Details on this year's meeting in Dallas, November 8-11, 2003, and a registration brochure will be included in the next issue of the *Messenger*.

# Award Winners from the 2002 Annual Session

The ACP would like to acknowledge and offer congratulations to the following individuals for their accomplishments during this past year:



Dr. David Felton presented the ACP Dan Gordon Award to **Dr. Robert Saporito**.



Dr. David Felton presented the ACP Distinguished Service Award to **Dr. Carl Schulter**.



Dr. David Felton with ACP Educator of the Year recipient, **Dr. Clark Stanford**.



Ms. Stephanie Correal of Waterpik Technologies and Dr. David Felton, pictured with the Best of the Best Student Prosthodontic Award, **Dr. Seung B. Paik** of UMD Baltimore College of Dental Surgery.



Dr. David Felton with the ACP Clinician/Researcher Award recipient, **Dr. Kenneth Malament**.



Dr. David Felton with the 2002 ACP President's Award recipient **Dr. Cosmo DeSteno**.



**Dr. David Garber**, of Atlanta, GA, received the ACP 2002 Distinguished Lecturer Award.

Drs. Clark Stanford and David Felton with the John J. Sharry Research Competition winners (top to bottom): **Dr. Reva Barewal** (first), **Michael Magtoto** (second), **Albert Chung** (third).



Dr. David Felton and table clinics chair Dr. Michael Mansueto pictured with the 2002 table clinic winners (from top to bottom): **Drs. Scott Dyer** (first), **Anupama Sharma** (second), **Seung-Heuk Chang** (third).



The ACP would like to congratulate the following new Diplomates of the the American Board of Prosthodontics. Front row, left to right: Debra Haselton, Lily Garcia, Patchanee Rungruanunt, Minaxi Patel, Marion Brown, Villa Guillory. Second row, left to right: Konstantina Dedi, unknown, Lars Bouma, Radi Al-Masri, unknown. Third row, left to right: unknown, Keith Phillips, William Dinse, Jay Taylor. If you are pictured in the photograph, but not identified, please let us know so we can include your name in the next issue.

# 2002 Annual Session,



Dr. David Felton offers a congratulatory thank you to the 2002 Annual Session Chair, Dr. **Bruce Valauri** for his hard work and dedication to this year's meeting.

