

## PROSTHODONTIC PERSPECTIVES IN PARADISE

**November 15-18, 2000—Hilton Waikoloa Village on the Big Island of Hawaii**

The American College of Prosthodontist's (ACP) 2000 Annual Session is just around the corner, and is packed with a comprehensive line-up of educational and networking programs. Scheduled for November 15-18, 2000 at the Hilton Waikoloa Village on the Big Island of Hawaii, this year's session is designed to expand your professional knowledge and expertise in clinical prosthodontics and office management.

The Big Island of Hawaii offers a variety of excursions found no where else in the world. The ACP looks forward to sharing with you an outstanding scientific program, scheduled only for half days, to allow ample opportunities to discover and enjoy the beautiful scenery of the Big Island of Hawaii.

The four-day event offers a balanced mix of scientific and clinically-oriented programs and educational sessions designed to help provide you with a better understanding of the directions, techniques and materials that will drive the specialty of prosthodontics during the 21<sup>st</sup> century.

Attendees are offered a vast array of seminars, workshops and scientific sessions designed to reinvent the role of the prosthodontist within the dental com-



munity, and to the public.

Whether you are a private practitioner looking for innovative marketing ideas to implement in your practice, a prosthodontist on the road to becoming board certified by the American Board of Prosthodontics, or a dental specialist in the field of prosthodontics looking to refine your skills, the ACP 2000 session offers a little something for almost any need. The ACP is an ADA CERP recognized provider of continuing education credit; approximately 45 credits can be earned at the 2000 session. Program highlights include:

- **Limited Attendance Lectures** addresses timely topics related to prosthodontics and practice management. Speakers include Dr. Patrick Naylor on "Selecting No-Load Mutual Funds and DRIP Stocks"; Drs. Cheryl Sheets and Jacinthe Paquette on "Integrating the Clinical Microscope into a Busy Prosthodontic Practice"; Dr. Stephen Eckert on "The Prosthetic Management of the Malaligned Implant"; Dr. Tony Daher on the "Economical Yet Quality Complete Dentures"; and Dr. Cathy Jameson on "Building a Dental Dream Team".

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## ACP Booth Busy and Successful at AARP Convention

The American Association of Retired Persons (AARP) recently held its biennial convention, "AARP Celebrates 2000", from May 15-18, 2000 at the Orange County Convention Center in Orlando, Florida.

The four-day event featured more than 700 exhibitors, education seminars, fitness and social activities and several nationally-known speakers, including keynote speaker Maya Angelou, Vice President Gore, Dr. Ruth Westheimer, and many more. Evening entertainment was provided by Bill Cosby and Barry Manilow.

Topics addressed featured common issues and concerns relevant to the 30,000-plus "baby boomers" in attendance, including health, personal enrichment, financial matters and family issues.

For the second year, The American College of

Prosthodontist's (ACP) Geriatrics Special Interest Group attended, and represented, the College as an exhibitor.

The ACP booth focused on "What is a Prosthodontist?" in an effort to increase the public's awareness of the specialty of prosthodontics. Information was provided in the form of text and statistics displayed on the backdrop, pamphlets, and the ACP video, *The Story of a Smile*.

Besides "What is a prosthodontist?", questions by visitors to the booth ranged from "where can I find a prosthodontist near me?" to very specific dental questions. Approximately 800 leads were generated during the meeting.

With the help of the AARP convention database, the ACP sent an informational packet to those attendees who visited the booth, and



ACP Executive Director Edward Cronin, Jr. and Dr. James Dunne addressed numerous inquiries, from nearly 800 attendees, regarding "What is a Prosthodontist?" at the AARP 2000 Convention on May 15-18.

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### EXECUTIVE DIRECTOR'S MESSAGE

**W**hat is a Prosthodontist? It seems like a very straightforward question, but considering all that a Prosthodontist does in his or her practice, it does not have a simple answer.

Once you get by "a Prosthodontist is a dentist who ...", the fun begins. Working with the ACP Board of Directors and Public Relations Committee, and listening to discussions on the name of our specialty and an appropriate tag line, it is obvious that a consensus on one or two words to describe our specialty will be very difficult to reach. However, that does not mean that we can't communicate our message.

At the recent AARP meeting, Drs. Jim Dunne, Fred Muenchinger and Herman Dumbrigue and myself spent three days talking to the 1,000-plus attendees who stopped by the ACP booth.

We had a wonderful opportunity to have many personal conversations and explain, in a few sentences, the valuable work that Prosthodontists do. Most of these people were not even aware that such specialists existed. We found that not only were they interested, but they could also easily understand the potential benefits of seeing a Prosthodontist. In fact, about 800 of these people asked us to send them a list of Prosthodontists in their area. Each received a personal letter and list of ACP members in their state.

Prosthodontists have a wonderful story to tell and we should all be out there telling it. Dr. Arthur Nimmo, in his President's Message, talks about the many projects that are underway to improve the awareness and understanding of our specialty among dental students, general den-



Mr. Edward J. Cronin

tists and the public.

Public awareness is certainly a major priority, and these efforts will have a cumulative effect. However, there is no better form of communication than the chance to talk with someone face-to-face and answer questions.

The AARP meeting is a very large, (over 25,000 attendees) national meeting, but only takes place every two years. However, there are Senior Expos and Health Fairs happening every week across the country. ACP needs to be at these events promoting our specialty. I encourage all of the ACP sections or individual members to investigate these meetings in your local areas. They offer an excellent opportunity to promote the specialty of prosthodontics, and provide interested individuals an

ACP member referral list from your state.

ACP has a very nice exhibit booth that is easy to transport and assemble. We would be happy to ship it to you with appropriate handouts. Please contact Lisa Opoka, ACP's Communications Manager with any questions. Our goal is to make it easy for you. All you will need to do is recruit the volunteers to man the booth and have a great time telling people "A Prosthodontist is a dentist who....."

With the interest and commitment from our membership and sections, I believe this program can be a great success and will demonstrate that a local/national partnership will strengthen our College and best promote our specialty.

## PRESIDENT'S REPORT



Dr. Arthur Nimmo  
ACP President

**P**rosthodontics is a tough word to recognize. What is the best way to incorporate prosthodontics into the public vocabulary? Should we try to strategically place it in the "Word Power" section of Reader's Digest? Or get it incorporated into a question on "Who Wants to Be a Millionaire?" The contestant would definitely have to call a friend.