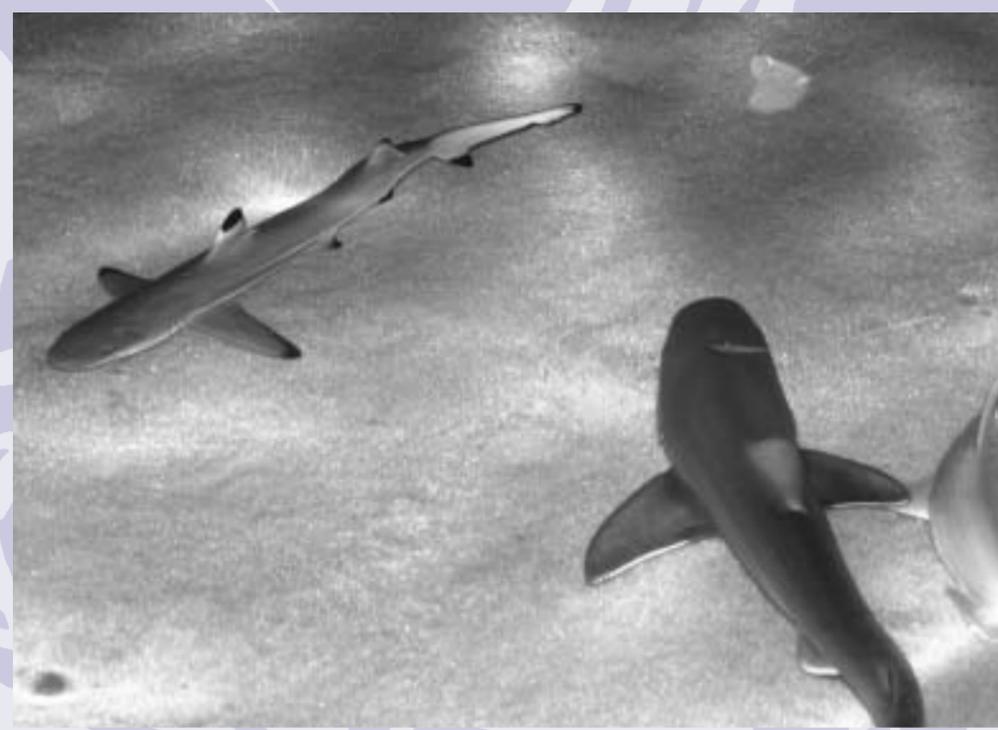


Dr. David Felton with ACP's newest honorary member **Dr. Ronald Ettinger**.



# 2002 Orlando

# Orlando, Florida



# Orlando, Florida

## Prosthodontic Forum Update

The ACP Prosthodontic Forum met on November 6, 2002 in Orlando during the ACP Annual Session to discuss and share their initiatives for the coming year. The meeting had representation from nearly all of the current Forum organizations including: the Academy of Prosthodontics, American Equilibration Society, American Academy of Fixed Prosthodontics, Greater New York Academy of Prosthodontics, American Academy of Esthetic Dentistry, Pacific Coast Society of Prosthodontists, Academy of Osseointegration and the ACP. Since information sharing is a fundamental goal for the Forum, one of the main discussion items focused on improving the communications between all Forum organizations. Suggestions for doing so included: (1) a more widespread distribution of the *ACP Messenger*, (2) inviting ACP leaders to speak at Forum member organization functions, and (3) implementation of formal reports or other mechanisms for expressing feedback to the various Forum boards. Other topics addressed included: taking a more active role in ADA politics both at the national and local levels, restructuring of the membership and selection process for the Council for the American Board of Prosthodontics, and inviting the dental technology industry's organizations (NADL and NBC) to rejoin the Forum.

For more information regarding this meeting, or the Prosthodontic Forum in general, contact Dr. Stephen Campbell, Forum Chair at 312-996-2669.

### *Academy of Osseointegration Annual Meeting*

## ACP Co-Sponsoring Multidisciplinary Conference in Implant Dentistry

As you are probably already aware, the ACP is co-sponsoring the 18th Annual Meeting of the Academy of Osseointegration (AO) in Boston, February 27-March 1, 2003 at the Hynes Convention Center along with the Oral and Maxillofacial Surgeons (AAOMS) and the Periodontists (AAP). Many of our members will be giving presentations at the meeting: Drs. Scott Ganz, Craig Misch, Jeffrey Scolnick, Robert Cronin, James Maroney, Gary Wetreich, Avishai Sadan, Hans-Peter Weber, Roy Yanase, Glenn Wolfinger, Edward Amet, David Guichet, Steven Lewis, Abraham Ingber, Fred Kastenbaum, Elliot Kronstein, Paul Schnitman, Lyndon Cooper, David Felton, Stephen Parel, and Jonathan Orenstein. The ACP will participate in all the social events including Thursday night's Welcome Reception and Friday's President's Reception, as well as in the awards for best presentations. The ACP will co-sponsor a joint reception with the Tufts Prosthodontists Alumni Association and the Massachusetts Section of the ACP on Friday, February 28 from 4:30pm - 6:00pm. at the Westin Hotel. All ACP members are welcome to stop by. We encourage all of our members to attend this historic multidisciplinary conference. To register, contact the Academy of Osseointegration at 847-439-1919.