Dr. Howard Landesman, in his classic survey in the 1980's, showed that only 2 percent of the public knew what a prosthodontist is. Each of us has experienced this lack of recognition. My story—I was in a local periodontist's office and an assistant was taking some bite wings. On the way to develop the films, she inquired, "Dr. Nimmo, what kind of doctor are you?" I answered with complete confidence that I was a prosthodontist. She paused and said, "Oh, you deal with the *other* end."

Active and aggressive marketing of prosthodontics is needed to promote better recognition. We need to educate the public, the dental profession, and dental students about prosthodontics. A multi-million dollar media campaign with endorsements from Kristi Yamaguchi, Wayne Gretzky, and Michael Jordan would be ideal, but the reality is that we have extremely limited resources.

One approach is to work with corporate partners to get our message out to target groups. Recently, the ACP participated with Ivoclar in an advertisement designed to educate general dentists and dental students about the role of the prosthodontist in coordinating complex treatment and leadership in quality esthetic dentistry. The Ivoclar ad ran in *Compendium*, *Practical Periodontics and Aesthetic Dentistry*, *Dentistry Today*, *Contemporary Esthetics*, and the *Journal of Prosthetic Dentistry*. Many of these are publications that general dentists and dental students read. In this type of relationship, both sides gain. The ACP will continue to look for other opportunities to partner with industry in an attempt to promote prosthodontics to the dental profession, and to the general public.

In May, the ACP went directly to the public at the annual AARP convention in Orlando. Our representatives, Drs. James Dunne, Fred Muenchinger and Herman Dumbrigue, along with Executive Director Ed Cronin, educated convention attendees about prosthodontics, and how a prosthodontist could improve the quality of their life. We are following up with a letter and list of prosthodontists in their state to almost 800 of the attendees who showed interest.

To date, the specialty of prosthodontics has done almost no formal marketing of the specialty to dental students. Education of dental students about the specialty will have two effects. First, it may encourage more students to consider a career as a prosthodontist, which is essential for the continuation of our specialty. Dr. David Felton is heading a task force that is developing a plan to address this area. Second, with increased awareness of prosthodontists, there may be a greater incidence of specialty referral. We now have data from a study that we can use to better promote referrals, but it all starts with dental students.

As a specialty and as individuals, we need to be active and aggressive in promoting the specialty of prosthodontics at all levels.

## EDITOR'S MESSAGE

by DR. THOMAS J. MCGARRY

# Pathways to Participation in Prosthodontics

**P**robably the greatest challenge of organizations today is to create opportunities for members to become committed to the mission of the organization. Each member has different needs and aspirations along with different resources such as time, money, prestige and corporate influence. It is sometimes difficult for an individual member to envision a personal role in a large organization; however, it is critical that every prosthodontist contribute to the specialty on a personal basis.

Direct participation by each member in the ACP is vital to the health of the specialty. There are many opportunities both in other organizations and as individuals to contribute to prosthodontics. However, every prosthodontist should reserve some effort to work directly with their specialty organization. Each member's individual contribution creates greater focus and efficiency and produces

quicker results. Do not let your voice and your contributions be diminished in layers of overlapping organizations.

The focus and direction of the specialty is determined in the ACP House of Delegates by individual members becoming involved and committed. This direct participation is not only the best avenue to institute changes, it is the only way. External influence of the ACP through other organizations is the least efficient method of achieving change in the specialty. The governance of the specialty of prosthodontics is an open process with equal opportunity for each member to guide and influence future directions and actions.

As each of us enjoys the many and varied experiences available in the specialty of prosthodontics, we must always remember that the health and vitality of the specialty needs to come first in our professional lives.

## JP Names New Academics & Education Editor

**T**he Editorial Board of the *Journal of Prosthodontics* is pleased to announce the selection of Dr. Donald A. Curtis as editor for the Academics and Education section of the *Journal*. Dr. Curtis succeeds Dr. Arthur Nimmo, who began his service as section editor in 1993.

As section editor, Dr. Curtis would like to encourage more computer and Internet-based education and research for and by prosthodontists. His background in writing and editing, as well as previous experience in education and academics through his current position as Professor at the University of California at San Francisco and previous faculty positions at the University of Southern California School of Dentistry and the University of California at Los Angeles. Outside the university setting, Dr. Curtis has additional experience with testing issues through his association with the California Board of Dental Examiners.

"The Editorial Board was most pleased with the quality of nominees for our Academics and Education section," said Dr. Lloyd. "Dr. Curtis brings an excellent mix of talent, skill, knowledge and experience to this important position."

## ACP Welcomes New Staff

The ACP is pleased to welcome the following new staff member to the Central Office:

Michelle Martin, Administrative Coordinator, comes to the College from the Old Republic Insurance Company, where she served as an administrative assistant. Her primary responsibilities included fielding customer calls, maintaining a comprehensive file system, providing office support for management and agents and facilitating a base office for their sales team.

Prior to the Old Republic Insurance Company, Michelle worked for the Food & Drug Administration (FDA), where she provided technical and administrative support in their food laboratory, while she attended The University of Illinois at Chicago.

We welcome Michelle to the College, and look forward to a long and satisfying working relationship.

## Messenger Schedule

Summer:	August 2000
Fall:	November 2000

## Retirement Plans—For Better or Worse

Jon A Henderson, CLU, ChFC, MSFS, MassMutual  
Richard F. Fehrs, CLU, President, Treloar and Heisel, Inc.

**R**etirement plans, such as pension, profit-sharing, IRA's and 401(k)'s have long been regarded as the premier method for accumulating assets. These plans can provide tax-deferred compounding of assets as well as tax deductible contributions. However, there can be trouble at the end of the retirement plan "rainbow".

For many professionals, the retirement plan becomes their largest single asset. I have seen some individuals accumulate more than \$1,000,000 in their retirement plan, and not even need any of that money to live on in their retirement years. Unfortunately, some people plan to only take the required minimum distributions from their plans, beginning at age 70-1/2, leaving the balance for their heirs or emergencies. This strategy can lead to a taxable disaster. The following example illustrates the problems of leaving a retirement plan to heirs.

Estate valued at \$4,000,000, including \$1,000,000 of qualified retirement plan assets:

\$1,000,000	Balance
-550,000	Federal Estate Tax (55 percent)
-178,200	Federal Income Tax (39.6%)
<b>271,800</b>	<b>Balance to heirs</b>

In this example, only 27 percent of the plan balance at death will actually be transferred to the next generation. While a qualified retirement plan may be a premier way to accumulate assets, it is the single worst asset to leave to the next generation. Not only is the lump sum subject to the Federal Estate and Income taxes, it could also be subject to a 15 percent excess accumulation tax and 50 percent Excise tax for failing to take sufficient annual distributions. I believe retirees would be much better off by consuming all of their retirement plan assets first, during their lifetime.

One way to maximize retirement income is to annuitize your retirement plan. This method can guarantee a lifetime income for you, or you and your

spouse, thereby, allowing you to consume the huge amounts that would otherwise be paid in death taxes. (\$728,200 in the above example).

For those who would like to leave money to the next generation, permanent life insurance, particularly second-to-die insurance, is the premier method. For example, a husband and wife (both age 50) could

*For many professionals, the retirement plan becomes their largest single asset.*

purchase \$1,000,000 of insurance for a total outlay of less than 30 percent of the ultimate death benefit. If owned properly, these insurance proceeds can be passed to the next generation completely free of income and estate tax. Would you rather pass assets to your family, which have guaranteed appreciation (permanent life insurance) or confiscatory taxation (qualified retirement plan)?

## William W. Nagy, D.D.S., Appointed to ADA's Review Committee on Prosthodontics Education

**D**r. William W. Nagy, D.D.S. has been appointed, by the American College of Prosthodontists (ACP), to the American Dental Association's (ADA), Commission on Dental Accreditation, Review Committee on Prosthodontic Education.

Dr. Nagy is the Graduate Prosthodontic Program Director at Marquette University School of Dentistry, and a Diplomate of the American Board of Prosthodontics since 1981.

Dr. Nagy's extensive background and 25-plus years of experience in dental education, with over 20 years in prosthodontics, makes him a valuable contributor to this committee. His active involvement and commitment to prosthodontic education, puts him in a position to help shape the future of the specialty.

The ADA Review Committee on Prosthodontic Education reviews, evaluates and makes recommendations to the Commission on Dental Accreditation, regarding prosthodontic education program's accreditation status, procedures and policies, accreditation standards and other related educational issues.



William W. Nagy, D.D.S.

Dr. Nagy is an active member in numerous dental organizations including the ACP since 1976, the American Academy of Fixed Prosthodontics, the Academy of Osseointegration, the American Dental Association and the American Dental Education Association, as well as serving on numerous committees at Marquette University.

He has earned numerous honors and recognition from various organizations and institutions, as well as published book chapters, manuscripts, abstracts; and conducted over 100 presentations both at the national and local level throughout his career.

Dr. Nagy earned his D.D.S. from Ohio State University, and B.S. degree from the University of Akron. He completed a 2-year residency in fixed prosthodontics at the Brooke Army Medical Center, and a 1-year pre-specialty general dentistry fellowship at Fort Hood, Texas.

Dr. Nagy replaces Dr. Thomas Taylor, who completes his term in October 2000.

## Dental Practice Transitions Can Be Difficult

**F**or many dentists, the prospect of bringing on an associate, or preparing to leave a practice for retirement often feels so overwhelming that they resist ever addressing the issue at all, according to an article in the April *Illinois Dental News*.

The most difficult part in a transition is making the decision to proceed, says Roger Hill of the Blair McGill and Hill Group, which specializes in dental practice transitions.

Hill says there are valid technical and emotional reasons why dentists and their families have a difficult time moving forward on dental practice transitions.

Hill says the technical issues are always solvable, but the emotional component is more difficult to address. Once the most difficult step has taken place—the decision to proceed—the next step is to determine which type of practice transition is best for the individual. Hill says the most common is a full sale, which often takes place when a dentist is retiring.

To establish a greater level of security in selling an entire practice, Hill says dentists could do a delayed sale, building into a retirement plan a multi-year process for bringing on an associate and selling the business over a longer period. According to Hill, this method would take from two to five years. The selling dentist would hire an associate to work for a couple of years. Then the doctors would switch, and the senior dentist would work for the associate to reduce his level of practice in preparation for retirement. Hill says this is an effective plan, but the senior dentist must recognize that since the sale is taking place over a period of years, not as much cash in hand will be available.

Another type of dental practice transition is the fractional sale. Hill describes this as a dentist selling a portion of the interest in the practice over an established period of time, and becoming co-owner. This approach, according to Hill, is most effective when the selling dentist plans to stay in practice for six or more years, or the size of the practice requires two dentists or a longer transition.

Another type of dental practice transition is a merger. Hill says this option typically results in a single practice after two or more are combined into one entity. Mergers are the most complex, and requires a time frame of 10 years or more, but can be very rewarding financially, according to Hill.

Although transitioning a dental practice might seem overwhelming at the outset, Hill says it can be tremendously valuable in the end. He emphasizes that by using transition strategies, dentists can maximize the value they receive for their practice while achieving personal and practice career goals.

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### AARP Convention *Continued from page 1*

expressed an interest in the specialty. This packet included a letter thanking them for visiting the booth, directory listings for ACP prosthodontists in their area, and other informational materials.

Colgate was very generous in supplying toothbrushes and toothpaste to help lure people to the booth, and Procter & Gamble supplied an ample quantity of their denture cleansing system to distribute as well.

ACP Executive Director Ed Cronin and Geriatrics SIG Chair Dr. Jim Dunne facilitated the booth, with assistance from volunteers Dr. Herman Dumbrigue of the University of Florida at Gainesville on Tuesday and Dr. Fred Muenchinger, a private practitioner in Tampa, on Wednesday. Their help, enthusiasm and time were *greatly* appreciated.

The exhibit was placed in a very high visibility and high traffic area directly across from all the AARP sponsored booths, and adjacent to the MetLife booth.

Based on the AARP success in reaching this important target audience on the prosthodontist's role in their daily lives, the ACP is currently weighing the possibility of the ACP Sections attending similarly, targeted events in their local areas.