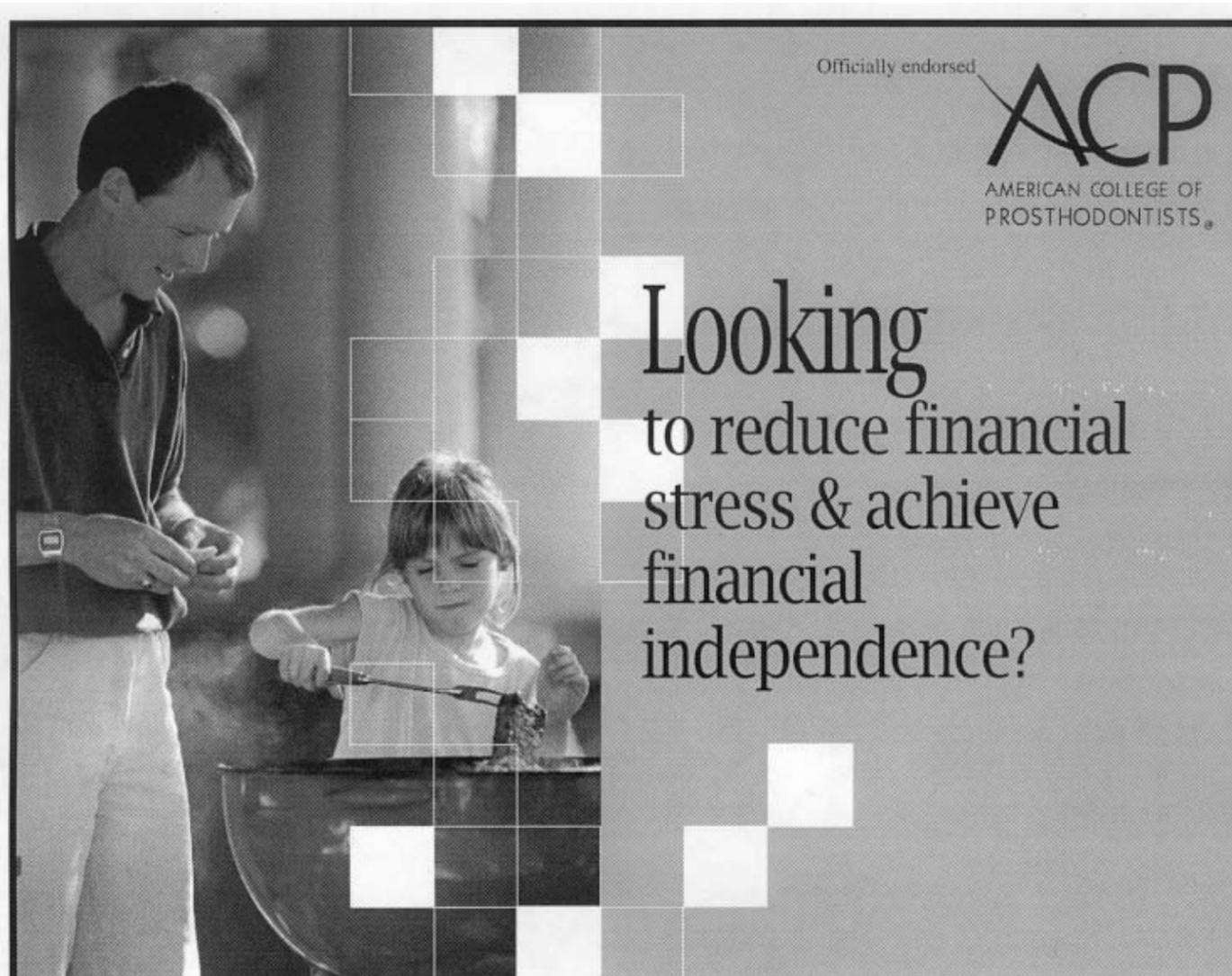
## Tufts University School of Dental Medicine's Prosthodontists Plan for the Future

On Monday, January 13, Tufts University School of Dental Medicine hosted a meeting of the predoctoral Prosthodontists and post-graduate prosthodontist faculty to discuss the future of Prosthodontics both on a local level in the school and on a national level through the ACP. Organized by Dr. Nancy Arbree, Associate Dean of Academic Affairs, Dr. Robert Chapman, Chair of the Prosthodontics and Operative Dentistry Department and Dr. Hiroshi Hirayama, Director of Postgraduate Prosthodontics, the meeting was designed to improve communications between predoctoral and post-graduate prosthodontist teachers to create unity and strength in the specialty. Dean Lonnie Norris introduced the meeting and proposed a plan to increase the number of specialty instructors in the predoctoral clinic. Dr. Chapman spoke of utilizing our prosthodontist resources to be the "masters of treatment planning of the craniofacial complex", and Dr. Arbree discussed the proposed changes to the specialty on a national level (ie all future prosthodontic students being involved in all aspects of implant treatment, including placement).

Participants of the meeting brainstormed and discussed the following issues:

- 1 How to involve more prosthodontic faculty and resources in educating predoctoral students about the specialty?
- 2 How to expose students with the greatest potential to Prosthodontics and to our training programs?
- 3 How local prosthodontist practices could aid in teaching and supporting new prosthodontist graduates entering the private sector?
- 4 Creating outreach programs for gifted predoctoral students to spend time in local prosthodontic practices to gain exposure to the realities of the specialty.

Article contributor:  
Dr. Vincent J. Mariano



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## President's Message

*Continued from page 1*

ment and retention, interdisciplinary conferences, and implant surgical programs for our members. Fortunately, we have a dedicated and skilled group of officers, directors, committee chairs and committee members to guide these projects. I am especially grateful to our current team of leaders and dedicated central office staff.

We face great challenges over the next few years. We need to generate much needed support for our graduate programs, meet the marketing needs of our members in private practice, and enhance the value of teaching in Prosthodontics. I am confident that with the resources we have, the talent and energy of our leadership, staff and membership, we will be successful in insuring a healthy specialty of Prosthodontics for many years to come.

## Supreme Court Finalizes Specialty Advertising Rule

**O**n Dec. 9, 2002, the U.S. Supreme Court finalized the specialty advertising rule in favor of the specialties. The ruling prohibited a Florida dentist from promoting himself as a specialist in an area of dentistry (implant dentistry) that was not recognized by the state board of dentistry nor the American Dental Association, unless the advertisement states so in capital letters. The ruling also applies to dentists who advertise membership in boards that the ADA or the State Board does not recognize as accrediting organizations.

### State Sections Update

## Georgia Section Announces 2003 Seminar

**T**he ACP Georgia Section will hold its' second annual seminar on Friday, April 11, 2003. The seminar will feature Dr. Peter Wohrle speaking on Advanced Esthetic Concepts in Implant Dentistry. "Dr. Wohrle is a highly respected and popular speaker on this aspect of dentistry. He is one of the few Prosthodontists worldwide with formal training in the interrelated areas of implant surgery, implant prosthodontics and implant laboratory technology. His topic and format will be of particular interest to all specialists and anyone who wishes to enhance their professional growth," explains Dr. Sims. Sponsors for the event include: Nobel Biocare, Brasseler USA, Inc., Atlanta Dental Supply and Georgia Dental Laboratory. Attendance is limited. For more information, contact the office of Dr. Larry Sims at 770-998-8089.

## 2003 Membership Dues

**I**f you haven't renewed your membership yet, now might be a good time to do so because there is so much happening these days that I am sure you won't want to miss: For example,

- a national public awareness campaign that will have a profound effect on our practices,
- live implant surgery training courses available to ACP members to position our specialty as leaders in both esthetic and implant dentistry,
- partnering with key organizations in the field of implant dentistry to create value of our specialty and attract quality students to our programs.

2003 promises many more tangible and intangible benefits to you as Prosthodontists than ever before. Joining together as a united group through the ACP has never been more evident. The ACP is your vehicle to translate thoughts into actions, and the time to do so is now.

During the recent House of Delegates meeting, your peers have elected to approve an increase in membership dues for the 2003 year to help support the College undertake the initiatives noted above both today and into the future. Your dues for 2003 will be:

- \$602 Members/Fellows (\$100 was earmarked to support the national PR campaign)
- \$301 International Members/Fellows
- \$200 Alliance Technicians
- \$75 Students

Renew your membership today! Visit the ACP Member's Only web site at [www.prosthodontics.org](http://www.prosthodontics.org) and pay your dues online when it is convenient for you even if it's after the regular business hours. (Note: contact the ACP central office if you do not know your membership ID.) Billing statements have been mailed, but paperwork can pile up. Why bother with it? Simply log onto the web site and renew your membership today. As a reminder, late fees will be assessed to all dues payments that are not received by March 1, 2003.