## Call for Table Clinic Presentations

### The American College of Prosthodontists Annual Session

November 15-18, 2000

Hilton Waikoloa Village, Waikoloa, Ha.

Table Clinics Session:  
Thursday, November 16, 2000  
12:15 p.m. to 2:30 p.m.

Poster or Display Presentations of Research  
Results, Clinical Outcomes, Laboratory  
Techniques, and Topics of Interest

*No Slide Projectors Allowed*

*Please Contact:*

Michael A. Mansueto, DDS, MS  
Department of Prosthodontics (7912)  
University of Texas Health Science Center  
San Antonio, TX 78229-3900

Tel: (210) 567-3700  
Fax: (210) 567-6376  
[mansueto@uthscsa.edu](mailto:mansueto@uthscsa.edu)

## New Members *(from October 1999 – February 2000)*

The ACP welcomes the following new members. Any questions or inquiries regarding membership are welcomed at the ACP headquarters at (312) 573-1260, or [acp@prosthodontics.org](mailto:acp@prosthodontics.org).

Dr. Muhammad Afzal  
Kansas City, MO

Dr. Howard Chasolen  
Sarasota, FL

Dr. Sunhong Hwang  
Boston, MA

Dr. Thomas Meng Jr.  
Omaha, NE

Dr. Young-Dai Song  
New York, NY

Dr. Maria Agranioti  
New York, NY

Dr. Maria Chatzistavrou  
Chapel Hill, NC

Dr. Fokion Iatridis  
Noston, MA

Dr. K. Michalakis  
Thessaloniki 546 22 Greece

Dr. Rachel Squier  
Farmington, CT

Dr. Meliou Aikaterina  
Boston, MA

Dr. Hui-Ling Chen  
Boston, MA

Dr. Andrea Jackson  
Foresville, MD

Dr. Ranu Mishra  
Loma Linda, CA

Dr. Kathia Steel  
Dallas, TX

Dr. Cynthia Aita  
Martinez, GA

Dr. Creighton Choi  
Eclectic, Hong Kong

Dr. Sungkoo Jang  
New York, NY

Dr. Ricardo Mitrani  
Seattle, WA

Dr. Peter Stevenson-Moore  
Vancouver, BC Canada

Dr. Saleh Al-Rowaieth  
Richmond, VA

Dr. Kwok-Hung Chung  
San Antonio, TX

Dr. Feng Jian  
Newark, NJ

Dr. Banan Moghrabe  
Houston, TX

Dr. Hee Hon Tan  
Seattle, WA

Dr. Carlos Alfonso  
Bronx, NY

Dr. Victoria Cisneros  
Houston, TX

Dr. Emilio Jimenez  
Rio Piedras, Puerto Rico

Dr. Alfonso Monarres  
Buffalo, NY

Dr. Gerald Trukula  
Germantown, MD

Dr. Aziz Aliev  
New York, NY

Dr. Benjamin Czerniawski  
Grosse Point Woods, MI

Dr. Kenneth Jones  
Hephziboh, GA

Dr. Stefan Neeser  
Boston, MA

Dr. Hsiu-Chin Tsai  
Loma Linda, CA

Dr. David Allport  
Morgantown, WV

Dr. Sunderpa Dail  
Los Angeles, CA

Dr. Babak Jouhari  
Brighton, MA

Dr. Peter Neff  
Washington, DC

Dr. Jonathan Twomey  
Minneapolis, MN

Dr. Dov Almog  
Monroe, NY

Dr. Ingeborg De Kok  
Chapel Hill, NC

Dr. Luis Keys  
Farmington, CT

Dr. Lynda Nicholson  
Ste Foy, Quebec Canada

Dr. George Varughese  
Richmond, VA

Dr. Raed Aloul  
Gainesville, FL

Dr. Jorge De La Cruz  
Rochester, NY

Dr. Nitin Khankari  
Milwaukee, WI

Dr. Sung-Ook Oh  
Seoul, Korea

Dr. Roberto Velasco  
Miami, FL

Dr. Mohammad Alzain  
Riyadh, Saudi Arabia

Dr. Thomas Ding  
Dallas, TX

Dr. Sin Kim  
Seattle, WA

Dr. Stefan Olpinski  
Evans, GA

Dr. Dinh Vo  
San Jose, CA

Dr. Thomas Backenstose  
Minneapolis, MN

Dr. Larry Dunford  
Cape Coral, FL

Dr. Eunghwan Kim  
Baltimore, MD

Dr. Shogo Ozawa  
Los Angeles, CA

Dr. Stephen Wagner  
Albuquerque, NM

Dr. Arezod Bahar  
Chester, MD

Dr. Herlin Dyal  
San Francisco, CA

Dr. Meeyoung Kim  
Buffalo, NY

Dr. Glen Paek  
Evans, GA

Dr. John Walton  
San Antonio, TX

Dr. Sahar Bajoury  
Pittsburgh, PA

Dr. Masoud Eghtedari  
Montgomery Village, MD

Dr. Tom Koriath  
Minneapolis, MN

Dr. Konstantinos Pallis  
Dallas, TX

Dr. Benjamin Watkins III  
Washington, DC

Dr. Salwa Bajunaid  
Milwaukee, WI

Dr. Parizad Ehsan  
Lincoln, NE

Dr. Steven Kowalczyk  
Yonkers, NY

Dr. Allan Parke  
San Antonio, TX

Dr. Dale Wilcox  
Killingworth, CT

Dr. Carlos Barreo  
Chapel, NC

Dr. Ju-Chen Fan Chiang  
Birmingham, AL

Dr. Aparna Krishnamurthy  
Rochester, NY

Dr. Johvin Perry  
Los Angeles, CA

Dr. Richard Williamson  
Lincoln, NE

Dr. Linda Basquill  
Fort Jackson, SC

Dr. Giovanni Fazi  
Los Angeles, CA

Dr. Thomas Kunkel  
Pittsburgh, PA

Dr. Vicki Petropolous  
Philadelphia, PA

Dr. Gene Withrow  
Greer, SC

Dr. Abhayjit Bedi  
Boston, MA

Dr. Israel Finger  
New Orleans, LA

Dr. Kunal Lal  
New York, NY

Dr. Randi Press  
Seattle, WA

Dr. Fong Wong  
Cambridge, MA

Dr. Douglas Benting  
Minneapolis, MN

Dr. Leonardo Frydman  
Hollywood, FL

Dr. Steven Lee  
Woodside, NY

Dr. Adriana Ramirez  
Columbus, OH

Dr. Scott Wright  
Louisville, KY

Dr. Brendan Bernhart  
Memphis, TN

Dr. Karl Furukawa  
West Point, NY

Dr. Yushin Liao  
Fullerton, CA

Dr. Debora Rayhan  
Beverly Hills, CA

Dr. Aaron Yang  
New York, NY

Dr. Henry Bernstein  
Woodmere, NY

Dr. Simon Gamer  
Beverly Hills, CA

Dr. Joseph Lim  
Los Angeles, CA

Dr. Michael Razzoog  
Ann Arbor, MI

### New Life Members

Dr. Barry Bessler  
Brookline, MA

Dr. Kenneth Gehrke  
Chicago, IL

Dr. Aldo Lomanto  
Eatontown, NJ

Dr. Stuart Rimes  
San Antonio, TX

Dr. Jean Amara  
Wethersfield, CT

Dr. Brent Beyak  
Victoria, BC Canada

Dr. Peter Gerngross  
Houston, TX

Dr. Donald Lonergan  
Bethesda, MD

Dr. Nelson Rodriguez  
Carolina, PR

Dr. Darwin Brendlinger  
Langhorne, PA

Dr. Benjamin Blackburn III  
Augusta, GA

Dr. Panagiotis Glavas  
Astoria, NY

Dr. Robert Loughlin  
San Antonio, TX

Dr. Abdulaziz Sadeq  
Dallas, TX

Dr. Calvin Caswell  
Gulfport, MS

Dr. Brian Borodaty  
Pittsburgh, PA

Dr. Gurkan Goktug  
Methuen, CA

Dr. James Lutonsky  
San Antonio, TX

Dr. Yun Saksena  
Brookline, MA

Dr. Joseph Ciconte  
Mt. Holly, NJ

Dr. Jason Bortolussi  
Minneapolis, MN

Dr. Maria Gonzales  
Houston, TX

Dr. Michael Magtoto  
Boston, MA

Dr. Nester Schejtman  
Rochester, NY

Dr. Francis Clark  
Perryville, MD

Dr. Brian Bosworth  
Bethesda, MD

Dr. Richard Greenfield  
Lake Success, NY

Dr. Maria Magurno Corro  
Boston, MA

Dr. Robert Schulman  
Farmington, CT

Dr. James Fowler  
San Antonio, TX

Dr. Marilyn Braddock  
FPO, AE

Dr. Thomas Groom  
West Point, NY

Dr. Joann Marruffo  
Houston, TX

Dr. Robert Seghi  
Columbus, OH

Dr. Louis Jannetto  
Pittsburgh, PA

Dr. Jeffrey Ceyhan  
Seattle, WA

Dr. Maribel Harb  
Houston, TX

Dr. Patrick Mascarenhas  
Paramus, NJ

Dr. Neda Shah-Hosseini  
Boston, MA

Dr. Dana Kennan  
Salisbury, MD

Dr. David Chance  
Burke, VA

Dr. Jeffrey Harrison  
Sudbury, MA

Dr. Leo Massaro  
Indianapolis, IN

Dr. Abdolhossein Shahrabi  
Gainesville, FL

Dr. Jerome Mahalick  
Milwaukee, WI

Dr. Ching-Ling Chang  
Boston, MA

Dr. Michael Heffernan  
Iowa City, IA

Dr. Luisa Medina  
Chapel Hill, NC

Dr. Donald Sheets Jr.  
San Antonio, TX

Dr. Mo Mazahari  
Lancaster, PA

Dr. Myung Chang  
Seoul, Korea

Dr. Jeffrey Hodd  
Augusta, GA

Dr. Juan Medina  
San Juan, PR

Dr. Aaron Sheinfeld  
Boston, MA

Dr. Don Trachtenberg  
Wynnewood, PA

Dr. Ginger Chasolen  
Sarasota, FL

Dr. Hoon Jae Lee  
Ernmont, CA

Dr. Lou Menegotto  
Avon, IN

Dr. Aaron Sheinfeld  
Boston, MA

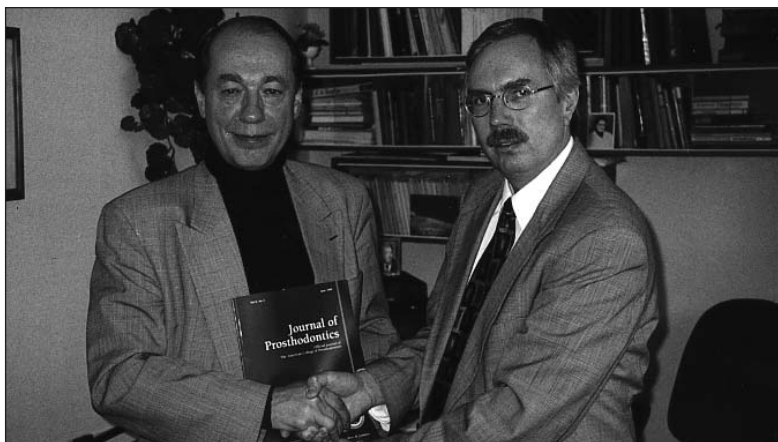
Dr. Lloyd Vakay  
Alexandria, VA

## Journal of Prosthodontics Expands to Russia

As part of a University of Iowa contingency to continue the advancement of health service education in Russia, Dr. Patrick Lloyd, editor-in-chief of the *Journal of Prosthodontics*, visited the postgraduate prosthodontic program at the Medical Academy in St. Petersburg, Russia. In addition to touring the facilities and developing affiliations with the academic structure for future faculty exchanges, he shared the most recent issue of the *Journal* with the Program Director, Dr. Alexandre Tsimbalistov.

The Medical Academy of Postgraduate Study (MAPS) was established in 1885 by the Romanoff family, and currently educates 25,000 postgraduate students a year. For the past few years, the Academy has been receiving complimentary copies of the *Journal*, and translates numerous articles and editorials into Russian to benefit the residents and other faculty.