Questions??? Call the ACP central office at 312-573-1260, x224.

*Article contributor: Dr. Alan Sulikowski*

## EDITOR'S MESSAGE

DR. NANCY ARBREE

## Practicing Prosthodontists— How do I place my first implant?

**I**t's easy to celebrate the addition of implant surgical training to our post-graduate prosthodontic programs. Today's applicants are enthusiastic about the opportunity to learn this additional skill. There is no question in my mind that if I were graduating from a prosthodontic program today, I would incorporate some implant surgery into my private practice.

But why haven't other members incorporated this into their practices? Here are some possible reasons:

- Fear of encountering surgical complications.
- Limited practice time.
- Expense needed to invest in equipment.
- Satisfaction with current competent implant surgeons.
- Fear of losing referrals from their surgical colleagues.
- Desire to spend all their time on "old school" Prosthodontics.
- They took the ACP Implant Placement Course only to be more informed as practitioners and teachers.
- Their personalities dislike the uncertainty of surgery.
- No one was there encouraging them to schedule the first patient.

While Prosthodontists who are placing implants have their reasons too:

- Future tooth replacement will not be by Fixed Prosthodontics. As Prosthodontists, we must be involved in procedures with a higher success rate and less iatrogenic potential.
- It is the best way to provide comprehensive care for a patient. (i.e. being the single provider for tooth replacement.)
- The surgical component is about 10 percent tooth replacement, and the other, more critical 90 percent, is Prosthodontics, which is what Prosthodontists already do.
- They decided before they even took the ACP implant placement course. The implant patients were booked upon their return to the office. An implant company representative and surgical colleague was there to help at the first surgery. The equipment was lent and their staff was given a two-day free training course.
- Edentulism is the big reason. Being the sole provider for these patients is more efficient and economical.
- They were looking for something more challenging and with more control over the result. Implant surgery has opened up a new door that has really enhanced their practice.

The beginning of the year is often a time to reflect on past achievements and plan future goals. Here's some advice that was offered by Prosthodontist implant placers that may encourage all non-placers to start placing implants within the next six months:

- If you decide to take the course, do an implant placement as soon as possible after the course or you won't do it. Ask the implant company to call you the next day.
- Implant 1 through 4 went by in a rush of just figuring out what went where. After #4, you will get to the point where you feel a new awakening. The more experience, the easier it becomes. My surgical colleagues continue to help me along the way.
- You'll need 20-25 experiences to begin to feel comfortable. Progress slowly and surely. Take cautious steps towards a realistic goal, and take the time to achieve the skill.
- It's not always about doing all or the majority of your implant placements. Select your patients carefully. There are many patients that should be referred to our surgical colleagues, such as those who are medically compromised or have major pathology, need sedation, need augmentation (soft tissue and bone), need periodontal therapy for their teeth and orthognathic cases.
- Have a plan to handle complications. You probably will never need it, but it's a good idea. "Complications" are usually placement issues, not "surgical" issues.
- Plan to take more courses to continue your learning.

Good luck!

Thank you to Ed Martinez, Tom Balshi, Tom McGarry, Dave Felton and Lyndon Cooper who have shared some of their ideas for this topic. Address comments in a "letter to the editor".

## CLASSIFIED ADVERTISEMENTS

### EMPLOYMENT OPPORTUNITIES

**MANHATTAN, NY**—Fifth Avenue prosthodontic practice seeks associate with same orientation for full time position leading to partnership. Candidate must be a highly motivated, quality-oriented professional individual willing to commit to upholding high standards of a 75 year old practice with an on-site private laboratory. Benefits and compensation package based on experience. Please mail cover letter and resume to: Personal and Confidential; Gail Woodley, Manager; 800A Fifth Avenue, Ste. 501; New York, NY 10021.