"Seeing how ACP's *Journal* impacts other prosthodontists halfway around the world is yet another example of the impact of a specialty-oriented journal," said Dr. Lloyd.



Dr. Alexandre Tsimbalistov, chairman of Prosthodontics at the Medical Academy of Postgraduate Study, welcomes the inclusion of the *Journal of Prosthodontics* in his department's library holdings.

## JP Sponsors IADR/AADR Prosthodontic Group Reception

For the 3rd consecutive year, the Editorial Board of the *Journal of Prosthodontics* has sponsored a reception for the Prosthodontic Group of American and International Associations for Dental Research during their annual meetings. This year's reception, held after the group's business meeting, attracted a record number of members.

"As the specialty journal of prosthodontics, the JP is committed to recognizing the efforts of researchers who contribute to the knowledge base of prosthetic dentistry," said Dr. Lloyd, editor-in-chief of the *Journal*. "The reception is an opportunity for the Editorial Board to acknowledge the authors' support of the JP throughout the past year."

The *Journal* will continue this tradition in 2001 for both the AADR and IADR meetings. Chicago will be the site for next year's AADR meeting, and the IADR meeting will be in Chiba, Japan.



Among those attending the JP-sponsored reception were ACP members (left to right) Drs. Ana Diaz-Arnold and Debra Haselton (University of Iowa), Kent Knoernschild (University of Illinois) and Patricia Nihill (Southern Illinois University).

### PARADISE *Continued from page 1*

- **ABP Board Preparation Course** reviews the process of becoming a Diplomate of the American Board of Prosthodontics.
- **Private Practice Seminar** moderated by Dr. Glenn Wolfinger. Topics include: Improving the Recognition of Prosthodontists, by Dr. Robert Davidoff; Distinct or Extinct—the Rigors of Referral, by Dr. Gary Laine; Professional Marketing for the Prosthodontic Practice, by Dr. David Schwab; How to Put the PR into the Private Practice of Prosthodontics, by Dr. Roy Yanase.
- **Special Seminars and Workshops** offers several methods for positioning prosthodontists as a formidable member of the dental team. Specific courses include: Writer's Workshop, by Dr. Marcos Vargas; Classification Workshop for Partial Edentulism, by Dr. Thomas McGarry and Predoctoral Educators Seminar, presented by Drs. Nancy Arbree, Mickey Calverley, Joseph Cooney, Glen Minsley and Richard Seals.
- **Scientific Sessions** offers hands-on "perspectives" for attendees to gain added insight on various issues and trends related to prosthodontics. The Grand Session is on "Perspectives in Patient Care." Concurrent Session topics include information on: Materials, Removable Prosthodontics, Occlusion/Fixed Prosthodontics, Implant Dentistry, Esthetic Dentistry and Head and Neck Treatment.
- **Table Clinics** offers hands-on presentations, developed by current graduate students or clinicians, to give attendees the opportunity to handle new materials, casts and devices.
- **Educator's/Mentor's Seminar** offers current perspectives in graduate prosthodontic education intended to strengthen the specialty of prosthodontics.

The Hilton Waikoloa Village is the headquarter hotel for the 2000 session. This beautiful property offers everything for a wonderful stay during the conference, including two championship golf courses, full spa and fitness facilities, 5-star dining and the dolphin pool; as well as many other wonders for you to explore.

When making your travel arrangements, attendees will need to fly into **KONA INTERNATIONAL AIRPORT**. Airline flights fly into the KONA airport directly from Los Angeles and San Francisco, California and Honolulu.

Make your hotel reservations by calling the Hilton Waikoloa directly at (808) 886-1234, or (800) HILTONS. The ACP conference rate is: \$198.00++ single/double (Golf/Garden/Mountain), \$237.00++ single/double (Run-of-Ocean) and \$292.00++ single/double (Tower Accommodations).

Visit ACP's web site today at [www.prosthodontics.org](http://www.prosthodontics.org) for a fast and convenient way to register for this valuable educational and networking event! Contact ACP headquarters for more information at (312) 573-1260.

### Kauai, Hawaii—November 10-14, 2000

## AAMP/ICMP 2000 Joint Meeting in Hawaii

A joint meeting of the American Academy of Maxillofacial Prosthetics (AAMP) and the International College of Maxillofacial Prosthetics (ICMP) will be held in Hawaii on the island of Kauai at the Kauai Marriot Resort & Beach Club. The joint conference brings worldwide experts in the field to an incredible location for learning and professional interaction.

Kauai is one of the least developed of the Hawaiian islands so a tropical atmosphere pervades the island. This is a great opportunity to extend your visit to Hawaii for the ACP Annual Session, and receive additional education in Maxillofacial Prosthetics from experts from around the world.

Meeting topics include:

- Use of Implants in Oral-Facial Defects.
- Modern Methods in Restoration of Congenital Defects.
- Restoration of Tongue-Mandible Defects.
- Restoration of Maxillary Defects—Surgical vs. Prosthetic Rehabilitation.
- Implants in the Irradiated Tissue.
- Innovations in Maxillofacial Rehabilitation—Tissue Engineering.

Room reservations should be made to the Kauai Marriott Resort & Beach Club directly at (800) 220-2925. For more information, contact the Joint Symposium on Maxillofacial Prosthetics—R.E.S. Seminars at (858) 272-1018, or visit their web site at [www.resinc.com/ICMP\\_2000\\_Hawaii\\_Meeting.htm](http://www.resinc.com/ICMP_2000_Hawaii_Meeting.htm).

## Research in Geriatric Prosthodontics Sought

This Fall, ESPE will award three fellowship grants of \$6,000 that support meritorious research proposals that advance basic scientific and applied clinical knowledge in geriatric prosthodontics based on scientific merit, feasibility and significance to geriatric prosthodontics.

All applicants must submit a manuscript based on their work to the *Journal of Prosthodontics*, or an abstract based on the work to a dental research meeting within two years of the award. The grantee will be required to submit two brief progress reports per year until the above obligations have been met.

The grant is open to all U.S. dental students, residents and fellows as well as to graduate students in other dental-related fields in any area of investigation relevant to the prosthodontic care of the older adult including all disciplines in prosthodontics: fixed, implant, maxillofacial and removable.

The application should be submitted in the form of an abbreviated research proposal of no more than ten (10) pages and include: a title page, project rationale, project protocol, institutional description, project budget and curriculum vitae. All interested applicants should contact the Dr. Lyndon Cooper, ESPE/ACP Research Committee Chair, for an application and complete rules and regulations at (919) 966-4579. Deadline for all applications is September 15, 2000.

## ACP Web Update

The ACP 2000 Annual Session provides an excellent setting for gaining valuable contacts and exchanging information with key companies marketing to the dental community. To date, 41 companies have signed up for a booth, and will exhibit their products and/or services to the anticipated 1,000-plus attendees.

Exhibits will focus on products or services relevant to prosthodontists such as laboratory products and equipment, dental implants, education and research materials and practice management resources.

The ACP web site, [www.prosthodontics.org](http://www.prosthodontics.org), has now been updated to include key information on these exhibiting companies including address, telephone and fax numbers, e-mail, link to company web site and the names of onsite personnel.

For your convenience, you can locate by company name, type of product or service, or search all exhibiting companies.

Booths will be assigned to exhibitors and posted to this site shortly. Stay tuned!

Registering for this valuable education and networking event couldn't be easier. Simply complete the Online Registration form (under Annual Session) and submit, or complete the registration form included with the mailing of this newsletter. Complete and return to ACP by September 15, 2000 to avoid late fees.

*August 12, 2000—San Juan, Puerto Rico*

### ACP's Puerto Rico Section Holds 1st Annual Symposium

The ACP's Puerto Rico Section announces its 1st Annual Symposium, to be held on Saturday, August 12, 2000 at the Condado Plaza Hotel & Casino in San Juan, Puerto Rico. This all day program, with seven hours CE credit, features local specialists in Prosthodontics, Periodontics and Oral and Maxillofacial Surgery giving lectures.

Lecture topics include:

- Attachments in Dentistry by Dr. José Davila Orama (Diplomate of the American Board of Prosthodontists)
- Guided Tissue Regeneration: Challenges and Dilemmas by Dr. Luis Benítez (Periodontist)
- Diagnosis, Evaluation and Treatment of Temporomandibular Disorders by Dr. Norberto Delgado (Prosthodontist and President of the Puerto Rico Section)
- Facilitating the Prosthetic Dictate in the Placement of Dental Implants by a panel of specialists moderated by Dr. Nelson Roura (Prosthodontist).

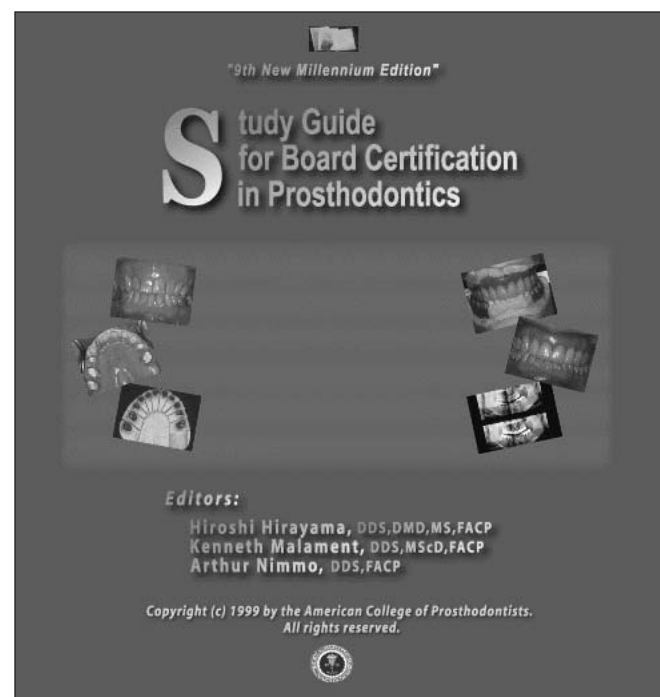
The program includes lunch and a cocktail after the lectures are finished. For more information on this event, please contact Dr. Norberto Delgado at 787-793-6783 or Dr. Mayra Lladó at 787-767-7471.

### For Your Information

The ACP Private Practice Committee has developed a survey in an attempt to fully represent the needs of the private prosthodontic practitioner. Your participation is greatly appreciated. Simply complete the 2-page survey on the Scantron worksheet enclosed in this mailing, and return to Dr. Nancy Arbree in the enclosed stamped envelope.

## 9th Study Guide for Board Certification

### Study Guide Features New, Interactive Look



Preparation is key! Getting to the point of choosing to be board certified in prosthodontics is half the battle. The American College of Prosthodontists (ACP) has recently updated its 8th edition of the ACP *Study Guide for Board Certification in Prosthodontics*, and put it in a new, interactive CD-ROM format.

This comprehensive guide is designed to help dental professionals, such as yourself, prepare for the board certification examination by the American Board of Prosthodontics.

Written so that you truly understand the process of becoming a board certified prosthodontist, and maximize your study time, this innovative guide offers valuable insight and practical tips as you prepare for your exam.

The 9th edition of the study guide has been substantially revised and updated from the previous edition. Topics in this revised edition are organized into five categories:

- Overview of the application procedure, exam, renewal and re-certification process, and includes Guidelines for the Certification Process prepared by the American Board of Prosthodontics.
- Overview of Exam 1 describing the format and offers "fact sheet" strategies for the basic and clinical science and dental materials sections of the exam.
- Overview of Exam 2-4 provides a comprehensive overview of the exam's format, as well as offering an all-new slide presentation for each exam.
- Strategies for Exam 2-4 offers planning and preparation tips direct from recent diplomates.
- Recommended supplementary literature and reading list.

All sections also include a sample exam to test your current knowledge, and flag areas requiring additional study.

To order the 9th ACP *Study Guide for Board Certification in Prosthodontics*, and help give your specialty the political strength within organized dentistry and medicine, contact ACP headquarters at (312) 573-1260.