**MARYLAND**—Prosthodontist specialty group wants associate leading to ownership share. Practice includes fixed, removable, maxillofacial and significant implantology. Major hospital affiliation. Complete in-house lab. Team personality and practice building skills are essential. Call Sylvia at 410-356-1400.

**TAMARAC, FL**—Prosthodontist in practice 10 years seeks associate leading to partnership. Practice located next to one of the most affluent adult/retirement communities in area, 1,800 sq. ft., two year old office, A-Dec equipment, private lab with full-time removable technician, excellent opportunity for growth. Contact Dr. Michael Ramer at 965-718-8840.

**WEST VIRGINIA UNIVERSITY**—West Virginia School of Dentistry is seeking applications for a full-time faculty position at the Assistant/Associate Professor level in the Department of Restorative Dentistry, Division of Prosthodontics. Responsibilities will include pre- and post-doctoral didactic and clinical teaching, scholarly activity and service. Faculty practice opportunities are available. The possibility exists for the position to be either tenure-track or clinical-track. Candidates must be eligible for a West Virginia dental license, which currently requires a DDS or DMD degree from an accredited U.S. or Canadian dental school. Advanced formal training in Prosthodontics and certification by the American Board of Prosthodontics is highly desirable. The Department of Restorative Dentistry currently includes the disciplines of operative dentistry, fixed prosthodontics, removable prosthodontics and dental materials. The successful candidate will have a history of documented competence in teaching and scholarly activity and will demonstrate excellent interpersonal and communications skills. Experience in curriculum development and revision is highly desirable. Review of applications will begin immediately and will continue until the position is filled by a qualified candidate. Salary and academic rank will be commensurate with qualifications and experience. Interested individuals should submit a letter of interest; current curriculum vitae; and the names, addresses and phone numbers of three references to: Dr. Jack Yorty, Chair, Dept. of Restorative Dentistry; West Virginia University School of Dentistry; PO Box 9495; Morgantown, WV 26506-9495. West Virginia University is an Affirmative Action/Equal Opportunity Employer.

### PRACTICES FOR SALE

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### CONTINUING EDUCATION

**APRIL 7-9, 2003**—Prosthetic and surgical hands-on training in the Branemark System in a private practice setting in Fort Washington, PA. Featuring immediate loading and TEETH IN A DAY with observation of live implant surgery. Presenters: Thomas J. Balshi, DDS, FACP and Glenn Wolfinger, DMD, FACP. Joint sponsor: The Institute For Facial Esthetics and Nobel Biocare USA Inc. For more information, call 215-643-5881.

**SEPTEMBER 15-17, 2003**—Prosthetic and surgical hands-on training in the Branemark System in a private practice setting in Fort Washington, PA. Featuring immediate loading and TEETH IN A DAY with observation of live implant surgery. Presenters: Thomas J. Balshi, DDS, FACP and Glenn Wolfinger, DMD, FACP. Joint sponsor: The Institute For Facial Esthetics and Nobel Biocare USA Inc. For more information, call 215-643-5881.

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## Calendar of Events

### 2002

#### February

- 26 - 27 **American Equilibration Society Annual Meeting**  
Chicago, IL
- 27 - March 1 **Chicago Dental Society Midwinter Meeting**  
(ACP Sponsored Program - February 27)  
Chicago, IL
- 27 - March 1 **Academy of Osseointegration Annual Meeting**  
(Co-sponsored by the ACP, AAOMS & AAP)  
Boston, MA
- 28 - March 1 **American Academy of Fixed Prosthodontics Annual Meeting**  
Chicago, IL

#### March

- 7 - 11 **American Dental Educators Association Annual Meeting**  
**ACP Special Interest Group Presentation:**  
(March 9 - 1:30pm to 3:30pm)  
*The Future of Prosthodontics: How Can We Keep Our Programs Vital*  
San Antonio

#### May

- 1 - 5 **Academy of Prosthodontics Annual Meeting**  
Boston, MA

#### October

- 8 - 11 **American College of Prosthodontists Annual Session**  
Dallas, TX
- 23 - 26 **American Dental Association Annual Meeting**  
San Francisco, CA

### ADVERTISING POLICY

For more information or to place a classified ad in *The ACP Messenger*, please contact:

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\*The Journal of Bone and Joint Surgery Vol. 33-A NO. 2, April 1951

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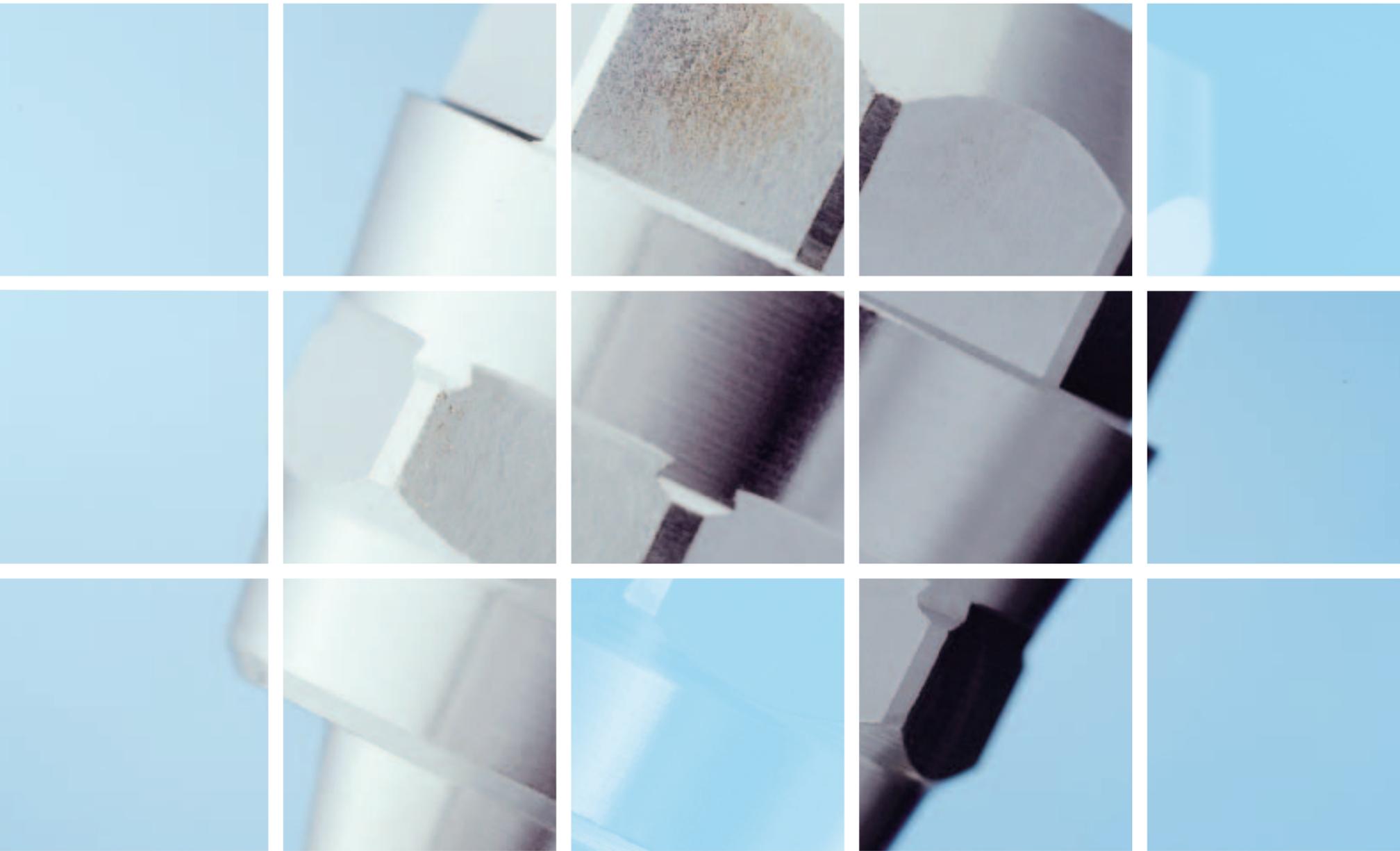
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