### 2000 Calendar of Events

#### September

- 17-20 American Academy of Periodontology Annual Meeting  
Honolulu, HI
- 20-24 American Association of Oral & Maxillofacial Surgeons  
Annual Meeting, San Francisco, CA

#### October

- 14-18 American Dental Association Annual Meeting  
Chicago, IL
- 26-28 Academy of Dental Materials Annual Meeting  
New Orleans, LA

#### November

- 10-14 American Academy of Maxillofacial Prosthetics/International  
Congress on Maxillofacial Prosthetics Joint Meeting  
Kauai, HI
- 15-18 ACP Annual Meeting  
Waikoloa, HI (on the Big Island)

## MEMBERS IN THE NEWS

The Columbia University School of Dentistry and Oral Surgery named its new Graduate Prosthodontic Clinic for **Dr. John J. Lucca**, former Director of the Prosthodontic Division at Columbia University and ACP Life-Fellow, at The Greater New York Academy of Prosthodontics annual spring scientific session.

**Drs. Balshi and Wolfinger** were featured in a report on June 22 by ABC Health and Science Reporter Anita Brikman on "Teeth In A Day." A more complete report will be provided in the Fall *Messenger*.



The Virginia Section of the ACP conducted its annual meeting in May 2000. The third year prosthodontics graduate students at Virginia Commonwealth University/Medical College of Virginia presented papers to the membership. Pictured from left to right: Drs. Donald G. Crabtree, Section President; David R. Burns, Director of Prosthodontic Graduate Program; Lida Sadr, graduate student; Michael J. Covaney, graduate student; Clarence J. Cormier, graduate student; and John E. Ward, Secretary-Treasurer.

## CLASSIFIED ADVERTISEMENTS

### EMPLOYMENT OPPORTUNITIES

#### London, Ontario, Canada

Busy, established prosthodontic practice requires a full-time associate. Position is long-term, with an opportunity for partnership. Practice encompasses all phases of implant dentistry along with fixed and removable prosthodontics. If you are energetic and success-oriented, this is a tremendous opportunity for you. Please contact Dr. Ken Hebel or Dr. Reena Gajjar at (519) 432-1153, or e-mail at khebel@home.com.

#### University of Florida College of Dentistry-Prosthodontics

Full-time positions are available in the Department of Prosthodontics. The rank of assistant/associate professor and tenure-track/clinical track (non-tenure) will be determined by qualifications. Responsibilities will center on predoctoral didactic, pre-clinical and clinical instruction, participation in intramural faculty practice and include opportunities for possible research collaboration. Requirements include a DDS/DMD degree or equivalent degree and certificate from an ADA-accredited post-graduate prosthodontic program. Salary commensurate with qualifications. AA/EO Employer. The selection process will be conducted under the provision of Florida's "Government in the Sunshine" and Public Record Law. Send curriculum vitae and three letters of reference to: Dr. Arthur Nimmo, Chair, Department of Prosthodontics; PO Box 100435, University of Florida College of Dentistry, Gainesville, FL 32610-0435 by November 30, 2000.

#### Columbus, Ohio

The Ohio State University College of Dentistry, Section of Restorative Dentistry, Prosthodontics and Endodontics, is seeking applications for three full-time clinical track positions at the assistant/associate professor level in prosthodontics and operative dentistry. Duties to begin as soon as possible and include pre-clinical and clinical teaching. Advanced training in prosthodontics or operative dentistry preferred. Applicants must be eligible for licensure in Ohio. An intramural practice opportunity is available for up to one day per week. Salary and rank are set commensurate with the candidate's qualifications and experience. The Ohio State University is an Equal Opportunity Affirmative Action Employer. Qualified women, minorities, Vietnam-era Veterans, disabled veterans and individuals with disabilities are encouraged to apply. Send supporting documents Dr. Stephen F. Rosentiel, Chairperson, Section of Restorative Dentistry, Prosthodontics and Endodontics; Postle Hall, 305 W. 12<sup>th</sup> Avenue, Columbus, Ohio 43210; Tel: (614) 292-0941; e-mail: rosentiel@osu.edu.

### PRACTICE FOR SALE

#### Colorado - Denver Southeast Suburb

Prosthodontic practice, buy-in/buy-out. Gross \$800k. Contact: Peter Mirabito D.D.S., Precise Consultants at (800) 307-2537.

#### Pennsylvania (Eastern)

Large, profitable prosthodontic practice for sale. Six operatories in well designed office owned by seller. Excellent staff, computerized and full lab premises. Financing available to qualified buyer. Seller willing to stay for smooth transition. Call American Practice Consultants at (800) 400-8550.

### ADVERTISING POLICY

For more information or to place a classified ad in *The ACP Messenger*, please contact:

ACP  
Lisa Opoka, Communications  
Manager  
211 E. Chicago Ave., Suite 1000  
Chicago, IL 60611  
Phone (312) 573-1260  
Fax (312) 573-8794

Ads will be charged at \$45 for the first 60 words and \$1 for each additional word. The minimum charge is \$45. Payment by check, VISA or MasterCard must be received with the advertisement.

To ensure consistency in style, advertisements will be subject to editing. The ACP reserves the right to decline or withdraw advertisements at its discretion.

### ACP Headquarters

For questions regarding your membership, ACP programs and events or general inquiries, please contact the ACP headquarters at (312) 573-1260; fax: (312) 573-1257.

### Executive Director

Ed Cronin, Jr.—ext. 17  
Ecronin@prosthodontics.org

### Communications Manager

Lisa Opoka—ext. 16  
Lopoka@prosthodontics.org

### Administrative Coordinator

Michelle Martin—ext. 10  
Mmartin@prosthodontics.org

## The ACP Messenger

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The American College of Prosthodontists  
211 E. Chicago Avenue, Suite 1000  
Chicago, IL 60611  
Phone: (312) 573-1260 or (800) 378-1260  
Fax: (312) 573-1257  
E-mail Address: acp@prosthodontics.org  
Web Site: www.prosthodontics.org

Editor-in-Chief  
Thomas J. McGarry  
4320 McAuley Blvd.  
Oklahoma City, OK 73120  
(405) 755-7777  
FAX (405) 755-7169  
E-mail Address:  
mcgarry@qns.com

Managing Editor  
Lisa Opoka, Communications Manager  
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**Messenger**



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2000 Annual Session  
November 15-18, 2000  
Hawaii–The Big Island  
Hilton Waikoloa Village



**Prosthodontic Perspectives in Paradise**



**ACP Busy at AARP Convention**



**Dr. Nagy Appointed to ADA Review Committee**



**9th Board Certification Study Guide Available**

